

2015 Registration Document





This Registration Document was filed with the French Financial Markets Authority (*Autorité des Marchés Financiers* (*AMF*)) on 28 April 2016. It may be used for the purposes of a financial transaction where supplemented by a transaction summary ("note d'opération") that has been approved by the AMF. This document was prepared by the issuer and the signatories are responsible for its contents.

Copies of this Registration Document are available free of charge from M.R.M., 5 avenue Kléber – 75016 Paris, France, and on its website (http://www.mrminvest.com), as well as the AMF website (http://www.amf-france.org).

Pursuant to Article 28 of European Regulation no. (EC) 809/2004, the following information is incorporated by reference in this Registration Document:

- the separate and consolidated financial statements and Statutory Auditors' reports on the separate and consolidated financial statements for the financial year ended 31 December 2014, as presented in the Registration Document approved by the AMF under number D. 15-0421 dated 28 April 2015;
- the separate and consolidated financial statements and Statutory Auditors' reports on the separate and consolidated financial statements for the financial year ended 31 December 2013, as presented in the Registration Document approved by the AMF under number D. 14-0442 dated 29 April 2014.

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INFORMATION
ON M.R.M.'S ACTIVITIES

### **1.1** Business overview

M.R.M., a listed real-estate company which opted for SIIC (société d'investissements immobiliers cotée) status from 1 January 2008, holds a portfolio of retail and office property assets valued at €226.0m excluding transfer taxes as of 31 December 2015 comprising 64% retail properties and 36% office properties.

Currently refocusing its activity to concentrate on commercial real estate, M.R.M. implements a dynamic strategy of value-enhancement and asset management, combining yield and capital gains.

Since 29 May 2013, M.R.M.'s main shareholder is SCOR SE, which owns 59.9% of the share capital.

M.R.M. is listed in Compartment C of Euronext Paris (France) (ISIN code: FR0000060196 – Bloomberg code: M.R.M.: FP – Reuters code: M.R.M. PA).

## **1.2** Key figures

#### 1.2.1 The Group's asset profile

#### Data as of 31 December 2015

M.R.M. Asset portfolio 12/31/2015

Portfolio value (1) excluding transfer taxes recognised in the consolidated financial statements

131,589 sgm

€226.0m

Value breakdown

64% retail/36% office properties

Disposals made in 2015 €16.8m

(1) Based on appraisals by Jones Lang LaSalle as of 31 December 2015.

Compared to 31 December 2014, the asset portfolio was down 2.7% in value following the disposal of an office building completed in 2015.

However, on a like-for-like basis, namely excluding the effect of this disposal, the value of the asset portfolio was up 4.6%.

The changes to the portfolio, as recorded in the consolidated financial statements as of 31 December 2015 (see section 3.7 of this Registration Document), are mainly due to the disposal in 2015 of a building that was partially offset by the increase in value of the portfolio remained stable over the year.

The Group values its property assets twice a year. With a view to complying with the SIIC Code of professional conduct, the Group put in place a rotation system for its appraisers in 2013; this rotation ended as of 31 December 2015.

The Group's entire asset portfolio was appraised by the appraisal company Jones Lang LaSalle as of 31 December 2015. This company is independent: it is not related and has no conflict of interests with the Company. The valuations were carried out using recognised methods which were consistent over time, in accordance with French and international valuation standards.

namely the "Charte de l'Expertise Immobilière" (Property valuation charter) implemented by all French property valuation associations and the RICS ("Appraisal and Valuation Manual" published by the Royal Institution of Chartered Surveyors). Previous appraisal valuations were carried out in June 2015.

The methodology chosen by the appraiser is based on the combined implementation of different valuation techniques. Namely, the capitalisation approach and the discounted future cash flow approach.

#### Appraiser's details

#### Jones Lang LaSalle Expertises

Cœur Défense

100-110, Esplanade du Général de Gaulle

92932 Paris-La Défense Cedex, France

Tel.: +33 (0)1 40 55 15 15

#### Methodology

All appraisal valuations are based on an in-depth visit of the property assets.

In addition, the experts consult the legal, administrative, technical and financial documentation relating to each of the property assets. Consultation of the documentation for the properties is a vital first step to any asset valuation. On a case by case basis, depending on the specific attributes of each property, the valuation phase uses the following methods in accordance with the definitions of the French property valuation charter.

#### Ownership and occupancy

The appraiser uses information provided by the Company concerning the type of ownership, its scope, the vesting of rights to the property, authorised uses and other information.

The appraiser assumes that this information is accurate, up to date and complete and that the properties comply with applicable laws and regulations.

#### Town planning and roads

As regards town planning and roads, the information collected verbally from responsible local authorities is assumed to be accurate. No town planning deeds or certificates are requested within the framework of appraisal valuations. The appraiser also checks that there are no town planning or roadway projects planned that could result in a forced sale or directly affect ownership of the properties in question.

#### Areas

Areas are generally not measured by the appraiser.

The areas stated are those provided by the architects or the managers of the property and are assumed to be accurate.

#### Equipment and material

Appraisal valuations include equipment and facilities normally considered to form part of the property's fixtures and fittings and which would remain attached to the property if it is sold or let. Equipment and material and their specific foundations and supports, furniture, vehicles, stock and operating tools, as well as tenants' equipment, are excluded from valuations.

#### Properties under construction or redevelopment

For properties under construction or redevelopment, the appraiser sets out the stage of the development, expenditure already committed as well as future expenditure on the date of the valuation, according to the information supplied by the Company. Contractual commitments of the parties involved in the construction and any figures for estimated expenditure obtained from the consultants working on the project are taken into account.

For recently completed properties, retentions, construction expenses in the process of being settled, fees, or any other expenditure for which a commitment has been made, are not taken into account.

#### Realisation costs

In their valuations, appraisers do not take account of transaction costs, any taxes that may be payable if the property is sold or any mortgages or other financial commitments relating to the property. Valuations are exclusive of VAT.

#### Asset valuation methods

The conclusions formed by the appraisers refer to the notion of monetary value and the notion of rental value.

The market rental value corresponds to the financial compensation (yearly or monthly) for properties valued:

- under market conditions on the day of the valuation, for use of the property within the framework of a new lease;
- under normal operating conditions corresponding to the current allocation of the property.

The market monetary value of a property is "the estimated amount at which the property would be sold at the date of valuation between a willing buyer and seller, under normal market conditions, after a reasonable marketing period during which both parties have acted knowledgeably, prudentially and with no constraints" (1).

#### Income capitalisation approach

These methods consist, on the basis of either reported or existing income, or theoretical or potential income (market rent or market rental value), of capitalising this income by applying a yield rate.

<sup>(1)</sup> Source: Property valuation charter (Fourth edition, October 2012).

## Information on M.R.M.'s activities Key figures

Income-based methods are also known as "income capitalisation" or "return" methods. They can be applied in a number of ways depending on the income base in question (effective rent, market rent, net income) to which specific yield rates correspond.

The capitalisation rates correspond to the yield on the seller's side or with a view to a management year. The capitalisation rate expresses, as a percentage, the relationship between the gross or net income of the property and its monetary value. It is called gross or net depending on whether the gross or net income of the property is chosen.

At 31 December 2015, the average capitalisation rate was 6.6% for retail properties and 7.3% for office properties.

The yield rate corresponds to the yield for the buyer or investor. The yield rate expresses, as a percentage, the ratio between the gross or net income of the property and the capital committed by the buyer (acquisition price + transfer fees and duties = gross monetary value commission and fees included).

#### Discounted cash flow method

This forward-looking method is based on estimated income and expenses relating to the property, determining a "final value" or exit value after the analysis period and discounting all cash flows.

Over a given period and on a forward-looking basis, it involves anticipating all events (reflected as financial flows) that will have a positive or negative impact on the life of the property (rents, charges, vacancies, works, etc.). By discounting, all future financial flows are stated at today's value in order to determine the present value of the property.

82%

#### Summary of appraisal valuations by segment of activity

Retail properties 12/31/2015 Appraisers Jones Lang LaSalle 59% of assets (1) visited less than 12 months ago Date of the latest visits 31% of assets (1) visited 12-18 months ago 11% of assets (1) visited more than 18 months ago Type of ownership 17 assets held in full title 2 assets held in co-ownership 3 assets in "lots de volume" Appraisal value excluding transfer taxes €144.0m Value in the consolidated financial statements €144.0m Capitalisation rate Between 4.3% and 18.6% (i.e. 6.6% on average) Net yield rate Between 4.0% and 17.3% (i.e. 6.1% on average)

Occupancy rate (2)

<sup>(1)</sup> By value as of 31 December 2015.

<sup>(2)</sup> Ratio of area let to area available for letting as of 1 January 2016.

Office properties 12/31/2015

Appraisers Jones Lang LaSalle

Date of the latest visits 68% of assets (1) visited less than 18 months ago 32% of assets (1) visited 18-26 months ago

Type of ownership 3 assets held in full title 2 assets held in co-ownership

Appraisal value excluding transfer taxes €83.4m

Value in the consolidated financial statements €82.0m

The  $\in$ 1.4 million difference between the appraisal value and the carrying amount in the consolidated financial statements stemmed from one building subject to a sale agreement that is recognised at its sale value set out in the agreement net of costs to sell, and two buildings recognised at their appraisal value net of costs to sell.

Capitalisation rate Between 5.7% and 10.4% (i.e. 7.3% on average)

Net yield rate Between 5.6% and 9.7% (i.e. 7.0% on average)
Occupancy rate (2) 74%

#### 1.2.2 Financial data

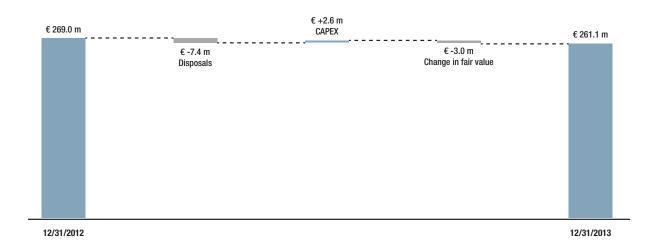
#### Simplified balance sheet under IFRS

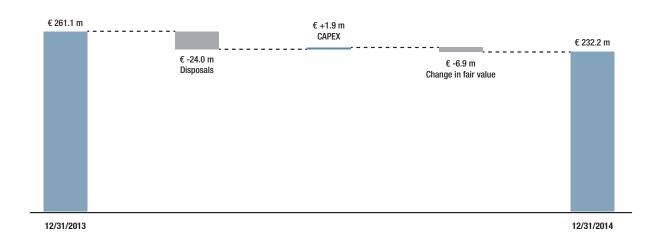
(in millions of euros)	12/31/2015	12/31/2014
Investment properties	216.3	212.4
Assets held for sale	9.7	19.8
Current receivables/assets	8.4	10.4
Cash and cash equivalents	13.4	22.4
TOTAL ASSETS	247.8	265.0
Equity	126.6	123.7
Financial debt	111.0	131.5
Other debts and liabilities	10.2	9.8
TOTAL LIABILITIES	247.8	265.0

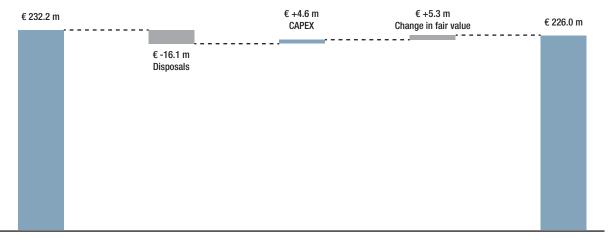
<sup>(1)</sup> By value as of 31 December 2015.

<sup>(2)</sup> Ratio of area let to area available for letting in buildings in operation as of 1 January 2016.

The value excluding transfer taxes of the Group's asset portfolio changed as follows over the past three years:





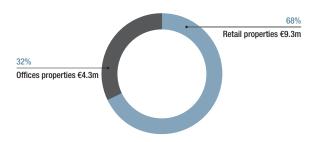


12/31/2014 12/31/2015

#### Simplified income statement under IFRS

(in millions of euros)	2015	2014
GROSS RENTAL REVENUES	13.6	14.5
Property expenses not recovered	(3.9)	(3.4)
NET RENTAL REVENUES	9.8	11.1
Current operating income and expenses	(3.7)	(4.5)
CURRENT OPERATING INCOME	6.1	6.6
Other operating income and expenses	0.0	(0.6)
Result on disposals of properties	(0.1)	(2.2)
Change in fair value of investment properties	4.1	(6.9)
OPERATING INCOME	10.1	(3.1)
Net borrowing cost	(2.3)	(2.7)
Other operating income and expenses	(0.5)	(0.9)
NET PROFIT (LOSS) BEFORE TAX	7.3	(6.8)
CONSOLIDATED NET INCOME	7.3	(6.9)
NET EARNINGS PER SHARE (IN EUROS)	0.17	(0.16)

Gross rental revenues for 2015 broke down as follows:



#### **Debt**

At 31 December 2015, the Group's total outstanding bank debt thus stood at €111.0 million, representing 49.1% of the portfolio value excluding transfer taxes. The average spread on this debt relative to Euribor is 188 basis points (excluding impact of set-up fees). It is 76% hedged by financial instruments (caps).

In 2015, consolidated bank debt was reduced by €20.5 million, with the Group making contractual redemptions totalling €13.9 million and a repayment of €7.0 million following the disposal of the office building on rue de la Brèche-aux-Loups in Paris (12th arrondissement).

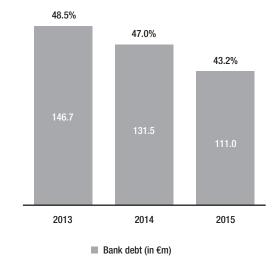
At 31 December 2015, taking into account cash and cash equivalents available for a total of €13.4 million, the Group's total net debt thus stood at €97.6 million and represented 43.2% of the portfolio value excluding transfer taxes.

As of 31 December 2015, the Group was thus in compliance with all of its commitments with its banking partners in terms of LTV covenants, which have maximum thresholds of 55% to 90%, and in terms of ICR/DSCR covenants, which have minimum thresholds of 130% to 190%.

	12/31/2015	12/31/2014
Bank loans	€111.0m	€131.5m
Average margin (1)	188 bps	183 bps
Cash and cash equivalents	€13.4m	€22.4m
BANK LOAN TO VALUE (LTV) (2)	49.1%	56.6%
TOTAL NET DEBT (3)	43.2%	47.0%

<sup>(1)</sup> Excluding impact of set-up fees.

The Group's total debt changed as follows over the past three years:



#### Maturity and hedging of the bank debt

All bank debt is variable-rate, with 76% hedged by Euribor three-month caps set at between 2.0% and 3.0%:

Euribor Strike	Amount
2.00%	€24.2m
3.00%	€60.0m

At 31 December 2015, the bank debt schedule apart from any repayments in the case of property disposals as follows:

Bank maturities	Amount	% of the total bank debt
2016	€29.1m	26.2%
2017	€73.0m	65.8%
2018	€0.4m	0.3%
2019	€0.4m	0.4%
2020 and beyond	€8.1m	7.3%
TOTAL	€111.0m	100%

<sup>(2)</sup> Bank debt over asset portfolio appraisal value excluding transfer taxes.

<sup>(3)</sup> Net bank debt in cash and cash equivalents available over asset portfolio appraisal value excluding transfer taxes.

Debt maturing within one year consists mainly of a €27.2 million credit line maturing on 15 January 2016. The balance falling due within one year relates to contractual repayments to be made over the next twelve months.

On 15 January 2016, M.R.M. repaid its matured bank debt of €27.2 million. The repayment was made in part through a new loan in the amount of €22.0 million with a maturity of one year, granted by SCOR SE, the majority shareholder of M.R.M., with the remainder financed by the Group's own funds.

M.R.M. has already contacted its financial partners in anticipation of the bank maturities at end 2017.

#### **Net Asset Value and Balance Sheet**

At 31 December 2015, the EPRA NNNAV (as defined by the European Public Real Estate Association, see below) was €2.90 per share and the replacement Net Asset Value was €3.21 per share, compared with €2.83 and €3.14 per share, respectively, as of 31 December 2014.

The NAV (Net Asset Value) is an indicator which measures the realisable value of a real estate company. It represents the difference between the value of the Group's portfolio (as assessed by independent appraisers) and the sum of the debts. The Group's NAV was not subject to any restatements insofar as the investment property and the property held for sale were entered at "market value" on the Group's consolidated balance sheet as of 31 December 2015.

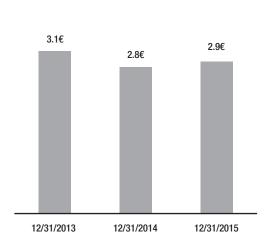
The EPRA Net Asset Value consists of the revalued equity of the Group, i.e. based on the fair value of consolidated assets and liabilities. It corresponds to the long-term intrinsic value of the real estate company.

The EPRA NNNAV is composed of the EPRA NAV, incorporating the fair value excluding transfer taxes of investment properties, properties held for sale, as well as financial instruments and debts. It represents the immediate value of the real estate company.

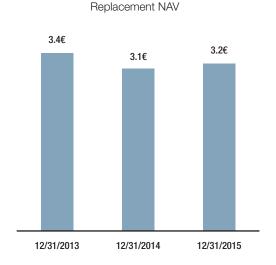
Replacement NAV corresponds to the EPRA NNNAV after integration of transfer taxes determined according to appraisals made by independent appraisers.

NAV Data	12/31/2015	12/31/2014	12/31/2013
EPRA NNNAV	€126.5m	€123.6m	€135.0m
EPRA NNNAV/share	€2.90	€2.83	€3.09
Replacement NAV/share	€3.21	€3.14	€3.43

The Net Asset Value in euros per share changed as follows over the past three years:



EPRA NNNAV



#### **Cash flow statement**

The simplified cash flow statement over the past three years is as follows:

(in thousands of euros)	12/31/2015	12/31/2014	12/31/2013
CONSOLIDATED NET INCOME	7,291	(6,883)	38,261
CASH FLOW	6,287	6,007	6,564
Change in operating working capital	(1,003)	(86)	(2,492)
Change in cash flows from operating activities	5,284	5,920	4,073
Change in cash flows from investing activities	13,097	19,904	6,931
Change in cash flows from financing activities	(27,378)	(23,276)	4,924
NET CHANGE IN CASH AND CASH EQUIVALENTS	(8,997)	2,549	15,927
Initial cash and cash equivalents	22,430	19,881	3,953
Closing cash and cash equivalents	13,433	22,430	19,881

## **1.3** Company history

M.R.M. was initially a holding company heading up a group organised around three business lines: manufacturing and sales of velvet products (JB Martin), clothing design and retailing in Mexico (Edoardos Martin) and the production and sale of plastic tubes and cables (M.R. Industries). At the start of the noughties, M.R.M. committed itself to an active strategy of refocusing its business activities on the first two operations, gradually disposing of all companies within M.R. Industries, the latter company having been sold, with its sole subsidiary Tecalemit Fluid System, on 29 June 2007 to J.B. Martin Holding for €1.

**29 June 2007:** Dynamique Bureaux, a property investment company managed by CB Richard Ellis Investors, took over M.R.M., a company listed on the Eurolist of Euronext Paris, via acquisition of 70.03% of its share capital. Prior to that acquisition, M.R.M. had sold all its operational businesses, grouped together in the subsidiary J.B. Martin Holding.

**31 July 2007:** Dynamique Bureaux launched a simplified public tender offer for all the shares of M.R.M.

**30 August 2007:** At the end of the simplified tender procedure, Dynamique Bureaux held 96.93% of the share capital and voting rights of M.R.M.

**28 September 2007:** M.R.M. began to carry out its first acquisitions of office buildings through property companies.

**9 November 2007:** After obtaining approval for the E.07-163 document from the AMF on 8 November 2007, M.R.M. announced its plans to change its business and move towards that of a mixed listed real estate investment company. The project took the form of Dynamique Bureaux's mergerabsorption into M.R.M. and the contribution by Commerces Rendement of its shares (directly and indirectly with the contribution of all of Investors Retail Holding's shares, a company whose sole assets were its holdings in Commerces Rendement).

**12 December 2007:** The M.R.M. General Meeting of Shareholders approved, among other items, the following operations:

- contribution of all Commerces Rendement shares not held by Investors Retail Holding;
- · contribution of all shares held by Investors Retail Holding;
- absorption of Dynamique Bureaux;
- ratification of co-opting directors on 29 June 2007;
- transferring the head office to 65/67 avenue des Champs-Élysées, Paris (8th arrondissement);

- redrafting the Company's Articles of Association;
- · authorisation to proceed to capital increases.

**30 January 2008:** M.R.M. opted for SIIC status as from 1 January 2008.

The tax regime for "sociétés d'investissements immobiliers cotées" – SIIC (listed property investment companies), laid down in Article 208 C of the French General Tax Code, exempts eligible companies which opt for this status from corporate tax on income from letting buildings, and from capital gains tax on sales of buildings and shares in real estate companies.

Conditions for eligibility are twofold:

- one condition concerns the Company's business: at least 80% of its business must derive from property holding and management;
- one condition concerns the shareholding structure: no one shareholder can hold more than 60% of the share capital and voting rights of the Company, and at least 15% of the share capital and voting rights must be held by shareholders accounting for less than 2% of the share capital and voting rights.

The company must opt for the SIIC status before the end of the fourth month from the beginning of the financial period for which the company requests application of the regime. It takes effect as from the first day of the applicable financial period and is irrevocable. The resulting change in tax status gives rise to the discontinuation of a company's business (taxation of unrealised capital gains, payment of any deferred tax and any unpaid corporate tax on operating income).

Corporate tax on unrealised capital gains, deferred taxation and operating income not yet taxed, levied at 16.5% (generally referred to as exit tax), must be paid in instalments of 25%, on 15 December in the first year of the option, and in each following year.

SIIC listed property companies and their subsidiaries having opted for the special tax regime are exempt from corporate tax on the part of their earnings derived from:

- letting buildings, provided that 95% of such earnings be distributed before the end of the financial period during which they are generated;
- capital gains realised on disposals of buildings, shares in partnerships as described in Article 8 of the General Tax Code, and whose purpose is identical to that of the SIIC, and/or shares in subsidiaries having opted for the special tax regime provided that 60% of such capital gains are distributed before the closing of the second financial period following their realisation;

## Information on M.R.M.'s activities Company history

 dividends received from subsidiaries having opted for the special tax regime and deriving from tax-exempt income or capital gains, provided that they are entirely redistributed during the financial period following the dividend payout.

25 March 2008: M.R.M. joins the Euronext IEIF SIIC index.

**7 March 2013:** M.R.M. signed an investment agreement with SCOR SE that would see this group taking a majority interest in M.R.M.'s share capital.

13 May 2013: The M.R.M. General Meeting of Shareholders notably approved the Company's recapitalisation provided for in the investment agreement signed on 7 March 2013 with SCOR SE along, with the following operations, subject to the carrying out of the aforementioned operation:

- · appointment of directors;
- reduction of the Company's share capital by means of a reduction in the par value of shares;
- charging of the negative retained earnings account to additional paid-in capital;
- capital increase with waiving of preferential subscription rights in favour of SCOR SE;

- conversion into Company shares of the bonds issued by DB Dynamique Financière;
- issue and award of Company stock options free of charge to Company shareholders whose shares are registered on the day preceding the date on which the capital increase reserved for SCOR SE is carried out.

29 May 2013: The recapitalisation provided for in the investment agreement signed with SCOR SE on 7 March 2013 was carried out. This notably entailed SCOR SE taking a 59.9% majority interest in the M.R.M. share capital, as well as the conversion into M.R.M. shares of all the bond debt for a nominal amount of €54.0 million issued by DB Dynamique Financière, a wholly-owned subsidiary of M.R.M. As SCOR SE's interest in M.R.M.'s share capital remained under 60%, M.R.M. continues to enjoy SIIC status and to benefit from the accompanying advantageous tax regime. M.R.M.'s registered office was moved to 5, avenue Kléber, Paris (16<sup>th</sup> arrondissement).

### **1.4** The Company

The market data presented in this Chapter is taken from reports published by CBRE and Cushman & Wakefield.

The reader may refer to the management report presented in section 3.6 of this Registration Document for further details about the M.R.M. group.

#### 1.4.1 Business overview

The purpose of M.R.M. as a real estate company is the acquisition, holding, value-enhancement, rental and arbitrage of property assets. The Group's portfolio consists of stabilised properties and properties with value-enhancement opportunities.

Growth lies in increasing rental revenues through improving the occupancy rate of properties and reducing property expenses, enhancing property value and in combining internal development with growth via acquisitions.

The Group operates on the office and retail property markets, each with their own characteristics. These businesses require in-depth knowledge of investing and rental activities, of laws and regulations, and the competitive environment.

#### **Retail properties**

Retail property is a highly specific market segment subject to a particular economic and regulatory sector. Developments in this market are described in 1.4.2. The development of retail and distribution can be observed in the endurance of suburban retail parks and the refurbishment of existing towncentre facilities. In addition, the size and demography of the French market foster the development of chains by domestic and international retailers. Furthermore, e-commerce is also developing strongly and represents a significant distribution channel in certain consumer sectors (travel ticketing, electronic and cultural goods, etc.). The food trade continues to play an important role in French retailing given the behavioural patterns of French consumers in this sector.

These retailers are now operating in most large cities in France, and are beginning to penetrate deeper into the territory by opening outlets in smaller catchment areas, although continuing to scrutinise entry conditions, given the difficult economic environment.

The balance of power between tenants and lessors is determined by the strength of the retail property and business, which belongs to the tenants and therefore strongly influences their attachment to the premises, and by the regulation of available supply of premises, which is determined by the authorisation required prior to opening any mid-size or mass retail outlet, governed by urban planning laws. These changes are being followed closely by players in this market.

As a consequence, investments made in commercial property are subject to a lesser extent to the vacancy constraints known in other property sectors.

Against the backdrop of the volatility of the index traditionally used (the construction cost index – ICC), the regulations now allow the use of a new index (retail rents index – ILC) incorporating certain retail activity indicators by volume in order to weight the construction cost index (ICC). Any change in index that, to be valid, currently requires agreement of the parties, could become a matter of public policy under a bill that is currently under discussion.

The competitive environment in which the Company operates includes a certain number of French and international listed real estate companies specialising in retail property, such as Unibail-Rodamco, Klépierre, Mercialys and Altaréa, as well as many other operators such as hypermarket group real estate companies, asset management real estate companies, small and medium-sized specialised real estate companies, investment funds and other dedicated vehicles.

#### Office properties

In the office property segment, demand is concentrated in Paris and the suburbs, and to a lesser extent in large cities in the French provinces. Developments in this market are described in 1.4.2. Upon investing, the key indicators include the volume of property exchanged and variances in capitalisation rates used to value the properties.

Vacancy rates and changing rental values are two key criteria for the rental market. Although the investment and rental markets have differences, they do have some determining factors in common.

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With regard to rent regulations, the INSEE construction cost index (ICC), which has been very volatile over the last few years, will be gradually replaced by the commercial property rental index (ILAT), a new index that is more closely correlated with changes in GDP. French environmental legislation is being revamped following the Grenelle Environmental Forum, in the guise of the Building Plan designed to improve the energy performance of buildings and help combat global warming, which notably resulted in the implementation of the Thermal Regulations in 2012. In parallel with the particular focus on personal safety (asbestos, construction materials, etc.), regulations are also evolving in relation to the protection of the environment (energy standards, greenhouse gas emissions, the integration of buildings into the environment, natural landscaped surroundings, etc.) as well as accessibility standards for people with reduced mobility.

The competitive environment in which the Company operates is becoming fragmented, in regard to both the type of assets involved and the players, which include a number of listed French real estate companies (the bulk of which operate under the SIIC regime), French and foreign investment funds, and institutional investors (insurance companies, pension funds). No one player among them controls a significant share of the different market segments.

Certain property players can be considered as competitors as they operate entirely or in part on the same market segment and tertiary divisions as the Company, in particular a certain number of listed real estate companies, investment funds and dedicated investment vehicles, such as OPCIs and SPCIs.

## Policy of enhancing asset value and refocusing on retail properties

The M.R.M. group has properties, both office and retail, in its portfolio with value-added opportunities.

The strategy of the M.R.M. group notably involves increasing the attractiveness of its assets and exploiting their potential for value enhancement by refurbishing them and upgrading them to the best market standards, by bringing their rental revenues back into line with market rates, but also by undertaking extensions where possible.

In 2013, the Group announced its intention to refocus its business on retail properties and to gradually dispose of its office properties. As regards the latter asset class, M.R.M.'s priority is to continue actively seeking out opportunities to let the premises that are currently vacant while undertaking various value-enhancement projects on certain properties in the portfolio, so as to maximise the financial conditions of their disposal. The office asset disposal programme continued in 2015 with the disposal of a new asset.

### 1.4.2 The real estate market in 2015, office and retail segments

#### The investment market in France

Source: CBRE study of Q4 2015 entitled "Market view - Investment France".

# Rock-bottom yields and fragile occupier market: investors made the necessary adjustments

#### The highest half-year investment ever

In 2015, €23.4 billion were reported to have been invested in standard commercial real estate in France, and several other deals for the year may be announced soon. For the moment, €9 billion are known to have been invested in the last three months, exceeding the record set in Q4 2014 and making the final quarter the busiest the country has ever seen. The performance was a continuation of the extremely active market over the summer and took the investment volume for H2 to more than €16 billion, the highest ever half-year figure

that even exceeded the exceptional 2007. So the investment market in 2016 hit the ground running, and when the final figures are settled for 2015 it is highly likely, against all midyear expectations, that the year will post a higher investment volume than the already excellent year seen in 2014.

The result is more significant contrary to last year, it has been achieved without a significant contribution of mammoth investment transactions. The three transactions above €500 million that took place, «only» accounted for 11% of invested volume, compared to 29% for the seven big transactions that took place in 2014. By contrast, several pan-European portfolios were sold, particularly in Q4, and these clearly bolstered total investment volume because they represented 11% of total volume. While the proportion of large transactions was still significant, the surge between €100 to €200 million segment – rising from 20% of total investment in 2014 to 28% in 2015 – illustrates the vigorous revival of what is essentially the heart of the investment market.

## Hardening yields on secure opportunities made investors adjust their sights

The French investment market was extremely active, benefiting from the profitable backdrop of unprecedented interest rates arising from the ECB's particularly accommodating monetary policy of all-time low short-term interest rates and ten-year treasury bonds under 1%. In this context the compression of yields on secure real estate assets both accelerated and became more widespread affecting all kinds of properties and locations, allowing some market segments to «catch up» on other segments. Thus, yields on prime logistics space, which had only dropped by 25 basis points in 2014, fell by 75 basis points in 2015 to stand at 6%. In the office market, while prime rates in Paris CBD fell by just 50 basis points in twelve months to stand at 3.25%, some locations, including South Paris and Issy-les-Moulineaux and Boulogne saw their prime yields drop by 100 basis points. The retail sector was the least affected by the squeeze in yields, which is unsurprising given that they were already at a rate so low investors were unlikely to be willing to accept less: 3% for luxury high streets in Paris (with no potential for rent reversion), 3.5% for shopping centres (a theoretical rate because no significant reference transactions took place).

The situation has forced investors, especially those insisting on a minimum rate of return, to open their acquisition strategies to the purchase of non-core assets. Acquisitions falling in the value added and opportunist categories benefited the most from this diversification as more and more investors are gambling on an improvement in occupier letting markets in the medium term. The volume of these investments tripled over a twelve-month period, to account for almost a quarter of transactions over €50 million. Nevertheless, for the majority of investors, a willingness to accept more risk is coupled with being extremely selective about the location of buildings, as evidenced by the fact that Paris is home to 54% of value added investments, with the result that the spread in comparison to secure assets has significantly reduced. The share of Parisian investments has, however, fallen since 2014, when it stood at 61%, with investors widening their sights to the Inner Rim, La Défense and Peri-Défense, where yields are more attractive.

This opening of strategies to value added operations was for the most part spurred on by investors that are usually considered the most opportunist players, such as investment funds (closed funds, OPCI RFA), particularly American ones, and some French property companies. But other longer term players, such as institutional investors (French insurance companies, asset managers) have also started softening their positions to boost the overall returns figures of their acquisitions.

#### A very good year, even in the retail sector

With almost €17 billion of investment in 2015 (a year-onyear rise of 6%), offices accounted for 72% of investment. All geographic sectors did not, however, benefit from the increase in investment. The volume of transactions in Paris but outside the central business district reached a record level of €4.2 billion in the year, notably due to the vitality of value added opportunities. The Western Crescent saw its second best year after 2006 (almost €4.5 billion), with a lot of activity taking place in the Southern Bend and in Neuilly and Levallois, notably for core assets. The amount invested in the Inner Rim remained high (€1.9 billion), mainly concentrated in the north. By contrast, despite the improvement in Q4, the central business district posted only average performance -€2.3 billion - despite the increasing appeal of assets to be redeveloped, for which values per square metre have increased substantially. Generally speaking, the market for buildings to be redeveloped saw investment volumes triple over the year, rising to €1.7 billion, a similar level to that of 2007. The market for off-plan sales stagnated in total volume (at €2.2 billion euros), and even shrank if we consider the amount of space transacted, despite the fact that speculative investment virtually doubled to 45% of the total.

In the retail sector, investment of almost €4.3 billion (approximately 18% of the total) resulted in the sector posting its second highest performance (in volume) in 2015 after the record set in 2014, which was difficult to repeat. Despite supply scarcity, which led to a multiplication of the number of off-market transactions, and extremely low interest rates, high street retail has just seen a boom year (€1.6 billion), thanks to transactions carried out on famous Parisian avenues where values per square metre soared to extraordinary heights. High volumes were still invested in centres and retail galleries (€1.7 billion) fuelled by CBRE Global Investors sale of the Celsius portfolio. Finally, the end of the year resulted in a «catching up» of investment in peripheral retail assets, thanks to several large portfolios. As expected, the finalization of several pan-European sales in the Q4 quarter enabled investment in the industrial and logistics market to end the year more strongly: €2.1 billion or 9% of the total was invested in these sectors by the end of the year. The volume of industrial and warehousing was cut in half compared to 2014, therefore logistics premises accounted for 84% of investment, boosted by the appetite of Anglo-Saxon funds. Despite this performance, it is worth remembering the on-going scarcity of prime one-off assets, which explains the speed at which yields hardened in this market segment in 2015.

## The diversification of strategies will trigger activity in all market segments

Market performance in 2015 proved one thing: despite the fact that Paris offers lower prime office yields than London, in the eyes of investors, even international investors, the appeal of the country is still intact. International investors accounted for 40% of invested volume for the year; there was even a slight increase in their relative weight in Q4 as they were responsible for 49% of investment volume. In addition, unless forecasts for yields improve moderately in the medium term, the amount of capital ready for investment in real estate is unlikely to wane; turbulent stock markets and uncertainty in bond markets will only encourage institutional investors to increase their allocations to real estate. Moreover, the cyclical pattern in the occupier market is paradoxically protecting investors' room for manoeuvre: hopes for rent reversions make harder yields more acceptable. But this situation is leading to a growing fragmentation of investors' strategies. Despite price levels, which may raise questions, some buyers are still rolling out defensive strategies and targeting «ultra-core» assets. This may lead to yields being further compressed for very highquality secure assets, even though falling prime yields is a thing of the past. Real estate still offers a positive spread and can therefore absorb slightly lower yields. But the majority of players, including long-term investors, will continue to adjust their investment strategies. The pattern of hardening yields will therefore persist, where there are sufficient margins for this to happen, particularly in sectors such as the outer rim, regional France, in logistics markets, and for good quality secondary assets. This is an unprecedented position for the market, which offers opportunities for all investors: nothing seems to indicate that there will be a fall in investment volume, just the opposite will happen if investors continue to consider alternative assets.

#### The retail market

Source: Excerpts from the annual study by Cushman & Wakefield entitled "Annual Retail Survey – France 2016".

#### Economy

The French economy is expected to end 2015 with an increase of 0.2% in GDP in the fourth quarter. Household consumption remains fragile. This was down 1.1% in November (-0.3% over the last three months), mainly due to the mild weather which reduced energy costs and spending on clothing products.

The current condition of the labour market means a rapid, marked recovery in consumption is unlikely. Thus the unemployment rate reached 10.2% in the third quarter of 2015, compared with 10% the previous quarter, reversing the INSEE scenario which predicted stabilisation at the end of the year. However, consumption was mainly shaken in recent weeks by the attacks of 13 November in Paris. The effects of this are undeniable and far-reaching, as seen by the 4.9% fall in the specialist retailer results in November (1) and the 2.8% fall in consumption of textile articles/clothing in December (2), as well as the very sharp decline in business in Parisian department stores. Of course, the tourism sector is particularly affected, though 2015 promised to be a good year for the capital: as such, the occupancy rate of Paris hotels across the board fell by 25% during the New Year period (3), traditionally their peak time.

Results from the winter sales will show whether the retail market is now recovering from the tragic events of the end of 2015. Performance over the first few days certainly does seem to indicate a good start, admittedly due to the size of discounts given, though this also seems to back up the fact that consumers have not lost the desire to travel and spend money in-store. This encouraging good start to the year confirms our optimistic vision of the retail climate in 2016. In addition to expected GDP growth of between 1.2% and 1.5% for the new year (compared with 1.2% in 2015), low inflation and a slight recovery in purchasing power, the latest opinion surveys show that consumer confidence is resisting the terrorist threat and the sluggish nature of the economic recovery. Though they remain cautious in terms of their ability to consume, the indicator that summarises French confidence remains at 96 for December, which though lower than September (97) and the long-term average (100), is still greater than the average for 2015 (94).

#### Rental market

#### **Shopping streets**

The best sites in France are continuing to enjoy high, varied demand, supported by the expansion of relatively recent brands (Pandora, Tiger, Hema), the arrival of new entrants (Nyx) and the repositioning of historical players. The increasing number of brand stores also confirms the development of an own-brand distribution model that is very popular in many business segments (Maille, Lipault, Le Creuset, Asics). Adding to the market's momentum, demand is also driven at premium and non-premium sites by the proliferation of pop-up stores

<sup>(1)</sup> Source: Procos.

<sup>(2)</sup> Source: IFM.

<sup>(3)</sup> Source: MKG/OTCP.

as seen with the opening of pure-player stores (AM/PM, Spartoo, Sensee, Smallable) and qualitative restaurant and food concepts (Vapiano, Chipotle, Kusmi Tea, etc.).

[...]

#### The shopping centre market

The latest CNCC footfall and performance indices confirm the difficulties faced in the shopping centre market. Added to the November attacks are other factors such as the success of online sales, and the fragility of household consumption. The significant number of renovations and extensions to existing sites, and the steady pace of development of new retail park formats also weigh down on the marketing of certain shopping centre projects, thus explaining the difficulties sometimes faced on opening.

This overview should however be qualified. Some centres opened in 2015 and are real success stories (Promenade Sainte-Catherine in Bordeaux), while the expansion of recent brands (Pandora, Kiko, Hema, Tiger, etc.) and the creation of qualitative concepts which are more in step with consumer demand remain an important growth driver in the market. The upscaling of shopping centres is thus supported by the development of more targeted restaurant or beauty concepts (Big Fernand at Val d'Europe and at Les Docks Marseille, Rituals at Italie 2), the rise of designer boutiques (Maille at Le Carrousel du Louvre, Lego at Le Forum des Halles, Lipault at Les Quatre Temps) and the opening of fashion stores traditionally located in shopping streets (The Kooples at Les Quatre Temps, Cos and Other Stories at Polygone Riviera, near Nice).

These new outlets confirm the increasing contrast of the French market in favour of the best locations in existing regional shopping centres, major building projects or expansion projects on the most renowned sites. These sites are most capable of providing significant customer flows to stores, allowing them to showcase their products with a view to online compatibility. However, the biggest or most recent centres are not the only ones stimulating the market. Smaller sites can also achieve success, provided that lessors invest the funds to improve them, making real efforts in terms of lease conditions to attract new brands or retain existing tenants. If this is not done, centres, particularly those that are poorly located or configured, can see their footfall drop. In fact they are much more exposed to the arbitrations of brands who are streamlining their networks, or to the difficulties of

historic brands suffering from online competition and new innovative entrants.

#### The retail park market

The retail park market continues to make the most of high demand from childcare brands (Orchestra), sports (Intersport, Sport 2000), clothing (Chausséa, Gémo, Besson) and furnishings (Meubles Gautier, Maisons du Monde). A historical out-of-town player, in 2015 the furniture sector recorded its largest nationwide annual growth rate since 2008 (4). Discount brands also fuelled the flow of openings, with the continued expansion of established French longstanding out-of-town players (Centrakor, Gifi, Stockomani, etc.) and the growing number of foreign retailers recently established in France (Action). Like Kruidvat, new brands are expected to enter the low-cost segment tailored to French people's budgetary restrictions and their desire to consume.

The past year also confirmed the diversification of demand from brands, attracted by the emergence of more qualitative retail park formats, and low occupancy costs giving them the chance to develop at a lower cost. These brands are also attracted by potential consumption in the suburbs, since suburban areas are among the main beneficiaries in terms of French demographic growth. Thus, retail parks attract the interest of players who were hitherto either not represented or else poorly represented. This is true of fashion brands traditionally established in shopping centres, which are opening out-of-town as opportunities arise (H&M, C&A, Célio) or are testing new concepts (Happy Chic). Reflecting the changes in French consumption, catering - sometimes associated with drive-throughs like Burger King - and recreation now represent a larger share of the market for new projects. One example, the Dock 39 brand in Super Green near Thionville, is of particular significance. Developed by Frey, the park uses the "F-Experience", a "new concept focused around the motto fun & food for family, all the aspects of a surprising, unique walkaround shopping experience".

This success must not conceal the difficulties generally affecting the French market. As such, most brands pay attention to the profitability of their sales outlets and are eager to optimise their network. Thus transfers tend to be on the increase, favouring new retail parks or better-configured sites within the same park. As a result, such operations fuel the flow of vacant lots. Used by independent retailers or discount brands to grow at a lower cost, these movements may also help to lower the level of range in some areas.

#### Investing market

#### **Distribution of volumes invested**

Investor appetite for retail properties remains strong, though rising market values are encouraging an influx of sell offers, which explains the sound performance of the investment market in retail. Thus  $\ensuremath{\in} 5.2$  billion was invested in this market segment in 2015, representing 21% of all sums invested in France. Though this volume is down 32% on 2014 ( $\ensuremath{\in} 7.7$  billion), it is still 53% higher than the average of the last ten years ( $\ensuremath{\in} 3.4$  billion).

The near absence of mega-deals played a decisive role in the drop in volumes in 2015, since just a single transaction of more than €500 million (Celsius portfolio) was seen, compared with five totalling €4.5 billion in 2014 (Klépierre/Carmila, Beaugrenelle portfolio, etc.). In fact, activity was much more balanced in 2015. Of the 128 transactions of the past year, five stand at above €200 million for a total volume of about €1.6 billion. In contrast, volumes invested in transactions of between €100m and 200m doubled from one year to the next, alone accounting for 33% of business (€1.7 billion compared with €800 million in 2014). The trend is also upward for transactions between €50m and €100m: at 27 in total, they represent €747m compared with €581m in 2014. Finally, transactions below €50 million remained virtually stable year on year, both in terms of number and volume.

#### **Investments in shopping centres**

As in previous years, activity was primarily focused around malls and shopping centres. At €2.2 billion, these account for 43% of sums invested in retail in 2015 in France. The largest transactions include the sale of the Celsius portfolio, sold by CBRE Global Investors, to the joint-venture formed by Chinese sovereign fund CIC and AEW Europe for more than €500 million, the acquisition by Allianz (90%) and Hammerson (10%) of Nicetoile from Unibail-Rodamco for €312 million, and the sale by Orion Capital Managers to Altarea Cogedim of 50% of Qwartz shares for some €200 million.

However, the volumes invested in this segment showed a decrease of 61% year on year, mainly due to the limited number of very large transactions. In 2015, business mainly focused on smaller assets, with an upside potential and located in medium-sized provincial towns (Geric in Thionville, Les Cordeliers in Poitiers) or in Ile-de-France (Bercy 2 at Charenton-le-Pont). Finally, several mall portfolios have been identified, including the Ouessant portfolio made up of 22 assets sold

by Immochan to Primonial Reim for €125 million, or the Pulse portfolio purchased by Carmila from CBRE Global Investors for €92 million.

#### **Investments in shopping streets**

With €2 billion invested in 2015, the amounts invested in shopping streets are up 27% year on year. This sound performance is due mainly to the completion of several transactions involving ground floor stores or mixed use buildings for more than €100 million. The sale of 49-53 avenue des Champs-Élysées (L'Atelier Renault, Häagen-Dazs) by Westbrook for some €300 million is the largest ground floor transaction of 2015. Other avenues were eagerly awaited, especially in the luxury sector such as the sale to CBRE Global Investors of the Roberto Cavalli flagship store at 261 rue Saint-Honoré, or the purchase by La Française Real Estate Partner (on behalf of an institutional investor) of the Céline store at 53 Avenue Montaigne.

The provinces were not left behind, with the sale to Amundi of the Louis Vuitton shop at rue Grignan in Marseille. In a less upscale market segment, the sales of Printemps stores in Strasbourg and Lyon, and the purchase by a fund managed by Grosvenor of H&M at 62 rue République, Lyon are among the largest transactions outside the French capital.

#### **Investments in retail parks**

€986 million was invested in the suburbs in 2015, compared with €590 million in 2014, a sharp upturn of 67% year on year. However, retail park purchases remain few and far between, reflecting a lack of quality properties offered for sale though investors primarily target assets with vast catchment areas, the presence of recognised brands and fixed commitment periods. 2015's largest transactions include the purchase by La Française Rem of Urban Valley in Cormeilles-en-Parisis, in the Val d'Oise region, for €35 million, or the sale to TH Real Estate of the Park Avenue development in Saint-Maximin, Oise, for €25 million.

Moreover, store portfolios made up a large number of transactions in 2015. These include the portfolio sold to Tikehau for some €240 million comprising over 100 stores rented among others to Babou, C&A and Kiabi, the 18 Decathlon stores sold to Ciloger for €101 million, the Buffalo Grill restaurant portfolios (one sold to Perial for €40 million, the other to La Française for €30 million) or the five But stores sold to Financière Teychené for €21 million.

#### **Investor types and nationalities**

The share of French people in respect of all volumes invested in retail fell in 2015, but they still remain in the majority (60% versus 69% in 2014). They are represented by OPCI/SCPI structures, property and insurance/pension funds, working across all market segments. The share of French investors is significantly higher in the provinces (76%), where foreigners are less numerous specifically as a result of the relatively small number of offers meeting their purchase criteria.

The share of foreign investors increased from 31% in 2014 to 40% in 2015. One of the most significant events in the past year was the completion by Chinese sovereign wealth fund CIC of its first purchase in France, which alone accounts for the increase in the share of foreign investors in retail investments for 2015. Though the amount invested by investors in North America and the Middle East remained almost stable year on year, European investors were more discreet in 2015, investing some €700 million less than in 2014.

#### Changes to the retail fleet

#### **General trends in supply**

After Surcouf in 2012, Virgin Megastore in 2013 and Bata in 2014, 2015 was marked by the end of, and ongoing difficulties for, other major players, among them Sinequanone and in particular La Halle, whose disposals allowed an influx of supply on the market and shored up the scarcity of large floor space opportunities. Despite a good level of absorption, as confirmed by Virgin stores (taken over by H&M in Marseille or Tati in Rennes) or La Halle (by Galeries Lafayette on Boulevard Haussmann, and by Action, C&A or Orchestra in the suburbs), several supply opportunities remain and will feature on the French market in 2016. In addition, the list of retailers and sectors in difficulty should get longer, while several major acquisitions (FNAC/Darty, Sergent Major/DPAM, Burger King/Quick) show the acceleration of rivalry.

However, disposals make the largest contribution to the increase in supply on secondary sites or in medium-sized provincial towns. This change is particularly worrying since the volume of openings, though far from 2012 levels, was up sharply in 2015 (775,000 sqm) after the 32% fall between 2013 and 2014.

#### **Changes in supply in shopping streets**

Though disposals created great opportunities for a few of the most renowned parts of Paris and regional capitals, the best locations remain relatively rare and expensive, prompting retailers to focus on improving their existing sites through renovation projects or to choose alternative districts and thoroughfares, which are less expensive and have better prospects. A few restructuring transactions also helped renew supply in a number of prime areas in Paris and in regional capitals.

In the capital, one of the most significant projects concerns the restructuring of 3,500 sqm of the Marché Saint-Germain on the Left Bank, which is scheduled to open in 2016. Major operations are also underway on the Right Bank, such as the renovation of the Samaritaine department store and the conversion of the Poste du Louvre and the Louvre des Antiquaires, scheduled for late 2018.

In the provinces, the coming months will also see the inauguration of major central projects, such as the restructuring of the Stock Exchange in Lille, the extension of the Passage Pommeraye in Nantes, or the redevelopment of the Bank of France buildings or the Hôtel-Dieu on the Presqu'île in Lyon.

#### Changes in supply in shopping centres

375,000 sqm of additional shopping centre space was inaugurated in 2015, an increase of 12% on 2014, related to the increase in the average size of projects, and a completion rate of 80% compared to the anticipated volume one year ago. Moreover, though the total number of open projects is the same as in 2014, 2015 differs from previous years in the sharp upturn in the number of site creations. These account for 83% of volume of 2015, compared to around 50% in 2012, 2013 and 2014. In addition to several recent projects like Les Terrasses du Port in Marseille, the Polygone Riviera near Nice is emblematic of a trend towards the creation of large centres where a lot of care is taken to ensure the high quality of the buildings on offer and the architecture.

The creation of large complexes – as witnessed by the arrival of Ametzondo, near Bayonne, in late 2016 – is accompanied by a consolidation of the most established sites. Major property players thus launched major expansion and redevelopment projects, such as the Forum des Halles (opening in 2016), Cap 3000 and Val d'Europe (2017). Intended to establish the domination of the "jumbos", these projects, which place more emphasis on recreation and catering, also aim to tailor them to more accurately match new consumption patterns. This trend is even more striking with Vill'Up, set to open this year in Paris, or Alpha 17 in Aubagne, which gives the nod to tomorrow's model of large shopping centres.

#### Changes in the supply of retail parks

With 370,000 sqm in 2015, and a completion rate of 68% in terms of the volume announced a year ago, the volume of retail park deliveries is a long way from the levels seen in the late 2000s (an average of 580,000 sqm per year between 2007 and 2010), showing the greater care taken by operators since the crisis and the maturity of certain geographic areas.

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Production in 2015 was still up 36% on the previous year, led by large transactions (Enox in Gennevilliers), the partial restructuring of established areas (St-Max Avenue in Oise, on the former Castorama site) and the ongoing development from scratch of qualitative buildings that include more space for recreation and catering (Super Green in Terville).

These trends look set to continue in 2016. The volumes of openings will also be boosted by the construction of smaller projects, confirming the emergence of local retail parks located on the outskirts of medium-sized towns or in rural areas. Current projects also highlight the desire shown by mass distribution property agents for the supply of medium or large floor areas to complement their hypermarket malls (Immochan Strip Mall project, opened in 2015 at Saint-Jean-de-la-Ruelle near Orleans, or expected at Louvroil, near Maubeuge, in 2016).

#### Regulatory News

Emmanuel Macron hit the retail market headlines in 2015 thanks to the adoption of "his" law on growth, activity and economic equal opportunities. Enabling progress to be made on a matter that had been in stalemate for years, this law allows the number of Sunday openings authorised by the Mayor to jump from five to twelve per year (granted by the Prefect of Paris), and also provides businesses located in international tourist areas (ZTI) with the opportunity to open every Sunday of the year, and every night until midnight. Covering several Parisian districts outlined in decrees published in the Official Journal ("Journal Officiel") of 26 September 2015, this opportunity is also offered to Deauville, Cannes and Nice, though the legal texts for these three cities have yet to be published.

The genuine economic benefits of extending store opening hours and days remains to be measured, as well as their effects on rental values and the valuation of assets inside tourist areas, or the impact on the perceived attractiveness of the few areas where Sunday opening was previously permitted. However, the entry into force of the law will be dependent on the outcome of negotiations between companies and trade unions. A number of groups and retailers that anticipated regulatory changes and thus initiated discussions upstream, managed to reach agreements, such as Darty or Inditex. In contrast, and despite their best efforts to offer better conditions than those negotiated at national level, the situation currently remains in deadlock at FNAC and in department stores. These businesses have at least escaped the application of an amendment extending the payment of TASCOM (tax on commercial premises) to city centre stores of over 400 sqm created before 1960. Adopted at first reading by the French National Assembly, the amendment tabled by Parisian members of parliament Sandrine Mazetier and Pascal Cherki, was finally not passed by the Senate.

The law on growth, activity and equal economic opportunities contains other provisions that may ultimately change the French retail market. The law thus reflects the willingness of the authorities to simplify procedures relating to building permits and to restrict abuses, which is a particularly sensitive issue in view of the growing gap between business projects' time to complete and rapidly changing, ever-evolving consumption patterns.

[...]

#### The office market in Île-de-France

Source: CBRE study of Q4 2015 entitled " Market View – Offices Île-de-France".

#### Why 2015 was promising

#### Boost in take-up at the end of the year

Take-up surged in Q4 2015 due to the buoyant market for units under 5,000 sqm and the resumption of transactions above 5,000 sqm. In Q4 take-up totalled 708,800 sqm, which was the third best quarterly performance since 2008 and led to a slight improvement in take-up from 2014 to 2015 (up 1%) to 2.2 million sqm. This level must be considered in the improvement of both economic growth and confidence in the economy, even if both of these are limited and fragile. Indeed the most common reason for companies moving offices was their desire to optimize floor areas: very few moves were motivated by a need to expand. Schematically, in 2015 two different dynamics took place. On the one hand, the market for surface below 5,000 sgm performed well, at its highest level since 2007. On the other hand the number of large transactions declined significantly: the 56 large transactions concluded in 2015 totalled 713,600 sqm, which is the second lowest volume for the segment in a decade. The ratio of the volume of surface transacted below 5,000 sqm over the volume of units above 5,000 stood at 2.1, a record high since 2000. With take-up totalling close to 1 million sqm, Paris City posted its highest performance since 2006 thanks to transactions under 5,000 sqm, which exceeded 730,000 sqm for the first time in fifteen years. Paris Centre West also performed particularly well. The sector's performance rose by 18% in a year, to its highest level since 2007 and the second highest performance for the last fifteen years. More than 1,200 transactions took place in the sector, an all-time high number. Transactional activity was also intense in the Western Crescent, but the market there was spurred on by large transactions: the sector was home to three out of the four transactions above 40,000 sqm that took place in Ile-de-France. With take-up of 140,900 sqm, La Défense benefited from a fairly good level of activity in the small and medium segment, but a fairly moderate level of activity in the units above 5,000 sqm, in contrast to a strong year in 2014 for large transactions. The lowest level of take-up in at least fifteen years in the Inner Rim was due to the shortage of large transactions. Take-up in the Outer Rim showed a degree of resilience from one year to the next but was still below its long-term average.

The information technology sector fuelled demand for small and medium units in Paris but the industrial sector, in the broadest sense of the word, polarized more than 30% of transactions in the bracket above 1,000 sqm in Ile-de-France, followed by the finance and insurance sector with 18% and the public sector with 13%.

#### Immediate supply showed a slight annual decline

At 1 January 2016, immediate supply in Ile-de-France dropped by 3% in a year to stand at 3.9 million sqm, which is equal to a vacancy rate of 6.9%. After dropping to its lowest level in five years, the share of new and redeveloped space in available supply stood at 18%.

In Paris Centre West, where the vacancy rate is 4.7%, there is still an enduring shortage of quality space adapted to the modern technical demands, especially in central district. Supply was contained in the south of Paris, with a 4.4% vacancy rate, but rose in the 15<sup>th</sup> district further to the completion of Qu4drans.

The west of the Paris region (La Défense and the Western Crescent) has a vacancy rate exceeding 10% and is home to 47% of new and redeveloped supply in the region. In the Inner Rim, the average vacancy rate is 8.7%.

#### Definite future supply contained

At the start of 2016, definite future supply totalled more than 1.6 million sqm (of which 1 million sqm in units above 5,000 sqm). This has been stable since the low point observed in Q2 2015. Nevertheless, more speculative development or redevelopment started in 2015: 28 new schemes identified (including fourteen brand new buildings), compared to fourteen in 2014. Future new and redeveloped availability in the Paris region appears to be under control, as more than half of developments currently underway in the region has already been pre-let.

#### Probable supply down

Probable future supply above 5,000 sqm (with sliding completion dates) has steadily decreased throughout 2015. The main reasons were the preletting of ready to launch

and the withdrawal of certain schemes from the market. We identified 3.1 million sqm of probable developments at the start of 2016, 2.2 million sqm of which were to be built or redeveloped through 90 projects.

## Rental values in Paris remain steady while net effective rents in peripheral markets are attractive

There was a generalized stabilization of headline rental values in 2015 following several years of steady decline. The exception was some assets located in over-supplied areas. Commercial incentives remained high and on average, in Q3 2015, they equalled 20.4% of the headline rent in Ile-de-France for space above 1,000 sqm, with discrepancies (for example 15.5% in Paris centre west to 22.2% in La Défense and the Western Crescent).

The average prime headline rent in Paris Centre West was stable for the quarter at €724 net per sqm pa, with a gradually reduced gap between the centre and Etoile rents. In La Défense, the average prime rent was steady over the quarter at €467 and stood at €458 in the Western Crescent, resulting from some quality buildings let in Neuilly-sur-Seine.

## Outlooks for 2016: towards an increase of take-up on the horizon?

If optimizing costs is still one of the main factors motivating companies' to move, they will probably be spurred on by the improvement, albeit slight, in French economic growth, even though unemployment is unlikely to shrink much in 2016. Our central scenario forecasts takeup exceeding the level in 2015, and possibly nudging towards 2.4 million sqm. This forecast is based on a large volume, higher than the same time last year, of large transactions that are already in the pipeline.

Combined with the relatively limited amount of space expected in 2016, these factors should lead to an increase in the scarcity of quality supply on the market. As far as rents are concerned, the above shifts are likely to result in lower commercial incentives in markets under pressure. In other markets, situation will return progressively more balanced situation.

### 1.4.3 The Group's analysis of market trends

The economic climate remained difficult in 2015, affecting the valuation of M.R.M.'s retail asset portfolio and resulting in weaker rental demand compared with 2014 and a downward trend in rental values. In the retail sector, tax pressure and the unemployment rate continued to weigh on consumption and hence on retailers' activity. However, the drop in energy prices has returned some purchasing power to consumers and this could lead to a slight upturn in consumption in 2016. In the office sector, the economic climate also weighed on rental demand but changing interest rates and the high level

of capital available for investment saw capitalisation rates continue to fall for properties with secure rental revenues.

Marketing work carried out on certain properties in the office portfolio has made it possible to increase their value and partially offset the decline in value seen in other assets. Overall, in 2015, the increase in the portfolio value, adjusted for disposals during the year, was €9.9 million (4.6%).

Furthermore, the fact that interest rates were kept at a historically low level in 2015 created a favourable environment for M.R.M., since all of its bank debt is at variable rates.

#### 1.4.4 Stock market environment

The upturn in the real estate sector in 2014 was confirmed in 2015, with the Euronext IEIF SIIC France index up 12.9% overall, up one point on the main CAC 40 index over the same period (+11.9%). In 2014, the performances were +10.5% and -0.5% respectively.

The gross dividend yield for SIIC listed French real estate companies was 4.6% in 2015, compared to 4.5% in 2014.

At end-2015, French SIIC companies offered an average discount of 0.2% on the liquidation Net Asset Value, compared to an average discount of 9.0% at end-2014.

The number of French listed real estate companies (SIICs) went from 36 at end-2014 to 33 at end-2015, representing a stock market capitalisation at end-2015 of €68.0 billion.

### 1.4.5 M.R.M.'s asset portfolio as of 31 December 2015

At 31 December 2015, M.R.M. group had a mixed portfolio combining office and retail properties, valued at €226.0 million excluding transfer taxes, compared with €232.2 million as of 31 December 2014.

This decrease primarily reflects the disposal of the Plaza office property located at Rue de la Brèche-aux-Loups in the 12<sup>th</sup> arrondissement of Paris, conducted by the Group in 2015 for an amount of €16.8 million excluding transfer taxes, which was partially offset by the increase in value of the portfolio of office properties, specifically reflecting the progress made in marketing in three properties that still had high vacancy rates early in the year, as well as renovation investments made in these three properties. The value of the retail portfolio remained stable over the year.

At end-2015 the asset portfolio comprised 84,781 sqm of retail space and 46,808 sqm of office space.

After the takeover of M.R.M. by Dynamique Bureaux and its conversion into a listed real estate investment company in the second half of 2007, the Group's asset portfolio was built up in three phases:

- 1. Portfolio constitution:
- Dynamique Bureaux/M.R.M. merger.

A merger contribution by Dynamique Bureaux appraised at €162 million excluding transfer taxes as of 31 August 2007.

The portfolio then contained nine office property assets representing a total area of 53,650 sqm. The transaction was approved in M.R.M.'s Combined General Meeting of 12 December 2007, retroactive to 1 September 2007;

Contribution of Commerces Rendement to M.R.M.

A contribution from Commerces Rendement appraised at €143 million excluding transfer taxes as of 31 August 2007.

There were 19 retail property assets in the portfolio for a total area of 75,582 sqm. The transaction was approved in M.R.M.'s Combined General Meeting of 12 December 2007;

#### Acquisitions by M.R.M.

Acquisitions from 1 September 2007 to 31 December 2007: office buildings acquired in September and October 2007 for €65.5 million, retail property assets acquired in September 2007 for €3.8 million, and mixed office and retail space acquired in November and December 2007 for €80.4 million (acquisition price excluding transfer taxes).

Acquisitions made in 2008: an office building acquired in April 2008 for €6 million, retail property (two garden centres and five restaurant properties) acquired in May and July 2008, for €11.3 million (acquisition price excluding transfer taxes).

Acquisitions made in 2010: a 1,000 sqm retail unit.

No acquisitions have been made since 2010.

#### 2. Disposals as part of an adjustment plan:

Over the 2009-2012 period, as part of an adjustment plan including a major asset disposal programme, M.R.M. made the following disposals:

In 2009, three retail properties were sold for a total of €22.7 million excluding transfer taxes.

In 2010, the premises of four Pizza Hut restaurants in the Paris region, two retail assets (one in Brétigny-sur-Orge and the other in Angoulême), three office properties (located in Nanterre, Clichy-la-Garenne and LevalloisPerret) and the Marques Avenue A6 outlet centre in Corbeil-Essonnes were sold for a total of €151 million excluding transfer taxes.

In 2011, five retail assets (in Barjouville, Moulin-les-Metz, Vineuil and two in Chambray-les-Tours), and three office properties (in Boulogne-Billancourt, Rueil-Malmaison and Puteaux) were sold for a total of €55.3 million excluding transfer taxes.

In 2012, five retail properties (in Claye-Souilly, Coignières, Créteil, Montigny-lès-Cormeilles and Pierrelaye), an office property (on rue Niepce in Paris -14<sup>th</sup> arrondissement) and a residential area (in a retail property in Tours) were sold for a total of €22.5 million excluding transfer taxes.

#### 3. Focus on retail property

Finally, as part of its strategy of focusing on retail property begun in mid-2013 following the entry into the capital of SCOR SE, M.R.M. has since sold the following office properties:

In 2013, an office property on rue de la Bourse, Paris (2<sup>nd</sup> arrondissement) was sold for €10.4 million excluding transfer taxes.

In 2014, two office buildings on rue Cadet in Paris (9<sup>th</sup> arrondissement) and Rungis were sold for €22.5 million excluding transfer taxes.

In 2015, an office property on rue de la Brèche-aux-Loups, Paris (12<sup>th</sup> arrondissement) was sold for €16.8 million excluding transfer taxes.

Of the nine office properties that M.R.M. held in its portfolio in June 2013, five remain to be sold. M.R.M. aims to leave the office sector by the end of 2016.

#### A mixed portfolio that is being refocused

	12/31/2015	12/31/2014
Value excl. transfer taxes	€226.0m	€232.2m
	-2.7% vs 12/31/2014	-11.1% vs 12/31/2013
	+4.6% excl. effect of disposals	-2.1% excl. effect of disposals
Total area	131,589 sqm	134,460 sqm
Breakdown in value	64% retail/36% office properties	62% retail/38% office properties

#### Retail portfolio

The Group's retail properties are located in the Paris region and in large cities in the provinces. The type of assets in this category is highly diversified. It consists of shopping centres and malls, shops on the ground floor of properties, independent suburban retail premises and premises in retail parks. The vast majority of the 132 tenants in the retail units

are national and international brands. Together, these retail groups account for 71% of the rents received.

At 1 January 2016, the retail property portfolio represented an area of 84,781 sqm and was valued at €144.0 million excluding transfer taxes. Its occupancy rate stood at 82%. In 2015, investments of €0.8 million mainly concerned improvements to the customer experience on the Carré Vélizy site in Velizy-Villacoublay and completing all design and feasibility work on

## Information on M.R.M.'s activities The Company

the project to restructure the upper ground floor of the Les Halles shopping centre in Amiens. During 2015, 16 leases <sup>(1)</sup> were signed for an annual rent of €1.0 million. The retail portfolio generated a net annualised rent <sup>(2)</sup> of €7.8 million as of 1 January 2016, down 5.3% compared with 1 January

2015 due to the departure of specific tenants which were only partially offset by the arrival of new lessees, and by the adjusted lease terms granted when some leases came up for renewal.

No assets were disposed of from this portfolio, on which the Company wants to refocus.

#### ► BREAKDOWN OF RETAIL PROPERTY PORTFOLIO (LOCATION, AREA)

Retail properties	Туре	Location	Area (in sqm)
Sud Canal, Saint-Quentin-en-Yvelines (78) – 41, boulevard Vauban,			
Montigny-le-Bretonneux	Shopping mall	Île-de-France	11,619
Carré Vélizy, Vélizy-Villacoublay (78) – 16-18, avenue Morane Saulnier	Mixed complex	Île-de-France	11,265
Allonnes (72) – ZAC du Vivier – Route de la Bérardière	Retail park	Le Mans	10,143
Les Halles, Amiens (80) – Place Maurice Vast	Shopping centre	Amiens	7,578
Galerie du Palais, Tours (37) - 19, place Jean Jaurès	Shopping mall	Tours	6,807
Passage de la Réunion, Mulhouse (68) – 25, place de la Réunion	Shopping mall	Mulhouse	6,018
École-Valentin, Besançon (25) – 6, rue Chatillon	Shopping mall	Besançon	4,016
Reims (51) – 2-10, rue de l'Étape	Ground floor	Reims	2,471
Mer (41) - Gamm Vert - Portes de Chambord	ISRP	Centre	9,713
Romorantin (41) - Gamm Vert - ZAC de Plaisance	ISRP	Centre	3,222
Nozay (91) – Gamm Vert – ZA de la Butte	ISRP	Île-de-France	2,176
Salbris (41) - Gamm Vert - Avenue de la Résistance	ISRP	Centre	1,888
Lamotte-Beuvron (41) – Gamm Vert – 9-11, avenue de l'Hôtel de Ville	ISRP	Centre	1,539
Brie-Comte-Robert (77) – Gamm Vert – ZI de La Haye Passart	ISRP	Île-de-France	1,122
Cour Cheverny (41) - Gamm Vert - 24, boulevard Carnot	ISRP	Centre	851
Montoire-sur-le-Loir (41) – Gamm Vert – 23, rue de la Paix	ISRP	Centre	826
Vierzon (18) – Gamm Vert – rue Étienne Dolet	ISRP	Centre	683
Saint-Aignan (41) - Gamm Vert - 2, rue des Vignes	ISRP	Centre	590
Mer (41) - Gamm Vert - 21, route d'Orléans	ISRP	Centre	545
Onzain (41) - Gamm Vert - 10, rue Lecoq	ISRP	Centre	542
Montrichard (41) - Gamm Vert - Quai Jean Bart	ISRP	Centre	494
Selles-sur-Cher (41) - Gamm Vert - 2, place Charles de Gaulle	ISRP	Centre	450
TOTAL			84,781

ISRP: independent suburban retail property.

<sup>(1)</sup> New leases or renewals.

<sup>(2)</sup> Buildings in operation as of 1 January 2016, excluding taxes, rent-free periods and support measures for lessees.

Retail properties	12/31/2015	12/31/2014
Portfolio value (1)	€144.0m	€144.1m
Total area	84,781 sqm	84,781 sqm
	63% in the provinces	62% in the provinces
Location	37% in the Paris area	38% in the Paris area
Occupancy rate (2)	82%	83%
Net annualised rent (3)	€7.8m	€8.3m
Overview of tenants:		
Number of tenants	132	147
<ul> <li>Proportion of national and international brands</li> </ul>	71% of rents received (GammVert, Office Depot, Habitat, Go Sport, Carrefour Market, La Grande Récré, Simply Market, Tati, Dia, etc.)	67% of rents received (Gamm Vert, Office Depot, Habitat, Go Sport, Carrefour Market, La Grande Récré, Simply Market, La Halle, Tati, Dia, etc.)

<sup>(1)</sup> Value excluding transfer taxes.

#### ► LEASE MATURITIES OF MAIN TENANTS

Tenants	% of retail rents	% of Group rents	Type of lease/ Maturity
Tenant no. 1	5.1%	3.2%	6-9-12 year lease/ Jan. 2021
Tenant no. 2	4.8%	3.0%	6-9-12 year lease/ July 2021
Tenant no. 3	4.7%	3.0%	3-6-9-10 year lease/ Dec. 2021
Tenant no. 4	3.8%	2.4%	12 year lease/ Dec. 2019
Tenant no. 5	2.6%	1.7%	3-6-9 year lease/ Oct. 2014
Tenant no. 6	2.2%	1.4%	6-9-12 year lease/ Sep. 2020
Tenant no. 7	2.1%	1.3%	9 year lease/ December 2016
Tenant no. 8	2.0%	1.2%	3-6-9 year lease/ Mar. 2023
Tenant no. 9	1.7%	1.1%	3-6-9-12 year lease/ March 2018
Tenant no. 10	1.7%	1.1%	2-3-6-9 year lease/ Jan. 2025
TOTAL RENTS OF TOP 10 TENANTS	30.7%	19.5%	
Annual rents of retail properties	100.0%	63.3%	

<sup>(2)</sup> Occupancy rate as of 1 January N+1, calculated on the basis of area.

<sup>(3)</sup> Buildings in operation as of 1 January N+1, excluding taxes, rent-free periods and support measures for lessees.

#### Office portfolio

Office property assets are located in business and industrial areas in the Paris region. The Group's strategy is to let the areas that are currently vacant in its office properties with a view to progressively disposing of them by the end of 2016 under good conditions, thereby refocusing its business on retail properties.

At 31 December 2015, the office portfolio covered a total area of 46,808 sqm and was valued at €82.0 million excluding transfer taxes. In 2015, sixteen leases <sup>(1)</sup> were signed for annual rent of €1.7 million, including nine in the Cytéo building in Rueil-Malmaison, five in the Cap Cergy building in Cergy-Pontoise and two in the Nova building in La Garenne-Colombes. These leases brought the occupancy rate of office buildings in

operation to 63% on 1 January 2015 and on a like-for-like basis, to 74% as of 1 January 2016 (88% in the first quarter of 2016 when all leases will become effective). The office portfolio generated net annualised rent <sup>(2)</sup> of €4.3 million as of 1 January 2016, significantly up on 1 January 2015 (+35.5% on a like-for-like basis).

As noted above, during 2015, M.R.M. disposed of an office property on rue de la Brèche-aux-Loups, Paris (12<sup>th</sup> arrondissement) for €16.8 million excluding transfer taxes. The Group also invested €3.8 million, mainly for fit-outs for new tenants in the Cap Cergy building in Cergy-Pontoise, and refurbishment and compliance work on the Cytéo building, in Rueil-Malmaison.

#### ► BREAKDOWN OF OFFICE PORTFOLIO (LOCATION, AREA)

Office properties	Location	Total area (in sqm)
Cap Cergy, Cergy-Pontoise (95) – 4-6, rue des Chauffours	Île-de-France	12,788
Solis, Les Ulis (91) – ZA Courtabœuf – 12, avenue de l'Océanie	Île-de-France	11,366
Nova, La Garenne-Colombes (92) – 71, boulevard National	Île-de-France	10,659
Urban, Montreuil (93) – 14-20, boulevard de Chanzy	Île-de-France	7,970
Cytéo, Rueil-Malmaison (92) – 147, avenue Paul Doumer	Île-de-France	4,025
TOTAL OFFICES		46,808

	Office properties	12/31/2015	12/31/2014
Portfolio value (1)		€82.0m	€88.1m
Total area		46,808 sqm	49,679 sqm
Occupancy rate (2)		74%	64%
Net annualised rent (3)		€4.3m	€4.0m

<sup>(1)</sup> Value excluding transfer taxes.

The increase in the occupancy rate of office space between 1 January 2015 and 1 January 2016, while the property in rue de la Brèche-aux-Loups, Paris (12th arrondissement) which

was sold in 2015 had been 85% let, is a reflection of vacant surfaces marketed in the course of 2015.

<sup>(2)</sup> Occupancy rate as of 1 January N+1, calculated on the basis of area of buildings in operation.

<sup>(3)</sup> Buildings in operation as of 1 January N+1, excluding taxes, rent-free periods and support measures for lessees.

<sup>(1)</sup> New leases or renewals.

<sup>(2)</sup> Buildings in operation as of 1 January 2016, excluding taxes, rent-free periods and support measures for lessees.

#### ► LEASE MATURITIES OF MAIN TENANTS

Annual rents of office properties	100.0%	36.7%	
TOTAL RENTS OF TOP 10 TENANTS	84.3%	30.9%	
Tenant no. 10	3.6%	1.3%	6-9 year lease/ Nov. 2024
Tenant no. 9	3.6%	1.3%	6-9 year lease/ Dec. 2024
Tenant no. 8	4.7%	1.7%	9-9.5 year lease/ Apr. 2026
Tenant no. 7	5.5%	2.0%	6-9 year lease/ Sep. 2023
Tenant no. 6	7.7%	2.8%	7.5-9 year lease/ Dec. 2022
Tenant no. 5	7.8%	2.9%	3-6-9 year lease/ Sep. 2022
Tenant no. 4	7.8%	2.9%	6-9 year lease/ Sep. 2023
Tenant no. 3	8.6%	3.2%	6-9 year lease/ Nov. 2023
Tenant no. 2	9.9%	3.6%	6-9 year lease/ Oct. 2020
Tenant no. 1	25.0%	9.2%	6.5-9 year lease/ Nov. 2020
Tenants	% of office property rents	% of Group rents	Type of lease/ Maturity

#### ► PORTFOLIO OVERVIEW AS OF 12/31/2015

	Retail properties	Office properties	Total
Area	84,781 sqm	46,808 sqm	131,589 sqm
Appraisal value (1)	€144.0m	€82.0m	€226.0m
Occupancy rate (2)	82%	74%	80%
Net annualised rent (3)	€7.8m	€4.3m	€12.1m

<sup>(1)</sup> Value excluding transfer taxes.

<sup>(2)</sup> Occupancy rate as of 1 January 2016, calculated on the basis of area of buildings in operation.

<sup>(3)</sup> Buildings in operation as of 1 January 2016, excluding taxes, rent-free periods and support measures for lessees.

### 1.4.6 Events after the reporting period and ongoing projects

In January 2016, renovation works on the upper ground floor of the Les Halles shopping centre in Amiens were started. Capitalising on the potential commercial synergies with the Halle au Frais adjacent to the mall, the investment programme provides for the creation of a food court and larger commercial units, and an improved customer experience and comfort

of purchase, to make the Halles a destination of choice in the city centre providing consumers with quality services, delicacies and food.

On 19 April 2016, M.R.M. disposed of the Cytéo office building located in Rueil-Malmaison for €6.3 million excl. transfer taxes.

## 1.4.7 Major investments carried out by the Company over the last three financial years

	2015	2014	2013
Retail properties			
Acquisitions	-	-	-
Investments/Capex	€0.8m	€0.8m	€1.0m
Office properties			
Acquisitions	-	-	-
Investments/Capex	€3.8m	€1.1m	€1.6m
TOTAL	€4.6m	€1.9m	€2.6m

No acquisitions were made in 2015. M.R.M. invested €4.6 million, mainly for fit-outs for new tenants in the Cap Cergy building in Cergy-Pontoise, and refurbishment and compliance work on the Cytéo building, in Rueil-Malmaison,

as well as improving the customer experience on the Carré Vélizy site in Vélizy-Villacoublay and completing all design and feasibility work on the project to restructure the upper ground floor of the Les Halles shopping centre in Amiens.

### 1.4.8 Strategy and outlook

Since the Company's recapitalisation on 29 May 2013, which notably enabled it to strengthen its financial position, reduce its debt and reschedule its bank maturities, M.R.M.'s strategy has been to refocus its activities on retail properties and to progressively sell off its office properties.

With the disposal of two new office properties during 2015 and early 2016, the strategy of gradually refocusing M.R.M.'s activities on retail property is continuing. To date, five properties of the nine office properties that M.R.M. held in June 2013, have been sold while two other office properties are currently subject to a sale agreement. The significant improvement in

the rental situation of the office property portfolio in 2015 will favour the office sector exit strategy which M.R.M. aims to complete by the end of 2016.

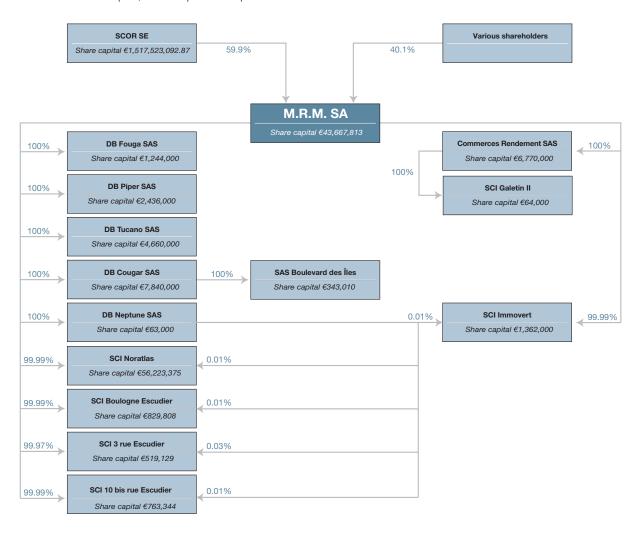
With a solid financial structure, M.R.M. also committed to an investment programme designed to make the most of the potential value of its retail properties. To this end, the Group has just started work on restructuring and repositioning its Les Halles shopping centre in Amiens. Out of a total amount of €32 million in projected investments identified for the retail asset portfolio as a whole, €8 million should be committed by the first half of 2016.

## **1.5** Group ownership structure

The list of companies in the scope of consolidation as of 31 December 2015 can be found in this Registration Document. See section 3.7 "Consolidated financial statements

for the financial year ended 31 December 2015", Note 3.1. "List of consolidated companies" in the Notes to the Financial Statements.

At the date of this report, the Group ownership structure is as follows:



## Information on M.R.M.'s activities **Group ownership structure**

The Board of directors meeting on 25 February 2016 authorised, in accordance with its internal regulations, the dissolution without liquidation of the companies DB Fouga SAS, SCI Boulogne Escudier, SCI 3 rue Escudier and SCI 10 bis rue Escudier, by universal transfer of their assets to M.R.M., given that said companies were dormant companies whose property assets had all been sold. These transactions will be carried out during 2016. Under the proposed dissolutions, the number of companies controlled by M.R.M. would fall from thirteen to nine.

All Group companies are directly or indirectly wholly owned by M.R.M., which has itself been 59.9% owned by SCOR SE since 29 May 2013.

The head office address of all Group entities can be found in section 3.1 of the consolidated financial statements for the financial year ended 31 December 2015 (see section 3.7 of this Registration Document).

M.R.M.'s role vis-à-vis its subsidiaries is described in section 1.3 of the management report for the financial year ended 31 December 2015 (see section 3.6 of this Registration Document).

The structure of M.R.M.'s balance sheet is presented in the separate financial statements for the financial year ended 31 December 2015 (see section 3.9 of this Registration Document)

Details of each company's activities can be found in sections 1.3.1 and 1.3.2 of the management report for the financial year ended 31 December 2015 (see section 3.6 of this Registration Document).

The main financial flows between M.R.M. and its subsidiaries, namely credit facilities, fees for chairpersons and service fees, can be found in the note "List of subsidiaries and affiliates" and in the note "Breakdown of net revenue" in the separate financial statements for the financial year ended 31 December 2015 (see section 3.9 of this Registration Document).

## **1.6** Group organisation

Since the recapitalisation of M.R.M. on 29 May 2013, SCOR SE has held 59.9% of M.R.M.'s share capital.

SCOR group is the fifth largest reinsurer in the world, with over 4,000 clients. The SCOR group issued more than €13.4 billion in gross premiums in 2015 and employs 2,706 people of 50 nationalities in 35 countries.

SCOR group is active in two business lines in reinsurance plus an asset management business:

- the SCOR Global P&C division (property and casualty reinsurance) has reinsurance operations in the following domains: Property and Casualty Business, Specialty, Business Solutions (discretionary), Joint-Ventures and Partnerships;
- the SCOR Global Life division (life reinsurance) has life reinsurance operations;
- the SCOR Investment Partners SE company is an asset management company and is wholly-owned by SCOR SE.
   It has been fully operational since 2009 and is regulated by the French Financial Markets Authority (*Autorité des Marchés Financiers* – AMF).

The SCOR Group is organised around four major hubs located in Paris/London and Zurich/Cologne for Europe, Singapore for Asia and New York/Charlotte/Kansas City for the Americas Hub.

As the majority shareholder of M.R.M. and through its presence on the Company's Board of directors and Strategic Committee, (see paragraph 4.2.1 of this Registration Document), SCOR SE intends to support M.R.M.'s new strategy of refocusing on its retail portfolio.

In addition to the dividends that M.R.M. may pay out to SCOR SE in its capacity as shareholder, the financial flows between the M.R.M. Group and SCOR SE are restricted to

(i) rents and service charges paid to SCOR SE under the lease for office premises at avenue Kléber in Paris, which is worth €54,000 annually, including expenses and (ii) amounts received by SCOR SE in the context of the intra-group loan granted to a subsidiary of M.R.M. (see paragraph 1.4 Events after the reporting period as of 31 December 2015 shown in the consolidated financial statements for the financial year ended 31 December 2015 included in paragraph 3.7 of this Registration Document). For more information on SCOR SE, see www.scor.com.

The management team of M.R.M. (Executive Management and Financial Management) has been in-house since 1 August 2013. In 2015, in order to strengthen control of its operations and costs, and to optimally assess its retail portfolio on which the Group wishes to focus, M.R.M. implemented a new way to organise the asset management of its shopping centres by managing said assets in-house. To this end, M.R.M. recruited a Head of Asset Management in August 2015. In respect of its office portfolio (a sector which M.R.M. intends to leave by end-2016) and its "independent store" retail assets, M.R.M. employs the services of the CBRE Global Investors company, in its capacity as consultant in asset management. Since 29 May 2013, the date on which SCOR SE entered the capital of M.R.M., CBRE Global Investors, which it is still a shareholder of M.R.M., saw its interest in the latter fall from 17% to 2.4%, thereby losing the status of leading shareholder it held prior to SCOR SE's investment. The contractual links of CBRE Global Investors with M.R.M. are outlined in Chapter 5 of this Registration Document.

For the rental management (collection and recovery of rental payments) and technical management of its properties, the Group uses experienced property management companies with skills acknowledged on the market.

### **1.7** Human resources

Following the recapitalisation of M.R.M. in 2013, the Company brought Executive Management and Financial Management back in-house as of 1 August 2013. Prior to this, the Company had no employees.

In 2015, the asset management of its property assets was reorganised and the Company appointed an in-house Head of Asset Management for its shopping centres.

The Company currently has four employees, all of whom are based at the registered office at 5 avenue Kléber, Paris (16th arrondissement). The Company's Chief Executive Officer is a corporate officer in receipt of remuneration (see Chapter 4 of this Registration Document).

Currently no employees of the Company or its subsidiaries are in receipt of stock options or bonus shares. Nor is there currently any agreement providing for an employee shareholding scheme.

### **1.8** Research and development

M.R.M., due to the nature of its business as a real estate investment company, has no research and development policy. It has registered the domain name "www.mrminvest.com".

The Company does not consider that its business or profit capacity is in any way dependent on any particular brand, patent or licence.

## **1.9** Environmental policy

The Company's environmental policy is set out in full in Chapter 4 "Social, environmental, and corporate social responsibility information" of the management report of the

Board of directors, inserted in section 3.6 of this Registration Document.

# **1.10** Significant changes in the financial or commercial situation

2015 was M.R.M.'s eighth full financial year as a listed real estate investment company.

Having strengthened and enhanced its financial position since the recapitalisation operation in 2013, and in line with the direction taken after SCOR Group became a majority shareholder, M.R.M.'s strategy is to continue to refocus its activities on the holding and management of retail properties,

continuing to gradually dispose of its office properties. Since the second half of 2013, M.R.M. has thus focused on letting its vacant office and retail premises and implementing its plan to dispose of its office properties.

## **RISKS FACTORS**

The Company has assessed the risks which could have a significant negative effect on its activity, its financial situation or its results (or on its capacity to achieve its objectives) and it believes that there are no significant risks other than those presented. Investors should be aware that the list of risks that follows is not exhaustive, and that other risks either unknown or not considered material at the date of this Registration

Document, and which could have an adverse impact on the Company, its activity, financial position, earnings or share price, could still exist.

Procedures set up for risk management are mentioned in the report of the Chairman of the Board of directors on the operations of the Board and internal control procedures, contained in section 4.5 of this Registration Document.

## **2.1** Legal risks

## Risks associated with unfavourable developments in commercial lease regulations

French legislation on commercial leases is relatively constrictive for the lessor. Provisions on term of leases, renewal, and rent revisions while the lease is running and for renewed leases are part of public policy, tending to limit any leeway owners might have to increase rents to market levels. Any changes in rules applying to commercial leases, especially with regard to duration, revision and capping of rents, calculating eviction compensation due to tenants in case of non-renewal, could have negative consequences on the value of the Company's assets, earnings, business or financial position. The activity

of the Company may in particular be influenced by the new retail rents index (ILC), which may replace the construction cost index (ICC) and by the Pinel law, which modifies the list of service charges, work, taxes, duties, and fees which may be charged to tenants on leases concluded or renewed from 3 November 2014.

See paragraph "Economic risk" in section 2.2 of this Registration Document, for more information on the ILC.

### SIIC regime risk

Since 1 January 2008, the Company has been benefiting from the SIIC status governed by Article 208-C of the French General Tax Code, and is accordingly exempt from corporate income tax, subject to distribution conditions, on the part of its profit derived in particular from the rental of its properties, capital gains on the sale of properties or from certain stakes in real estate companies, and certain dividends.

In order to maintain the advantages of the SIIC regime, the Company must distribute a significant part of its profits, which can affect its financial position and cash flow. In addition, failure to meet this distribution obligation during the financial period would mean that the exemptions would not apply to that year.

Furthermore, the Company would lose the benefit of the SIIC regime if one or several shareholders of the Company acting in concert (other than listed companies benefiting from the SIIC regime) held 60% or more of the shares or voting rights of the Company. The Company currently does not envisage one of its shareholders directly or indirectly holding 60% or more of its shares. Since 29 May 2013, the majority shareholder SCOR SE has held 59.9% of M.R.M.'s share capital.

As a result, M.R.M. and SCOR Group teams have been mobilised to cover this risk by active oversight of shareholdings and by specifically registering M.R.M. shareholders in bearer form on the SCOR SE nominative account, so as to prevent acquisition of double voting rights that would lead to SCOR SE crossing the threshold outlined above. However, the

Company cannot guarantee that market operations on its shares, or shareholders acting in concert, will not cause this 60% share capital threshold to be surpassed. Finally, the Company is exposed to the risk of future modifications in the

SIIC regime or the interpretation of its provisions by the tax and accounting authorities, which could affect the activity, results and financial position of the Company.

### Risks associated with unfavourable developments in property regulations

Apart from the specific constraints mentioned above, in conducting its business the Company must comply with several restrictive regulations governing construction, town planning, operating retail space, the environment, public health and human safety.

Any modification making these regulations substantially more restrictive would entail significant costs for the Company particularly in terms of bringing property into regulatory compliance, which could have a significant impact on the revenue, results and financial position of the Company.

### Litigation and exceptional circumstances

The Company is involved in a certain number of disputes generally related to its ongoing business. As of the date of this Registration Document, there is no other governmental, legal, or arbitrage procedure, including any procedure the Company knows of, that is pending or with which it is threatened, likely to have, or having had over the last twelve months, significant impact on the financial position or profitability of the Company and/or the Group.

However, M.R.M. cannot guarantee that it will remain uninvolved by any disputes in the future that are likely to have a material impact on the financial position or profitability of the Company and/or the Group.

As indicated in Note 7 to the consolidated financial statements presented in section 3.7 of this Registration Document, a provision of €372 thousand for a tax dispute was recognised as of 31 December 2015.

### 2.2 Risks linked to the business environment

These risks are the main risks that might affect the Company in its development as a real estate investment company, a business in which it has been active since its takeover on 29 June 2007 by Dynamique Bureaux. The economic crisis that arose in the fourth quarter of 2008, followed in 2011 by

the sovereign debt and euro crises, brought to light a certain number of risks, the impact of which as of 31 December 2015, notably stemming from a relative stagnation in the market during the past financial year, are presented below.

### Property asset valuation risk

The Company's property portfolio is subject to an appraisal every six months, on 30 June and 31 December of each year. The contact details of the Group's appraiser and the methodology used in its appraisals are set out in paragraph 1.2.1 "The Group's asset profile" of this Registration Document.

The appraisal valuations carried out on 31 December take the form of a detailed report, whilst those carried out on 30 June are an update. The M.R.M. group has opted to use the fair

value accounting method for its property assets. In accordance with the option offered by IAS 40, this involves entering the investment property at its fair value and registering changes in value in the income statement. Positive or negative changes in the valuation of assets held by the various Group companies have a direct impact on Group income. In this respect, as of 31 December 2015, the change in the fair value of properties increased Group income by  $\ensuremath{\in} 4.089$  million.

Assessing the value of the property portfolio depends on a number of factors, mainly involving the balance between market supply and demand, interest rates, the global economic climate and applicable regulations, which can vary significantly, with a direct impact on the valuation of the Company's property assets and, as an indirect consequence, on the various Loan to Value (LTV) ratios used as indicators of the Group's debt and liquidity risk. The appraised value of the Group's properties and their final value on disposal may not be identical. In addition, such valuations are based on a number of assumptions which may not prove to be correct. Because M.R.M.'s property assets are booked at market value by outside appraisers, the value thereof can be affected by variations in the bases used in the valuation methods (property market trends, mainly in terms of

received rents, changing interest rates especially with regard to discount and capitalisation rates employed).

In addition, the valuation of the Company's property assets, when published, corresponds to an appraisal carried out by the property appraisers at a precise moment in time. Given the gap between the moment when the appraisal valuations are carried out and the moment when this information is made public, the valuation of the Company's property assets could have changed by the time that the information is published.

As of 31 December 2015, on a like-for-like basis, i.e. after restatement of asset disposals in 2015, the continuing difficult property market had the following effects on the Company in terms of asset valuation, on the basis of the appraisal excluding transfer taxes prepared by the independent appraiser, Jones Lang LaSalle:

Portfolio value excluding transfer taxes (in millions of euros)	12/31/2015	12/31/2014 restated <sup>(1)</sup>	Change	Change (in %)
Retail properties	144.0	144.1	-0.1	-0.1%
Office properties	82.0	72.0	+10.0	+13.9%
M.R.M. ASSET PORTFOLIO	226.0	216.1	+9.9	+4.6%

(1) Restated for disposals made in 2015.

In 2015, the following was noted:

- stabilisation of the value of retail assets, reflecting contrasting trends depending on the assets and taking into account the asset valuation plans based on their stage of development;
- an increase in the value of office properties, characterised by lettings of vacant areas and investments in renovation.

A sensitivity study simulating a change in capitalisation rates as of 31 December 2015 showed that a 50 basis point increase in these rates would have a  $\in$ 13,970 thousand negative impact on the asset portfolio value (i.e. -6%), whereas a 50 basis point reduction would have a  $\in$ 16,220 thousand positive impact on the asset portfolio value (i.e. +7%).

#### **Economic risk**

Since the Group's real estate portfolio is made up of retail assets and office properties located in France, changes in the main French macroeconomic indicators are likely to affect M.R.M.'s business, its rental revenues, the value of its property portfolio, as well as its policy relating to investment in and development of new properties, and consequently its growth prospects.

Consequently, changes in the economic environment in which the Company operates, such as economic growth rates, interest rates and the INSEE construction cost index (ICC) could significantly affect its business and development, and thus its growth prospects.

- An economic slowdown at the national or international level and/or of the property market could continue to entail:
- (i) weaker demand for renting the Group's property assets increasing the risk of vacancy if a tenant leaves, as well as a lengthening of the time required to let its properties that are currently partly or wholly vacant, which would have an adverse impact on a) the value of the Company's property portfolio and b) on its operating income (no rental revenues and property expenses not recovered for those properties);

- (ii) lower capacity of tenants to fulfil their obligations to the Group, notably to pay their rent;
- (iii) a decline in the rental value of property assets, affecting the Company's ability to negotiate new rental contracts and renew leases, and to increase or even to maintain rents.
- A decline or a slowdown in the growth of the indexes on which the rents paid by tenants of the Group's property assets are indexed could also weigh on its rental revenues (invoiced rents and key money received). Since 2009, in addition to the national construction cost index (ICC) published by INSEE, a new index, also published by INSEE, has appeared: the retail rent index (ILC) consisting 25% of the ICC, 25% of the ICAV index of retail revenue and 50% of the IPC consumer price index. The ICC stood at 1,629 in the fourth quarter of 2015, up from 1,608 the previous quarter. Over one year, the ICC was up slightly (+0.2% after -1.2%). The ILC stood at 108.41 in the fourth quarter of 2015, versus 108.38 the previous quarter. Over one year, it continued to fall slightly as was the case in the two previous quarters (-0.1%).
- A substantial increase in interest rates could entail:
- higher costs for investment operations (acquisition or refurbishing property assets), which are debt-financed;

(ii) a decline in the value of the Group's property portfolio, insofar as the valuation of a property depends mostly on how much the owner can sell it for, which in turn depends on purchasers' financing capacity and ability to leverage.

In addition, the current economic environment, combined with a drying-up of finance from the banks, could have a significant impact on the Company's business and consequently slow down its development needs. It could also have an effect on the occupancy rate of the property assets and on tenants' capacity to pay their rent.

The capacity of Group companies to maintain or increase rents when leases are renewed is also affected by changes in both supply and demand, which are influenced by the general economic environment.

The value of the Group's property portfolio also depends on a number of factors including the level of market supply and demand, factors which themselves develop depending on the general economic environment. The level of the Group's rental revenues and its results, the value of its asset base and its financial position, as well as its development prospects could therefore be negatively influenced by these factors.

#### **Competition risk**

In its property dealings, the Company is faced with stiff competition from other sector players. This competition occurs on seeking acquisition targets as well as on letting out properties and/or renewing expired leases. The Company can encounter competitors in the acquisition of property assets, who may have greater competitive advantages, mainly financial means at their disposal. In addition, seeking to acquire property assets could become difficult due to scarcity of supply and

the highly competitive property market. This could hinder the Company's ability to pursue a growth strategy, which could adversely affect its future growth prospects and earnings.

In the rental business, when leases expire, other players could offer tenants better terms, or properties which better meet their requirements at conditions more attractive than those proposed by the Company.

#### Risk of non-renewal of leases and vacation of properties

The Company's business consists of letting its property assets to third parties and allowing them to set up commercial activities and/or offices therein.

The tenant is entitled to vacate the premises as provided by law and regulations, or if applicable, according to the contract; in all cases, prior notice is mandatory. Upon expiry of the lease, the tenant may request its renewal or vacate the premises.

In certain cases, if the lessor refuses to renew, the lessee is entitled to an eviction indemnity, which can be a substantial amount. Whatever the reason for a tenant's leaving the premises, the Company cannot guarantee that it can re-let the premises in question rapidly under terms which are as favourable as those of the present lease. The lack of income from vacated premises and the corresponding fixed costs must then be borne by the Company and this is liable to affect the Company's revenue, operating income and profitability. In addition, at the end of a lease period there is always the

possibility that the Company might have to deal with different market conditions, unfavourable for lessors.

In fact, the current economic climate could result in leases not being renewed or premises being vacated early due to tenants getting into difficulties, in addition to problems associated with re-letting certain premises.

#### Dependence on main tenants - counterparty risk

All of the Group's revenue is generated by letting out property assets to third parties. It follows from this that any default on rent payments can affect the Company's earnings.

Certain tenants account for a significant proportion of the Company's annual invoiced rents. The contractually legitimate termination of one or several leases could have an impact on the level of rents received by the Company, and on its profitability.

However, the principal tenants are bound by firm leases that can run for between three and twelve years, with expiration dates stated in paragraph 1.4.5 of this Registration Document. Clauses in such leases can provide for termination indemnities.

# The top ten tenants in the retail property portfolio

At 1 January 2016, the top tenant in the retail property portfolio accounted for 3.2% of the Group's rents and 5.1% of the rents in the retail property portfolio. The five most significant tenants accounted for 13.3% of the Group's rents and 21.0% of the rents in the retail property portfolio. Finally, the ten most significant tenants accounted for 19.5% of the Group's rents and 30.7% of the rents in the retail property portfolio (compared with 30.0% in 2014).

# The top ten tenants in the office property portfolio

At 1 January 2016, the top tenant in the office property portfolio accounted for 9.2% of the Group's rents and 25.0% of the rents in the office property portfolio. The five most significant tenants accounted for 21.8% of the Group's rents and 59.1% of the rents in the office property portfolio. Finally, the ten most significant tenants accounted for 30.9% of the Group's rents and 84.3% of the rents in the office property portfolio (compared with 78.6% in 2014). This change between 2015 and 2014 is due to the disposal of an office property as part of the plan to refocus M.R.M.'s activities on retail properties.

#### Risks associated with the Company's disposal of certain property assets

The Company, as part of the dynamic management of its property assets, and more specifically as part of its plan to gradually sell off its office buildings, may end up selling certain assets, mainly in order to release new funds with which to carry out other projects.

In view of the continued economic downturn, or of financial and operational risks, particularly through potential problems linked to respect of planned asset disposal schedules, the Company may not be able to sell part of its property assets under satisfactory terms.

# Risks in connection with late completion or non-completion of planned investments

In its strategy of enhancing the value of its property portfolio, and in making its properties more attractive and valuable, the Company must make the necessary investments for refurbishing and restructuring existing sites.

In view of the sluggish nature of the current economic climate, the Company is focusing on its existing assets and is continuing its selective investment policy. Delays or non-

completion of certain planned investments, or completion at higher costs than planned – due not only to the expense of conducting prior studies, but also to administrative, technical or marketing hurdles – may slow down the pace of the Company's development strategy, delay the letting out of the property and have a negative impact on its business and earnings.

#### **Environmental risks associated with public health**

The Company's activities are subject to laws and regulations relating to the environment and public health. These laws and regulations concern in particular the ownership or use of facilities that may be a source of pollution or have an impact on public health (especially epidemics in shopping centres), the presence or use of toxic substances or materials in construction, their storage and manipulation. If the thresholds set by these regulations were to become stricter, the Company could be exposed to additional costs.

Some Company properties are exposed to problems related to public health and safety, especially asbestos and legionnaires' disease. Although the monitoring of such problems may primarily involve suppliers and subcontractors, the Company may nevertheless be held liable if it fails to meet its obligation to monitor and control the facilities it owns. Such problems could have a negative impact on the financial position, the results and the reputation of the Company, and also on its capacity to sell, let or refurbish an asset or to use it as collateral on a loan.

The Company's retail assets are subject to specific regulations covering the safety of people (ERP public safety regulations). Although the managers of these assets are responsible for

taking the necessary measures in relation to these regulations, any breaches of these obligations could have a negative effect on the Company's reputation and the traffic in its shopping centres.

Climate or health risks could also have consequences in terms of the number of visitors to its shopping centres, a reduction in revenue for the traders and lost rent for the Company on the site concerned, and also in terms of the Company's image.

In addition, if the sites for planned shopping centres are on a flood plain, they may be refused planning permission. Plans to extend shopping centres are also affected by the progressive introduction of PPR (Risk Prevention Plans) by local authorities. These PPRs can prevent the extension of a given shopping centre and represent a significant loss in earnings for the Company.

Energy consumption, details of the policy covering the environmental impact of the Group's business activities, as well as company certification initiatives are shown in the "CSR Report" contained in section 4 of the management report appearing in section 3.6 of this Registration Document.

#### Dependence on third parties

The terms of the property asset management consultancy agreement signed by M.R.M. and its subsidiaries and CBRE Global Investors are described in chapter 5 of this Registration Document and were negotiated in the interest of the Company and its subsidiaries. These agreements may be terminated under the conditions mentioned in said chapter. The success of property transactions by the Group depends notably on CBRE Global Investors performing the services incumbent on it under the terms of this agreement.

However, following the amendment to the terms and conditions of the agreement dated 15 April 2015 as set out in chapter 5 of this Registration Document, and the partial move in-house of asset management for retail assets – the segment on which M.R.M. is currently refocusing – the Group's dependency vis-à-vis CBRE Global Investors was significantly reduced.

### 2.3 Market risks – Financial risks

#### Foreign exchange risk

At the date of this Registration Document, M.R.M. engages in no business which could expose it to any foreign exchange risks.

#### Interest rates risk

All of the bank loans taken out by the M.R.M. Group are at a variable rate. The Group systematically hedges its contracted variable-rate debt by subscribing caps. The main characteristics of the financial instruments held are described in Note 5 of the notes to the consolidated financial statements for the financial year ended 31 December 2015, presented in section 3.7 of this Registration Document.

At 31 December 2015, 25% of loans for financing office properties were capped (Euribor three-month instruments at a strike rate of 2.00%).

Loans for financing retail properties are fully capped (Euribor three-month instruments at a strike rate of between 2.00% and 3.00%).

A 1% increase or decrease in the interest rate would impact the Group's financial expenses in the amount of €1.110 million. Since current interest rates are quite low, the caps subscribed by the Group are not in the money.

#### Liquidity risk

The Company performed a special study of its liquidity risk and it considers that it can meet its current obligations. In fact, following the Company's recapitalisation in May 2013, which was conditional upon the restructuring of the Group's bank and bond liabilities, the Company's financial position is sound, its level of debt has been considerably reduced and its cash flow restored.

As a result of the aforementioned capital and financial restructuring, the Company is now in a position to meet all of its short-term and medium-term financial deadlines.

The Company's level of leverage could affect its capacity to take out further loans. The Group's liquidity policy is to ensure that the total amount of rents is at all times higher than its working capital requirements to cover operating expenses, interest and repayment of its entire existing financial debt and the leverage it seeks to implement its investment programme.

Certain loan agreements entered into or that may be entered into by the Group or its subsidiaries contain or may in the future contain standard early repayment clauses and covenants.

These covenants define the thresholds to be respected for a number of ratios, in particular the LTV ratio (loan to value ratio), defined as the ratio of the amount of the loan to the market value of the property financed, the ICR ratio (interest coverage rate, representing the coverage rate of interest expenses by rents) and the DSCR (debt service coverage ratio, representing the coverage rate of debt repayments and interest expenses by rents). Covenants relating to LTV ratios set maximum thresholds of between 55% and 70%. Covenants relating to ICR/DSCR ratios set minimum thresholds of between 130% and 190%. It is at the level of Group subsidiaries, which own the property assets financed, that the covenants are tested. The frequency of reporting on covenants to M.R.M.'s financial partners differs for the various credit lines, and can be sixmonthly or annual.

As of 31 December 2015, the Group was in compliance with all commitments in respect of LTV and ICR/DSCR covenants agreed with its banking partners.

The presentation of all of the Group's financial liabilities, by nature and expiry date, is included in Note 8 of the notes to the consolidated financial statements of the financial year ended 31 December 2015, presented in section 3.7 of this Registration Document.

#### Pledges and mortgages in favour of the banks

There is information in Note 22 of the notes to the consolidated financial statements of the financial year ended 31 December 2015, presented in section 3.7 of this Registration Document.

The property assets acquired by the Group or its subsidiaries with bank loans are mortgaged to the lending banks, and the shares of its subsidiaries are pledged to such banks.

# Information on the portion of the issuer's share capital that has been pledged

To the Company's knowledge, no portion of M.R.M.'s share capital has been pledged.

#### **2.4** Insurance

The Group's property assets are insured under multi-risk policies covering property damage, rental loss and the property owner's third party liability.

The risks covered by the various policies in force are generally as follows: theft, water damage, broken glass, machinery breakdown, storms/hail/falling aircraft, terrorist attacks/vandalism/riots, public liability, special risks.

Furthermore, when the Company carries out work on its property assets, it takes out risk insurance ("Contractors' All Risks" – "TRC") covering material damage to the property during the works, the consequences of natural disasters as defined by Ministerial decree published in the Official Journal ("Journal Officiel"), as well as the owner's third party liability during the works.

M.R.M. has taken out an insurance policy, on its own behalf and on behalf of its subsidiaries, to cover the liability of managers of M.R.M. and its subsidiaries.

# GENERAL INFORMATION OF THE ISSUER AND ITS SHARE CAPITAL

#### **3.1** General information

#### 3.1.1 Company name

The name of the Company is M.R.M. (Article 2 of the Articles of Association).

#### 3.1.2 Company registration place and number

The Company is registered with the Trade and Companies Register of Paris under number 544 502 206.

#### 3.1.3 Registered office, legal status and law governing company business

The Company's registered office is at: 5 avenue Kléber, Paris 75016, France.

The Company's telephone number is +33 (0)1 58 44 70 00. The Company is a French public limited company (société anonyme) with a Board of directors governed by the laws and regulations in force in France, in particular book II of the French Commercial Code, as well as by its Articles of Association.

#### 3.1.4 Consultation of legal documents

Legal documents are available for consultation at the head office and on the Company's website: www.mrminvest.com.

#### 3.1.5 Lifetime of the Company

Unless the Company is dissolved early or its lifespan is extended by resolution of the Extraordinary General Meeting of Shareholders, the Company shall expire on 20 April 2038 (Article 5 of the Articles of Association). The Company was founded in its present form on 21 January 1992.

#### 3.1.6 Financial period of the Company

The financial period is for twelve months from 1 January to 31 December of each year (Article 18 of the Articles of Association).

#### 3.1.7 Purpose

The purpose of the Company worldwide is:

- primarily, the acquisition, construction, division into lots, management, maintenance and outfitting of any and all property assets with a view to letting them, or holding directly or indirectly equity interests in corporate entities having the same purpose, subject to tax laws governing partnerships or to corporate income tax;
- additionally, the provision of technical, accounting, administrative, financial, marketing or management support services to its subsidiaries.

The Company may carry out any transactions compatible with this purpose, or relating to it and contributing to their accomplishment (Article 3 of the Articles of Association).

#### 3.1.8 Appropriation of earnings according to the Articles of association

"First, after any appropriation of losses carried forward, if applicable, five per cent shall be deducted from the annual income and appropriated to the legal reserve fund. This deduction is no longer mandatory once the reserve fund is equivalent to the legal minimum.

Out of the available balance, upon the proposal of the Board of directors or the Management Board (depending on the chosen mode of administration), the General Meeting can appropriate the amounts it deems adequate, either to carry forward to the next period or to allot to one or several general or special reserve funds.

The balance, if any, shall be distributed among the shareholders as a bonus dividend.

Any and all shareholders other than private individuals:

- holding directly or indirectly at the time the dividend is declared, at least 10% of the total dividend rights in the Company; and
- (ii) whose situation, or that of its partners holding, for the payment of any distribution, directly or indirectly 10% or more of the total dividend rights, renders the Company liable for the payment of the 20% levy referred to in Article 208 C II ter of the French General Tax Code (the "Tax Levy") (such shareholders are hereafter referred to as "tax-paying shareholders"),

shall be liable to the Company upon payment of any amount distributed for an amount equivalent to the Tax Levy due by the Company in relation to such payment." (Article 18 of the Articles of Association)

#### 3.1.9 Management and administration

The provisions of the Articles of Association relating to members of the Board of directors can be found in Articles 10 to 14 of the Company's Articles of Association, the terms of which can be found in section 4.5 of this Registration Document "Report of the Chairman of the Board of directors"

on the functioning of the Board and on internal control". Furthermore, the Board's organisation and operation are set out in the internal regulations approved by the Board at its meeting of 26 February 2014 and published on the Company's website (www.mrminvest.com).

#### 3.1.10 General Meetings

"General Meetings of Shareholders are called and held under the terms and conditions established by law.

The notice of General Meetings in which dividends are decided upon shall reiterate shareholders' obligations under Article 8 of the Articles of Association. Any shareholder, other than natural persons, who holds directly or indirectly 10% or more of the total dividend rights in the Company shall confirm whether or not it is in the class of "tax-paying shareholders" as declared according to Article 8 of the Articles of Association, no later than three days prior to the date of the General Meeting.

Shareholders' Meetings are held either at the Head Office or in another venue in Paris or its neighbouring *Départements* or in any other place indicated in the notice of meeting.

Any shareholder may take part in the meetings, personally or by proxy, provided that his/her shares are registered in his/her name or the name of the agent registered on his/her behalf, according to Article L. 228-1 paragraph 7 of the French Commercial Code, at midnight <sup>(1)</sup> on the second business day prior to the meeting, or in the registered share accounts held by the Company, or in bearer share accounts held by an authorised intermediary.

For the purposes of determining a quorum and majority, those shareholders that attend the General Meeting by video conference or by telecommunications media permitting their identification and which comply with applicable regulations, when the Board of directors decides on such methods of participation, prior to sending notice of the General Meeting, shall be counted." (Article 16 of the Articles of Association).

<sup>(1)</sup> The General Meeting of Shareholders called to approve the financial statements for the financial year ended 31 December 2014 amended Article 16 of the Articles of Association to reduce this period to the second working day before the Meeting, in line with the amendments introduced by Decree 2014-1466 of 08 December 2014 to Article R. 225-85 of the French Commercial Code

#### 3.1.11 Shareholders' rights

"Voting rights attached to equity shares or bonus shares are equal to the portion of the capital they represent, and each share carries at least one voting right. Double voting rights are granted to all fully paid-up shares which have been registered for at least two years, in the name of the same shareholder, under the terms and conditions provided for by law.

In the case where share ownership rights are split, the usufructuary has the voting rights in Ordinary General Meetings and the bare owner has the voting rights in Extraordinary General Meetings.

Any natural or legal person which crosses, either up or down, a share ownership or voting rights threshold in the Company equal to 2.5% or a multiple thereof (i.e. thresholds of 2.5%, 5%, 7.5%, etc.) is bound to notify the Company, within 15 days after the threshold is crossed, of the number of shares they hold. This obligation ceases to apply above a threshold of 32.5% of the share capital or, depending on the case, voting rights." (Article 8 of the Articles of Association)

Shareholders' rights can be modified as provided by law.

### 3.2 Information about the share capital

#### 3.2.1 Share capital

The share capital totals €43,667,813. It is split into 43,667,813 shares of identical class with a par value of €1 each, fully paid up. Fully paid-up shares are either registered or bearer, at the

discretion of the shareholder, subject to applicable mandatory provisions in Articles 6 and 7 of the Articles of Association.

The share capital can be changed as provided by law.

#### 3.2.2 Unissued authorised share capital

As of 31 December 2015, no authorisation was in force empowering the Board of directors to carry out capital

increases by means of the issue of shares or securities convertible immediately or in the future into Company equity.

#### 3.2.3 Convertible securities

None.

#### 3.2.4 Non-equity securities

At the date of this Registration Document, there are no securities existing which do not represent the Company's share capital.

#### 3.2.5 Securities giving access to capital

None. No securities have been issued that would give access to the capital, and whose exercise would be likely to have a dilutive effect on the Company's shareholders.

#### 3.2.6 Summary of current valid authorisations

None.

#### 3.2.7 Shares held by or on behalf of the Company

As of 31 December 2015, the Company held 55,111 treasury shares representing 0.13% of the share capital and 0.00% of the voting rights in the Company.

#### 3.2.8 Complex securities

None.

#### 3.2.9 Options or agreements involving the Company's share capital

None.

#### 3.2.10 Pledged shares

To the Company's knowledge, no portion of M.R.M.'s share capital has been pledged.

#### 3.2.11 Changes in the share capital

The share capital was not modified in 2015.

#### Changes in the share capital since 2007

Date	Nature of transaction	Capital increase/ decrease	Issue or contribution or merger premium	Number of shares issued	Par value	Aggregate number of shares	Post transaction share capital
12/31/2007					€8	3,501,977	€28,015,816
05/29/2013	Capital decrease by reducing the par value of the shares	-€24,513,839			€1	3,501,977	€3,501,977
05/29/2013	SCOR SE capital increase	€26,155,664	€27,135,917	26,155,664	€1	29,657,641	€29,657,641
05/29/2013	Conversion of DB Dynamique Financière bonds	€14,007,888	€40,768,894	14,007,888	€1	43,665,529	€43,665,529
12/31/2013	Exercise of stock warrants	€2,284	€2,370	2,284	€1	43,667,813	€43,667,813

#### Operations affecting the breakdown of the share capital

In 2013, M.R.M. was recapitalised (see section 1.2 of the 2013 Registration Document), in which SCOR SE completed a cash capital increase, and all the bonds issued by DB

Dynamique Financière, formerly a wholly-owned M.R.M. subsidiary, were converted into M.R.M. shares and stock warrants were exercised.

#### 3.2.12 Shareholders

#### Changes in the shareholder structure

The table below sets out the changes in the shareholder structure (shareholders with over 2.5% of share capital and/or voting rights) in capital and voting rights, over the past three years:

	At date of f Registration	iling of this Document	End-	-2015	End-	2014	End-	-2013
Shareholders	Share capital	Voting rights	Share capital	Voting rights	Share capital	Voting rights	Share capital	Voting rights
SCOR SE	59.9%	47.2%	59.9%	47.3%	59.9%	56.7%	59.9%	56.5%
CBRE Global Investors Group (1)	2.4%	3.8%	2.4%	3.8%	2.4%	3.6%	2.4%	3.6%
PREFF (2)	2.9%	4.6%	2.9%	4.6%	2.9%	3.0%	2.9%	3.0%
Specials Fund (3)	2.9%	4.6%	2.9%	4.6%	2.9%	3.0%	2.9%	3.0%
Treasury shares	0.1%	-	0.1%	-	0.1%	-	0.0%	-
Public	31.8%	39.8%	31.8%	39.7%	31.8%	33.7%	31.9%	33.9%
TOTAL	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

<sup>(1)</sup> Concert comprised of companies belonging to the US Group CBRE, the world's leading commercial real estate advisory: namely CB Richard Ellis European Warehousing sarl, CB Richard Ellis Europe Investors Holding BV and CB Richard Ellis Europe Investors DB Co-Invest LLC.

To the best of the Company's knowledge, no other shareholder holds more than 2.5% of the share capital or voting rights.

In view of the provisions of Article L. 621-18-2 of the French Monetary & Financial Code, the following transactions were carried out on the Company's shares during the financial year ended 31 December 2015 by the individuals mentioned in this Article (Company managers, senior managers, and individuals to whom they are closely tied): Acquisition of M.R.M. shares by Brigitte Gauthier-Darcet and Gérard Aubert, directors, in the conditions described in the management report inserted at paragraph 3.6 of this Registration Document. These transactions representing a total amount during the calendar year of less than €5,000 for each director concerned, have not been notified to the AMF, pursuant to Article 223-23 of the AMF's General Regulations.

It is recalled that on 7 January 2014, M.R.M. signed a liquidity agreement with the Invest Securities company for the purpose of improving liquidity and the regularity of quotations. At the start of the 2015 financial year, the Company held 43,047 treasury shares representing 0.10% of the share capital. In the 2015 financial year, the Company acquired 55,319 treasury shares, for a value of €80,894.37, and disposed of 43,255 shares for a value of €65,372.10. These transactions were carried out under the aforementioned liquidity agreement. The Company therefore held 55,111 treasury shares at the closing date for the past reporting period, representing 0.13% of the Company's share capital. These securities are entered as Company assets in its parent company financial statements, and deducted from equity in the consolidated financial statements.

<sup>(2)</sup> Fund of foreign funds acting in concert with the CBRE Global Investors Group.

<sup>(3)</sup> Foreign fund of funds.

General information of the issuer and its share capital Information about the share capital

# Threshold crossing disclosure in 2015 (Article L. 233-7 of the French Commercial Code)

In a letter received on 3 June 2015, SCOR SE (5 avenue Kléber, 75016 Paris) reported that on 29 May 2015, it had fallen below the threshold of 50% of voting rights in M.R.M., holding 26,155,662 M.R.M. shares representing the same number of voting rights, i.e. 59.90% of the capital and 46.36% of voting rights in the Company. This was the result of an increase in the total number of M.R.M. voting rights, following an allocation of double voting rights.

#### **Shareholder identification**

The Company may at any time, according to applicable laws and regulations, request the central depository system which keeps track of the stock issued by the Company for the names, or where it concerns a corporate body, for the names, nationalities and addresses of the holders of shares that confer, immediately or in the future, voting rights in its General Meetings of Shareholders, as well as the number of shares held by each one and, if applicable, any restrictions on those shares (Article 7 of the Articles of Association).

### 3.3 Share price

The table below sets out the data concerning the price of the Company's shares, on a monthly basis, over the past three years:

Month	Highest	Lowest	Average closing price	Trading volume
January 2013	3.00	1.82	2.47	22,695
February 2013	2.40	1.99	2.19	22,828
March 2013	2.02	1.80	1.96	19,414
April 2013	2.08	1.79	1.87	6,871
May 2013	1.99	1.75	1.79	8,488
June 2013	1.99	1.42	1.76	49,109
July 2013	1.50	1.38	1.44	63,133
August 2013	1.87	1.50	1.78	28,525
September 2013	1.90	1.52	1.62	58,106
October 2013	1.77	1.60	1.74	40,595
November 2013	1.88	1.73	1.77	10,351
December 2013	1.87	1.75	1.84	111,743
January 2014	2.03	1.87	1.97	6,760
February 2014	2.13	1.99	2.01	6,560
March 2014	2.12	1.93	2.01	28,252
April 2014	1.95	1.89	1.92	46,778
May 2014	1.97	1.88	1.91	15,271
June 2014	1.96	1.82	1.93	39,674
July 2014	1.90	1.74	1.81	22,278
August 2014	1.75	1.70	1.72	28,856
September 2014	1.71	1.62	1.68	24,639
October 2014	1.68	1.58	1.64	40,456
November 2014	1.58	1.50	1.55	94,594
December 2014	1.50	1.32	1.38	234,728
January 2015	1.56	1.42	1.47	17,746
February 2015	1.53	1.49	1.51	40,702
March 2015	1.63	1.50	1.55	275,250
April 2015	1.75	1.53	1.67	89,255
May 2015	1.73	1.63	1.66	69,029
June 2015	1.63	1.53	1.60	16,350
July 2015	1.56	1.38	1.44	154,059
August 2015	1.43	1.37	1.40	98,182
September 2015	1.42	1.34	1.37	169,985
October 2015	1.34	1.29	1.32	582,343
November 2015	1.40	1.29	1.35	397,377
December 2015	1.38	1.37	1.38	94,461
January 2016	1.40	1.36	1.38	101,603
February 2016	1.46	1.38	1.42	27,317
March 2016	1.63	1.47	1.58	99,077

M.R.M.'s stock market capitalisation as of 31 December 2015, based on the final closing price of the 2015 financial year, namely  $\in$ 1.38, amounted to  $\in$ 60,261,581.94.

### 3.4 Employee profit sharing plan

None.

#### **3.5** Dividend payout policy

The dividend payout policy will comply with SIIC rules. In particular, 95% of earnings from building lettings will be paid out before the end of the financial year following the one during which such earnings are realised, and 60% of capital gains from the sales of buildings, shares in tax-transparent property companies or shares of subsidiaries liable for corporate income tax having the option, will be paid out in dividends prior to the end of the second financial year following the one in which they were realised; and dividends received from subsidiaries having opted for it to be redistributed in full during the financial year that follows their collection.

The resolutions to be presented at the Annual General Meeting which will meet in the first half of 2016 to approve the financial statements for 2015, schedule the distribution of a dividend and premiums of €0.10 per share for 2015, as indicated in paragraph 2.3 of the management report in section 3.6 of this Registration Document.

Dividend distributions for the past three years are presented in paragraph 2.4 of the management report in section 3.6 of this Registration Document

The dividend limitation period is five years. Dividends for which payment has not been requested are paid back to the French Treasury department.

# 3.6 Management report for the financial year ended 31 December 2015

Ladies, Gentlemen,

This Combined General Meeting has been called in compliance with the Articles of Association and the French Commercial Code, to report on the Company's business activities during the financial year ended 31 December 2015, as well as on the resultant earnings and its outlook, and to seek approval

for the separate and consolidated financial statements for said financial year. Those financial statements are attached.

You were duly notified and called to the meeting, as prescribed by law, and all mandatory documents under rules and regulations in force were put at your disposal within the legal time frame.

#### 1. Company situation and activities

# 1.1 Company situation and activities over the past financial year

#### 1.1.1 Business overview

A listed real estate company, M.R.M. holds a portfolio of office and retail properties, comprising stabilised properties and properties with value-enhancement opportunities. Its asset portfolio has been progressively expanded since 2007 following asset transfers from Dynamique Bureaux and Commerces Rendement, two investment companies founded by CBRE Global Investors, and the acquisitions made by its subsidiaries in their own right.

M.R.M. is listed on Eurolist in Compartment C of NYSE Euronext Paris (ISIN code: FR0000060196 - Bloomberg code: M.R.M.: FP - Reuters code: M.R.M. PA).

M.R.M. and its subsidiaries implement a dynamic valueenhancement and asset management strategy combining yield and capital gains.

2013 was marked by a major recapitalisation of the Group via the acquisition of a majority stake of 59.9% in M.R.M.'s capital by SCOR SE and the conversion into M.R.M. shares of the €54.0 million in bonds issued by an M.R.M. subsidiary.

Accompanied by a restructuring of M.R.M.'s bank and bond debt to which it was subject, this recapitalisation operation established a healthy financial structure for M.R.M. characterised by a strengthening of its equity base, significant debt reduction and rescheduling, and the restoration of its cash position. Company governance was amended to reflect the new shareholder base of M.R.M.

Since then, M.R.M.'s strategy is to refocus its business on holding and managing retail properties, with plans to gradually dispose of its office properties.

In 2015, in a particularly sluggish rental market, M.R.M. therefore focused on letting available areas, starting value-enhancement plans on its retail properties and continuing its plan to dispose of its office buildings.

#### 1.1.2 Company history

Prior to its restructuring and listing as a real estate company in 2007, M.R.M. was originally a holding company, the head of a group built around three business activities: manufacturing and sales of velvet products (JB Martin Holding), clothing design and retailing in Mexico (Edoardos Martin), and the production and sale of plastic cables and tubes (M.R. Industries).

#### 1.1.3 Key dates in the past year

27 February 2015: M.R.M. published its 2014 annual results.

**7 April 2015:** M.R.M. announced the sale of the Plaza office building located on rue de la Brèche-aux-Loups in Paris (12<sup>th</sup> arrondissement) for €16.8 million excluding transfer taxes.

**29 April 2015:** M.R.M. announced the publication and availability of the 2014 Registration Document.

**13 May 2015:** M.R.M. published financial information for the first quarter of 2015.

**2 June 2015:** The Combined General Meeting of M.R.M. approved all resolutions proposed, including the distribution of reserves and premiums at €0.10 per share.

**31 July 2015:** M.R.M. published the interim results for 2015 and announced the publication and availability of the Interim Financial Report for 2015.

8 September 2015: M.R.M. announced the appointment of Damien Chiaffi to fill the newly created position of Head of Asset Management.

**5 November 2015:** M.R.M. published financial information for the third guarter of 2015.

## 1.1.4 Equity stakes and controlling interests taken in companies with head offices in France

No acquisition of shares or control occurred during the financial year ended 31 December 2015.

As of 31 December 2015, M.R.M. thus controlled thirteen companies directly and indirectly, the same number as of 31 December 2014. The list of equity interests is provided in Appendix 3 of this report.

#### 1.1.5 Company branches

In accordance with the provisions of Article L. 232-1 of the French Commercial Code, we hereby inform you that the Company had no branches as of the date of this report.

#### 1.2 Research & Development

In accordance with the provisions of Article L. 232-1 of the French Commercial Code, we hereby inform you that the Company performed no research and development activity during the past financial year.

# 1.3 Situation and activity of companies controlled by M.R.M. and their property portfolios

It should be recalled that M.R.M. is a dedicated holding company, all property assets being held by its subsidiaries. The list of subsidiaries and affiliates can be found in Appendix 3 of this report.

#### 1.3.1 Retail property portfolio

The retail property portfolio is directly or indirectly held by the following subsidiaries: SAS DB Neptune, SAS Commerces Rendement, SCI Immovert, SAS DB Piper and SCI Galetin II. The Group organisational structure can be found in chapter 1 of the 2015 Registration Document.

In 2015, 16 new leases or lease renewals were signed in the retail property portfolio, representing an annual rental income of €1.0 million. As of 1 January 2016, the net annualised rent for retail properties was €7.8 million, down 5.3% compared with 1 January 2015. This reflects the fact that the departures of certain tenants were not fully offset by the arrival of new tenants, as well as the adjustments of rental conditions granted by M.R.M. to certain tenants on renewal of their leases. As of 1 January 2016, the occupancy rate of retail properties was virtually unchanged at 82%.

A total of €0.8 million was invested in the retail property portfolio in 2015. Most of this was devoted to improving the customer experience at the Carré Vélizy site in Vélizy-Villacoublay and the completion of the overall design and feasibility studies of the restructuring plan of the upper ground floor of the Les Halles shopping centre in Amiens.

#### 1.3.2 Office portfolio

The office portfolio is directly or indirectly held by SAS DB Cougar, SAS DB Neptune, SAS DB Fouga, SAS DB Tucano, SCI Noratlas and SAS Boulevard des Iles. The Group organisational structure can be found in chapter 1 of the 2015 Registration Document.

In 2015, M.R.M. sold the Plaza office building located on rue de la Brèche-aux-Loups in Paris (12<sup>th</sup> arrondissement) for €16.8 million excluding transfer taxes.

As of 1 January 2016, the office buildings in operation portfolio represents a net annualised rent of €4.3 million, up 35.5% on 1 January 2015, restated for the disposal made in 2015. On this portfolio, sixteen leases or lease renewals were signed in 2015, nine of which on the Cytéo building in Rueil-Malmaison, five on the Cap Cergy building in Cergy-Pontoise and two on the Nova building in La Garenne-Colombes. These represent a total annual rent of €1.7 million. They brought the occupancy rate of office buildings in operation from 63% as of 1 January 2015 and on a like-for-like basis to 74% as of 1 January 2016 (88% in the first quarter of 2016 when all leases are effective).

In 2015, €3.8 million was invested in office buildings. Most of this was devoted to the completion of renovations prior to the installation of new tenants of the Cap Cergy building, and improvements and compliance work on the Cytéo building.

#### 1.3.3 Change in the portfolio

At end-December 2015, M.R.M.'s asset portfolio stood at €226.0 million excluding transfer taxes, compared with €232.2 million excluding transfer taxes as of 31 December 2014, up 4.6% on a like-for-like basis, i.e. compared with the value as of 31 December 2014 restated for the building sold in 2015.

M.R.M. invested €4.6 million on its portfolio in 2015.

In the year ended 31 December 2015, the change in the fair value of M.R.M.'s asset portfolio was a positive €5.3 million.

This upward trend mainly reflects lettings of office buildings during the year.

At 31 December 2015, the nine retail complexes in Île-de-France and the regions accounted for 64% of the value of M.R.M.'s asset portfolio, with the five office complexes in Île-de-France accounting for the remaining 36%.

At 31 December 2015, M.R.M.'s asset portfolio comprised a total area of 131,589 sqm, of which 84,781 sqm in retail properties and 46,808 sqm in offices.

Portfolio value excluding transfer taxes in millions of euros	12/31/2015	12/31/2014
Retail properties	144.0	144.1
Office properties	82.0	88.1
TOTAL	226.0	232.2

#### 1.3.4 Net Asset Value

As of 31 December 2015, the EPRA NNNAV was €2.90 per share and the replacement Net Asset Value was €3.21 per share, compared with €2.83 per share and €3.14 per share respectively as of 31 December 2014.

Replacement NAV is EPRA NNNAV plus transfer taxes. It corresponds to the capital needed to replace the Group's portfolio.

	12/31	1/2015	12/31/2014	
Calculation of NAV	€m	€/share	€m	€/share
Group equity under IFRS	126.6		123.7	
Dilutive effects	0.0		0.0	
NAV	126.6	2.90	123.7	2.84
- Cancellation of treasury shares	(0.2)		(0.1)	
- Fair value of financial instruments	(0.0)		(0.0)	
- Fair value of liabilities	0.4		0.8	
EPRA NAV	126.8	2.91	124.3	2.85
+ Fair value of financial instruments	0.0		0.0	
+ Fair value of liabilities	(0.4)		(0.8)	
EPRA NNNAV	126.5	2.90	123.6	2.83
Transfer taxes	13.4		13.5	
Replacement NAV	140.0	3.21	137.2	3.14

#### 1.3.5 Net operating cash flow

Gross operating income came to €6.7 million in 2015. The small decline relative to the €6.8 million achieved in 2014 reflects the reduction in net rental income as a result of asset sales, partly offset by reduced operating expenses. With the continuation of bank deleveraging, combined with all-time low interest rates, net operating cash flow (1) was a positive €4.4 million in 2015.

Net operating cash flow in millions of euros	2015	2014	Change 2015-2014
Net rental revenues	9.8	11.1	-12.1%
Other operating income	0.3	0.1	
Operating expenses	(3.1)	(4.2)	-24.6%
Other operating expenses	(0.2)	(0.2)	
EBITDA	6.7	6.8	-1.5%
Net cost of debt	(2.3)	(2.7)	-15.9%
Other financial expenses	0.0	0.0	
NET OPERATING CASH FLOW	4.4	4.0	8.9%

#### 1.3.6 Debt

M.R.M.'s bank debt stood at €111.0 million as of 31 December 2015, compared with €131.5 million as of 31 December 2014. This €20.5 million drop is attributable mainly to the various repayments, either contractual or following disposals of buildings, effected over the year. The average margin on this debt is 188 basis points (excluding the impact of set up costs). 76% of variable-rate debt is hedged by financial instruments such as caps.

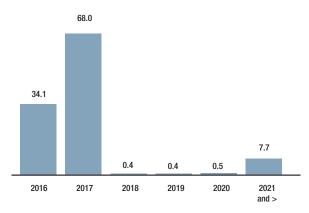
M.R.M.'s bank financing had the following maturity as of 31 December 2015:

Maturing in less than one year: €34.1 million;
 Maturing in more than one year: €76.9 million.

Debt maturing in less than one year includes a €27.2 million credit facility expiring on 15 January 2016 (and repaid on that date, see paragraph 1.5 Major events since the reporting date) and a credit line of €5.1 million on a building classified under "Assets held for sale". The balance owing at one year relates to contractual repayments to be made over the next twelve months.

<sup>(1)</sup> Net operating cash flow corresponds to the net income before tax adjusted for non-cash items.

#### ▶ BANK DEBT SCHEDULE AS OF 31 DECEMBER 2015 (IN MILLIONS OF EUROS)



The consolidated bank LTV ratio stood at 49.1% as of 31 December 2015, compared with 56.6% as of 31 December 2014.

In view of the cash position, the total net debt ratio eased from 47.0% as of 31 December 2014 to 43.2% as of 31 December 2015.

At 31 December 2015, the Group was in compliance with all of its commitments in terms of LTV and ICR/DSCR covenants in relation to its banking partners.

#### 1.4 Foreseeable changes and outlook

M.R.M.'s strategy consists of refocusing its activities on retail property and progressively disposing of its office assets. Against this background, the Group's priorities are to continue enhancing its assets and to secure its rental revenues. The retail assets portfolio provides a solid revenue base while also holding a significant value creation potential. To this end, M.R.M. has launched some of the value-enhancement plans in its pipeline. The office portfolio still has vacant areas, and M.R.M. is therefore actively pursuing its marketing efforts. The office disposal plan will be gradually completed under the best conditions, allowing the Company to exit the office sector by the end of 2016.

At its meeting of 25 February 2016, the Board of directors authorised, pursuant to its internal regulations, the dissolution without liquidation of DB Fouga SAS, SCI Boulogne Escudier, SCI 3 rue Escudier and SCI 10 bis rue Escudier, by full transfer of their assets to M.R.M. These transactions will be performed in 2016. The proposed dissolutions will reduce the number of companies controlled by M.R.M. from thirteen to nine.

#### 1.5 Major events since the reporting date

On 15 January 2016, M.R.M. repaid a matured bank debt of €27.2 million to HSH Nordbank. The reimbursement was made partly through a new loan in the amount of €22.0 million with a maturity of one year, granted by SCOR SE, M.R.M.'s majority shareholder, with the balance paid out of the Group's own funds.

In January 2016, restructuring works on the upper ground floor of the Les Halles shopping centre in Amiens was started. Capitalising on the potential commercial synergies with the adjoining Halle au Frais, the investment programme provides for the creation of a food court and larger commercial units, with an improved customer experience and greater purchasing comfort, to make Les Halles a destination of choice offering consumers quality services, food shops and restaurants.

# 1.6 Principal risks and uncertainties facing the Company

The risks and uncertainties facing the Company are, on the date of this report, those which could have a material adverse impact on the Company, its business, its position, its earnings or share price, and which are important with regard to investment decisions. The Company has assessed the risks that could have a significant adverse effect on its business activities, its financial position or its earnings (or on its ability to achieve its goals) and believes that there are no significant risks other than those presented in chapter 2 of the 2015 Registration Document and, with regard to financial risks, in the notes to the consolidated financial statements for the financial year ended 31 December 2015.

# 2. Presentation of the financial statements – Earnings for the past financial year

#### 2.1 Separate financial statements

The separate financial statements for the year ended 31 December 2015, which we submit to you for approval, (provided in Appendix 7 of this report) were drawn up according to the format and using the valuation methods prescribed by the rules and regulations in force. Presentation and valuation rules used were the same as for the previous financial year.

M.R.M.'s business over the period was that of a holding company. 2015 earnings reflect:

- revenue of €264 thousand (compared with €225 thousand in 2014);
- provision reversals on current accounts in the amount of €384 thousand (compared with no reversals of provisions on current accounts in 2014);
- other purchases and external expenses in the amount of €(662) thousand (compared with €(1,105) thousand in 2014);
- taxes of €(88) thousand;
- payroll expenses of €(755) thousand (compared with €(605) thousand in 2014);
- provisions on current accounts of €(363) thousand, primarily granted to subsidiaries Noratlas and DB Neptune;
- other expenses of €(28) thousand;
- financial income of €3,831 thousand, of which €3,447 thousand in financial income from equity investments (revenue on current accounts and dividends received) and €383 thousand in reversals of provisions on DB Tucano equity investments;
- financial expense of €(1,213) thousand, of which €(1,068) thousand in provisions on DB Cougar equity investments and €(139) thousand in interest and similar expense.

Net financial income totalled €2,618 thousand, compared with €2,125 thousand in the year ended 31 December 2014.

Accounting net income was a profit of  $\[ \in \]$ 1,375 thousand. As of 31 December 2014, accounting net income was a loss of  $\[ \in \]$ 780 thousand.

As of the end of the financial year, total assets stood at €122,024 thousand, mostly comprised of equity securities from subsidiaries, directly or indirectly wholly-owned; of current accounts between the Company and its subsidiaries; and of the Company's cash assets.

A table showing the Company's results for the last five financial years is appended to this report in Appendix 1, as set out by Article R. 225-102 of the French Commercial Code.

#### 2.2 Consolidated financial statements

Pursuant to European Regulation 1606/2002 of 19 July 2002, the consolidated financial statements as of 31 December 2015 of M.R.M. group were prepared in accordance with the standards and interpretations applicable on that date, published by the International Accounting Standards Board (IASB), adopted by the European Union and in force at the date of issue of the financial statements by the Board of directors.

The new standards and amendments to existing standards and interpretations mandatory as of 1 January 2015 are as follows:

- IFRIC 21 Levies;
- Annual improvements, 2011-2013 cycle (IFRS 3, IFRS 13 and IAS 40).

These amendments did not have a material impact on the Group's results and financial position.

#### 2.2.1 Changes in scope

In 2015, no new company was consolidated by M.R.M.

#### 2.2.2 Consolidated income statement

Consolidated gross rental revenues from properties totalled €13,644 thousand, reflecting rents and other rental income in the Group's portfolio. On a comparable basis, gross rental revenues rose by 5.2% compared with 2014.

Unrecovered external property expenses totalled  $\in$  (3,868) thousand, resulting in net rental revenues of  $\in$ 9,776 thousand.

Net recurring operating expenses, amounting to €(3,686) thousand in 2015, were down 18.7% compared with 2014: they break down into operating expenses of €(3,144) thousand (compared with €(4,168) thousand in 2014, a decline of 24.6%) and net allowances to provisions of €(542) thousand (compared with €(365) thousand in 2014).

Current operating income thus amounted to  $\in$ 6,090 thousand, compared with  $\in$ 6,587 thousand at end-2014.

Net of losses on the disposal of assets of  $\in$ (112) thousand, change in fair value of property assets (net of the reclassification of a stock of rent-free periods yet to be amortised in the amount of  $\in$ 1,215 thousand) of  $\in$ 4,089 thousand and net non-recurring operating income of  $\in$ 36 thousand, operating income was  $\in$ 10,103 thousand. For reference, the Group reported an operating loss of  $\in$ (3,150) thousand in the year ended 31 December 2014.

Financial loss amounted to €2,800 thousand as of 31 December 2015, and broke down as follows:

- Cost of net debt was €(2,284) thousand, comprising interest and related expense of €(2,311) thousand and interest income of €27 thousand;
- Change in value of the financial instruments and Sicav funds, of €(6) thousand;
- Discounting of payables and receivables, of €(510) thousand.

In light of the preceding, and the recognition of a tax expense of  $\in$ (12) thousand, net income after taxes amounted to a profit of  $\in$ 7,291 thousand as of 31 December 2015, compared with a loss of  $\in$ (6,883) thousand as of 31 December 2014.

#### 2.2.3 Consolidated balance sheet

As of 31 December 2015, non-current assets stood at €216,265 thousand, compared with €212,350 thousand as of 31 December 2014.

The change in these items over the financial year was attributable to the reclassification of an office property as an "asset held for sale" and to the appreciation in value of certain office buildings. As of 31 December 2015, investment properties totalled €216.262 million.

As of 31 December 2015, current assets stood at €31,501 thousand, compared with €52,648 thousand as of 31 December 2014. They mainly broke down into properties held for sale (€9,706 thousand), trade receivables (€3,467 thousand), other receivables such as service charges, tax receivables, etc. (€4,855 thousand), and cash and cash equivalents (€13,433 thousand).

On the liabilities side, after taking into account the net income for the year (€7,291 thousand) and the payment of the 2014 dividend (€(4,363) thousand), consolidated equity stood at €126,624 thousand at the end of the financial year. As of 31 December 2014, this item totalled €123,712 thousand.

As of 31 December 2015, non-current liabilities payable at over one year totalled €78,535 thousand, compared with €96,256 thousand as of 31 December 2014.

These mainly comprise bank debt of €76,869 thousand and tenants' security deposits of €1,294 thousand.

Current liabilities payable at under one year totalled €42,606 thousand as of 31 December 2015, compared with €45,030 thousand as of 31 December 2014. This amount is mainly comprised of bank debts secured by properties held for sale in the amount of €31,913 thousand, €4,934 thousand in trade payables for goods and services and non-current assets, and €1,644 thousand in other liabilities.

In accordance with Articles L. 225-100 and L. 233-16 of the French Commercial Code, we hereby ask you to approve the consolidated financial statements provided in Appendix 8 of this report.

# 2.3 Appropriation of income – Distribution of dividends and premiums

We propose the appropriation of the profit for the year ended 31 December 2015, amounting to €1,375,085, as follows:

• Origin:

Profit for the period: €1,375,085

Appropriation:

Clearance of retained earnings: €779,764

Allocation to the legal reserve: €29,766

 The balance, i.e. the sum of €565,555, representing distributable earnings for the year will be paid in full to shareholders as dividends.

Retained earnings would thereby be increased from  $\in$  (779,764) to  $\in$ 0.

The legal reserve would thereby be increased from €197,501 to €227,267.

The payment of dividends, which is an obligation under the SIIC (French REIT) regime, is subject to withholding tax for non-resident shareholders, and will not benefit from the 40% rebate (under section 158–3-2 of the French General Tax Code) for individual shareholders who are French tax residents.

• Distribution of premiums:

We also propose a distribution of premiums of €3,801,226 through a deduction from Contribution premiums. This distribution would bring the Contribution premiums account from €62,161,251 to €58,360,025.

The distribution of premiums would, in turn, be regarded as a repayment of contributions, and would be exempt from tax for shareholders who are French tax residents, and from withholding tax for non-residents, since the payment of €565,555 in dividends would leave no distributable reserves on M.R.M.'s balance sheet.

The total amounts thus distributed (dividends and premiums) would be €0.10 per share. These amounts will be payable by 30 September 2016 at the latest.

The share of distributed amounts corresponding to treasury shares held by the Company on the date the distribution decision is made would be allocated to the "Other Reserves" account.

#### 2.4 Dividends paid out in previous years

In accordance with Article 243 bis of the French General Tax Code, we point out that the following dividends have been distributed over the previous three financial years:

Year	Income eligible	e for tax reduction (1)	Income not eligible for tax reduction
	Dividends	Other income distributed	
2012	None	None	None
2013	None	2,314,422	2,050,337
2014	None	1,073	4,361,983

<sup>(1)</sup> Allowance provided for in Article 158–3-2 of the French General Tax Code.

#### 2.5 Non-tax-deductible expenses

Pursuant to Article 223 quarter of the French General Tax Code, we inform you that the amount of expenses and charges referred to in Article 39.4 of the French General Tax Code amounted to €1,910 in 2015 and that the amount of tax payable by the Company due to the non-deductibility of these expenses is estimated at €0.

None of the expenses described in paragraph 5 of Article 39 of the French General Tax Code is subject to tax reintegration in respect of 2015.

#### 3. Information on share capital as of 31 December 2015

#### 3.1 Change in share capital in the past financial year

As of 1 January 2015, share capital was €43,667,813, divided into 43,667,813 fully paid-up shares, each with a par value of €1. This situation remained unchanged as of 31 December 2015, since there were no transactions on the share capital during the past financial year.

Shares are in either registered or bearer form, at the discretion of the shareholder, subject to the mandatory provisions laid down in Articles 6 and 7 of the Articles of Association.

#### 3.2 Information on shareholding

In accordance with Article L. 233-13 of the French Commercial Code, we indicate the identity of those natural and legal persons holding, as of 31 December 2015, more than 5%, 10%, 15%, 20%, 25%, one-third, 50%, two-thirds, 90%, or 95% of the share capital or voting rights in General Meetings (bearing in mind that, pursuant to the terms of Article 8 of the Company's Articles of Association, "a double voting right is granted to all fully paid-up shares which have been registered in the Company's ledgers for at least two years in the name of the same shareholder, as provided by law"). We further inform you of the change in the total number of voting rights in the Company as a result of the mechanical acquisition of double voting rights for shares held in registered form for two years, increasing the total number of theoretical voting rights from 46,122,534 as of 31 December 2014 to 55,307,518 at the date of this report. The tables below reflect this new number of voting rights.

#### Over 50%:

Shareholders	As of the date of this report	As of 31 December 2015	As of 31 December 2014
SCOR SE	59.9% of share capital 47.3% of voting rights	59.9% of share capital 47.3% of voting rights	59.9% of share capital 56.7% of voting rights

As of 31 December 2015 and at the date of this report, no other M.R.M. shareholder individually held more than 5% of the Company's share capital or voting rights at General Meetings.

For information, at the date of this report, Jacques Blanchard, Chief Executive Officer of the Company, held 42,839 shares, 42,838 of which through his personal holding company, SC JAPA. Consequently, he holds 0.1% of the share capital and 0.15% of the voting rights, directly and indirectly.

#### Cross-shareholdings

At the reporting date of the past financial year, companies controlled by the Company held no stake in the Company.

#### Treasury shares - share buyback plan

At the start of the 2015 financial year, the Company held 43,047 treasury shares.

M.R.M. entrusted the performance of a liquidity contract to Invest Securities on 7 January 2014 in order to facilitate the liquidity of transactions and the regularity of quotations, for an annual fee of €25,000 excluding VAT.

In addition, a buyback programme was implemented in the 2015 financial year with the following objectives:

- the stimulation of the market or share liquidity by an investment services provider through a liquidity agreement in compliance with the code of ethics of the AMAFI (Association française des marchés financiers/French association of financial markets), as recognised by the AMF;
- the acquisition of shares for retaining and subsequent payment or exchange in the framework of external growth transactions in compliance with the market practice accepted by the AMF;
- the allocation or sale of shares to employees and/or corporate officers (under the terms and conditions provided by applicable laws) notably in the framework of a stock option plan, bonus share issue plan or a company savings plan;
- the allocation of shares of the Company through their delivery upon exercise of rights attached to securities giving the right to redemption, conversion, exchange, presentation of a warrant or in any other way of obtaining shares in the Company;
- · possible cancellation of shares acquired.

These objectives are presented without prejudice to the effective order of use of the authorisation to buy back shares, which would be dependent on needs and opportunities. The number of shares purchased by the Company with a view to being held as treasury stock for subsequent remittance in exchange or payment for a merger, de-merger or contribution may not exceed 5% of its share capital.

In the 2015 financial year, the Company bought 55,319 treasury shares at an average purchase price of €1.46 per share (representing a total purchase cost of €80,894 as of 31 December 2015), and sold 43,255 at an average price of €1.51 per share, these transactions having all been carried out under the liquidity agreement in furtherance of the first objective of the share buyback programme set out above.

The Company thus held 55,111 treasury shares at the end of the past financial year, representing 0.1% of the Company's share capital and a par value of €55,111. These securities are entered as Company assets in its parent company financial statements, and deducted from equity in the consolidated financial statements.

The annual review of the liquidity agreement is contained in Appendix 4 of this report.

The General Meeting of Shareholders called to approve the financial statements for the financial year ended 31 December 2015 will be asked to renew this authorisation to buy back own shares.

#### 3.3 Delegations for capital increases

In accordance with the provisions of Article L. 225-100 paragraph 7 of the French Commercial Code, we hereby inform you that no delegation granted by the General Meeting of Shareholders to the Board of directors in respect of capital increases pursuant to Articles L. 225-129-1 and L. 225-129-2 of the French Commercial Code was in force as of 31 December 2015.

#### 3.4 Employee share ownership

In accordance with the provisions of Article L. 225-102 of the French Commercial Code, we hereby inform you that:

- no employee held any interest in the Company's share capital at the last day of the 2015 financial year;
- no shares have been acquired for the purpose of allocating them to employees under a profit-sharing scheme.

In accordance with the provisions of Article L. 225-184 and L. 225-197-4 paragraph 1 of the French Commercial Code, we hereby inform you that:

- the Company has no stock option plans;
- no bonus shares have been attributed free of charge to salaried employees or senior managers of the Company.

In view of the absence mentioned above of employee share ownership, the Board of directors will be required to call the shareholders to an Extraordinary General Meeting this year in order to propose the adoption (as part of its periodical obligation pursuant to paragraph 2 of Article L. 225-129-6 of the French Commercial Code) of a resolution authorising the Board of directors to perform a capital increase reserved for employees belonging to a company savings plan.

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#### 3.5 Stock-market performance

M.R.M.'s stock market capitalisation as of 31 December 2015, based on the final closing price of the 2015 financial year, namely  $\le$ 1.38, amounted to  $\le$ 60,261,582.

Below is a graph showing the change in the share price:



In accordance with the provisions of Article L. 621-18-2 of the French Monetary & Financial Code, there was no trading in the Company's shares during the financial year ended 31 December 2015 by the individuals falling within the scope of this article (Company managers, executives, and individuals with whom they have close ties).

# 3.6 Factors liable to have an impact in the event of a takeover bid

Other than the fact that the Company is now controlled by SCOR SE, which holds an absolute majority of capital, there are no factors liable to have an impact in the event of a public takeover bid within the meaning of Article L. 225-100-3 of the French Commercial Code.

Source: NYSE Euronext.

#### 4. Social, environmental and societal information

The methodological note on CSR information and the report of the third-party organisation on social, environmental and societal information included in the management report have been appended to this report (Appendixes 5 and 6).

#### 4.1 Social information

The Group had three employees at end-2014. In 2015, M.R.M. hired another two employees. One employee left the company over the year, without being dismissed, leaving the number of employees of the Group at four as of 31 December 2015. The workforce is comprised of two women and two men aged under 45, working full-time, whose working hours comply with the prevailing legislation. All M.R.M. employees are based at the Company's head office at 5 avenue Kléber in Paris (16th arrondissement) and come under the collective national agreement for the property sector, dated 9 September 1988 and updated on 23 November 2010.

Group payroll in 2015 was €377 thousand, against €284 thousand in 2014. This change is attributable mainly to the full-year effect, but also to recruitment during the year.

Merit and performance are the two fundamental principles driving M.R.M.'s remuneration policy, and a review is carried out on an annual basis to assess these. Thus, all employees are assured that their position and performance are assessed by management every year and, during this annual review, they are advised of the results of this assessment and its tangible effects through the variable portion of their remuneration package.

M.R.M. seeks to help its employees develop and evolve and therefore pays particular attention to training and developing skills within the Company. In 2015, employees received 28 hours of training.

Because of the low number of employees, the Company has not set up any organisation for social dialogue or entered into any agreements with trade unions on health and safety issues in the workplace. Furthermore, M.R.M. employees are engaged in office work which, by its nature, involves relatively low levels of risk. Finally, the premises where M.R.M. has its head office meet current safety and security standards.

In 2015, absenteeism amounted to two days and there were no workplace accidents or occupational diseases.

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Following the entry into force of the law of 27 January 2011 on gender balance on boards of directors and supervisory boards and gender equality, the Board of directors of M.R.M., at its meeting of 15 December 2015, approved the Company's policy on gender equality and equal pay, reaffirmed its determination to be a socially responsible employer and confirmed that it would undertake to apply a human resources policy based on non-discrimination in matters of recruitment, professional assessment, professional mobility and professional training. The Company also respects freedom of association and the right to collective bargaining. However, its employees have not to date initiated any labour relations mechanism.

Finally, because of the low number of employees, the Company did not take any measures in favour of the employment and integration of disabled persons. As its activity is based in France, compliance with the International Labour Organization's Fundamental Conventions on the elimination of forced or compulsory labour and the effective abolition of child labour are not directly applicable to M.R.M., as French law already prescribes prohibitions in these areas.

#### 4.2 **Environmental information**

#### 4.2.1.General environmental policy

While continuing to prioritise the restructuring and valueenhancement of its property portfolio, during the 2015 financial year the Company pursued its commitment to development which reconciles environmental conservation and economic efficiency. In its operations, the Company adheres to and sees that its service providers adhere rigorously to environmental regulations in all stages of property investment (acquisition, design, property management). This concerns, as an example, detection of asbestos and other harmful or hazardous materials contained in properties considered for acquisition, drawing up and updating technical reports on asbestos for properties in the portfolio, the replacement of equipment operating on R22 gas as well as on insulation and energy performance standards for properties undergoing restructuring. As to the properties being renovated, M.R.M. pays great attention to the treatment of common areas and landscaped spaces. M.R.M. plans to reposition its properties in their environment by incorporating the changes in town planning and the enhancement of natural landscaped surroundings. However, the Company does not believe that its property activity causes any releases to soil that could seriously affect the environment.

In addition, since 2008, M.R.M. has been advised by CBRE Global Investors (1) for its property transactions, which places Corporate Responsibility at the heart of its strategy and fundamental principles.

CBRE Global Investors has thus undertaken a sustainable development approach in all its major refurbishment and development projects throughout Europe, particularly by signing up to GRESB (Global Real Estate Sustainability Benchmark, http://gresb.com). CBRE Global Investors' policy is based on environmental, social and governance practices that must be followed by all its offices worldwide. These practices involve setting minimum targets to be achieved in all areas where the GRESB applicant operates (management of existing shopping centres, development or restructuring projects, acquisitions, etc.).

The three most important practices involve:

- · Resource management: through an in-house survey, the applicant compiles information on the carbon footprint of almost all of its assets. After processing this data, ambitious targets can be set.
- · Certification: the target is to achieve certification recognised by sector professionals for 70% of Company assets over 20,000 sqm by 2017 (BREEAM, LEED, BBC, etc.).
- In-house certification: the offices occupied by the applicant worldwide must be certified.

This target comes under the UN's Principles for Responsible Investment (http://www.unpri.org). The applicant signed up to these principles in 2009.

In addition, CBRE Global Investors, as well as SCC and Accessite, both of which perform property management and operational asset management assignments on M.R.M. retail assets, are signatories of the lessor-tenant charter of the Conseil National des Centres Commerciaux (CNCC). The applicant is also planning to offer its tenants a 'green' lease that includes an environmental annexe: the CNCC lessor-tenant charter, which requires stakeholders to engage in a collective, consensus-based approach to drive progress.

The environmental issue has become a major requirement for commercial complexes, involving all lessors and retailers but also the consumers using them every day. It is therefore important for stakeholders in commercial property to formalise their reciprocal commitments and to contribute to achieving the environmental targets that France has set itself.

<sup>(1)</sup> Since 15 May 2015, as part of the partial move in-house of asset management tasks, CBRE Global Investors' scope of action has been modified so that it will continue only on the portfolio of offices and the three lines of independent stores owned by M.R.M.

The purpose of the CNCC lessor-tenant charter is to define the sustainable development principles to be used in commercial leases.

This educational text recommends a series of measures to be implemented covering a range of issues such as reducing the centre's energy consumption, carbon footprint, waste and water treatment and recycling, air quality, etc.

Finally, the building located at 5 avenue Kléber, where M.R.M. has its head office as a tenant, was designed, refurbished and is operated in accordance with the principles set by the H.Q.E. (High Environmental Quality) standard. One of the aims of this standard is to improve the environmental quality of buildings throughout their life cycles, from works scheduling through operation to demolition. The Company is keen to involve its personnel as building users in best practice as regards respecting and protecting the environment (selective sorting, recycling, reasonable use of paper, etc.).

#### **Certifications**

As part of its property activity, during the past financial year, the Company continued to apply France's H.Q.E. initiative, which takes full account of the challenges of sustainable development, by limiting the impact of building construction on the environment and opting for harmonious integration, wholly reflecting the needs and comfort required by users.

As part of its substantial restructuring of the Nova building in La Garenne-Colombes, M.R.M. adapted its projects to incorporate the H.Q.E. initiative, both in the design phase and in the course of the operation of the building, despite the need to take on board the constraints of the site and of the structure of the existing building.

Priority was given to the integration of the building in its site, with notably the laying out of vegetal terraces reducing the discharge of rain water and improving the cooling of the building during the summer. The setting up of a centralised technical management system to optimise a building's energy performance and provide information on consumption, "high-performance" equipment, strict management of waste from building sites and building façades with double glazing offering excellent thermal and acoustic performance have all been integrated into the project since its inception. As a result, the Nova building develops all the criteria for a modern building, highly effective and functional while insuring optimal comfort to its users. Its main characteristics were designed and executed with a focus on sustainable development and the well-being of its occupants, making it a "green" property: location and

situation, public transport, environment and proximity of services, occupant comfort, efficient use of energy and water, etc.

The additional costs incurred by the adoption of this initiative are seen by M.R.M. as investments that contribute to value creation. In addition, these investments were recognised when the property received H.Q.E. NF – *Bâtiments tertiaires* certification in 2012 and BREEAM In Use – Good certification in 2014. In 2015, the property received the H.Q.E. Exploitation (H.Q.E. Operation) label.

Upon completion of the renovation of the Cap Cergy office building located in Cergy-Pontoise, which is scheduled for delivery during the first quarter of 2016, M.R.M. is aiming to obtain BREEAM In Use certification, for both its design and operation phases.

#### **The Green Approach Guides**

In setting up a 'green' approach for the operation of its properties, particularly through energy savings measures and working with its tenants, M.R.M. seeks to have an impact on improving energy performance, reducing greenhouse gas emissions and slowing climate change.

To this end, M.R.M. has developed Green Approach Guides for all of its office properties in operation to encourage all stakeholders – tenants, occupants, managers, technical staff, miscellaneous service providers and owners – to work together to become 'green' stakeholders every day.

Occupants need to become empowered in how they use their office spaces, with the aim of reducing energy consumption, ensure sanitary quality and user comfort while respecting the environment. M.R.M. intends to fully support them in this process. The Green Approach Guides therefore aim to help tenants to ask the right questions at the right time, from fitting-out to daily use.

The tenant company needs to be able to communicate its commitments in terms of Corporate and Social Responsibility, both internally and externally:

- employee well-being in comfortable, user-friendly work spaces;
- company integration in the local economic and social fabric;
- · environmentally-friendly practices and undertakings.

The Green Approach Guides recommend Green Committee meetings on a half-yearly or annual basis.

The Green Committees are comprised of representatives of the lessor, tenants, technical service provider, property manager and all servicing and/or maintenance companies employed by the lessor or tenants.

Green Committees are responsible for:

- studying and assessing the intrinsic environmental performance of the property, any change made to the property, the premises or their operation which could affect its environmental performance during its lifetime, plus energy and water consumption and waste generation related to the life of the property;
- adapting and drawing up environmental targets to reduce the property's energy consumption, carbon emissions, water consumption and waste generation, through the use of eco-friendly equipment as far as possible (renewable energies, rainwater recovery, water recycling, etc.);
- monitoring and reporting on changes in environmental targets in terms of the property's water and energy consumption and waste generation, or relating to progress made in terms of achieving targets set at previous meetings;
- setting new targets to be achieved over the next six-twelve months.

In 2015, one green committee meeting took place. These committee meetings improved communication and understanding between stakeholders and led to the rapid, efficient implementation of action plans to significantly improve the environmental performance of properties.

#### **Environmental appendix to leases**

Since 2012, an environmental appendix must be attached to all new or renewed lease agreements for all office or retail properties with an area over 2,000 sqm. From 14 July 2013, this appendix became mandatory for all current leases. The environmental appendix must include the following information, provided by the lessor:

- a description of the energy characteristics of equipment and systems in leased premises (waste treatment, heating, cooling, ventilation, lighting, etc.);
- actual water and energy consumption;
- the amount of waste generated by the property.

This appendix may also include obligations imposed on tenants to reduce energy consumption in the relevant premises.

As of 31 December 2015, 29 leases included an environmental appendix. This approach allows M.R.M. to involve tenants in how resources are used. As a result, the Company and its tenants bring together economic and energetic performances.

The Company aims to roll out the environmental appendix to its existing tenants gradually as their leases are renewed.

#### **Environmental risks**

As M.R.M.'s real estate activity does not present any particular environmental risk, no provision was recorded for this as of 31 December 2015.

#### 4.2.2 Pollution and waste management

Waste management for office properties owned by M.R.M. is the responsibility of the property manager. The waste collection service offered to occupants involves selective sorting of office waste baskets at source.

In office properties, waste prevention, recycling and disposal measures are set out in the Green Approach Guides and by Green Committees to support and encourage tenants to set up the equipment necessary for sorting at source, to take out a selective collection agreement, to train their cleaning service provider on how to organise collections, to draw up a quarterly report on collection (quantities and decommissioning), to oversee the volumes and quality of waste generated by a monitoring group and to report on the results obtained. At the Nova (in La Garenne-Colombes) and Cap Cergy (in Cergy-Pontoise) properties, M.R.M. has further improved recycling by managing waste such as used batteries, and wants to go further by extending waste collection to plastic (cups, bottles), metals (drink cans), and glass (fluorescent tubes).

As regards selective waste sorting, all our shopping centres have dedicated containers for paper, plastic and other waste, provided to our tenants. M.R.M. ensures on a daily basis that retail tenants sort their waste. In the Carrefour École-Valentin shopping mall, M.R.M. raises awareness of best practice in selective sorting among its retail tenants twice a year.

Generally, during and after the refurbishment or construction of a property, the Company encourages companies carrying out the work to reduce noise pollution from building sites and to strictly manage waste in order to limit the nuisance caused to the neighbourhood and any occupants of the property and to respect the area around the property.

More specifically, in 2013, on the Solis property, the Group carried out a survey on the acoustic impact of air treatment units in the refurbished section of the property, following which, in 2014, it implemented tangible improvements for the convenience of its tenant: additional acoustic insulation in premises with air treatment units and the addition of noise cancelling material under air treatment units to minimise vibrations.

In the Cap Cergy property, the renovation works in progress integrate the replacement of woodwork leading to the patios, which will improve both acoustic and thermal insulation of the premises.

In its premises at 5 avenue Kléber, Paris, the Company sorts and recycles its waste, including: paper, toner and ink cartridges, electronic and IT equipment, batteries, fluorescent bulbs and tubes, plastic cups and bottles and drink cans. The quantity of waste generated by M.R.M. employees in 2015 is estimated at 246 kg.

#### 4.2.3 Sustainable use of resources

#### **Water consumption**

Regarding water management, the Vivier retail park in Allonnes is equipped with a system for recovering and storing rainwater in a 55 m³ underground cistern, used for watering landscaped areas on site by a drip system, thus saving on water consumption while making the area more pleasant for users.

Water consumption can also be reduced by installing dual flush toilets (full and partial flush) and electronic mixer taps that can detect presence and regulate flow to replace traditional fittings as in the Nova property in La Garenne-Colombes and the Cytéo property in Rueil-Malmaison, the Les Halles shopping centre in Amiens, and the Carré Vélizy site in Vélizy-Villacoublay.

The installation of distributed electronic water meters in the Les Halles shopping centre in Amiens, the Sud Canal shopping centre in Montigny-le-Bretonneux, and at the Carré Vélizy site in Vélizy-Villacoublay, will allow the Company to better monitor water consumption via more reliable and precise meter readings, and consequently better manage that resource.

Given the geographical location of its office and retail properties, the Company is not exposed to any particular local constraints in terms of water supply or consumption.

#### **Energy consumption**

In the Solis property in Les Ulis, a system for regulating the heating and air conditioning system with centralised thermal management was installed in 2013, optimising the property's thermal performance and tenant comfort.

In 2014, the Company had continued its efforts in this area by replacing fan coils on this site and on the Carré Vélizy site in Vélizy, and by upgrading or streamlining centralised thermal management in its retail properties in Carré Vélizy and Le Passage de la Réunion in Mulhouse. A new condensing

boiler had also been installed and thermostatic controls had been replaced in the Cytéo office building in Rueil-Malmaison.

In La Galerie du Palais in Tours, the refurbishment of condenser pumps and decommissioning of the flow switch in 2014 led to energy savings in terms of both water and electricity consumption.

After fitting motion detectors in the communal areas of the Nova building in 2014, the plan is to replace the last remaining halogen bulbs with LEDs between the lobby and the company restaurant on the ground floor in 2016.

In order to comply with the regulations on substances that deplete the ozone layer, the Company gradually replaced its cooling units still using R22 gas in the Le Passage de la Réunion shopping centre in Mulhouse in 2014, and in the Cap Cergy office building in Cergy-Pontoise, currently in the process of being renovated. This renovation is also part of an effort to improve its overall energy performance, which includes the reworking of the communal area lighting, installing LED lighting in the offices in the property, renovation of the passenger and freight elevators, installation of a new building management system with its associated meters, and motion detectors for automatic lighting of the parking decks, adjustment of equipment operating hours, and the replacement of woodwork leading to the patios.

In 2015, all of the fluorescent tubes used on the two floors of the parking decks at the Sud Canal shopping centre in Montigny-le-Bretonneux were replaced by LEDs: energy consumption is expected to decrease by 25%.

The Company also intends to make structural improvements in 2016 to reduce or optimise its energy consumption.

As such, the restructuring works of the upper ground floor of the Les Halles shopping centre in Amiens includes changing the roof-based heating and air conditioning system and installing a new heating system in the main hall, and changing all of the lighting in the property to LED.

In the La Galerie du Palais shopping centre in Tours, the main low-voltage panel is scheduled to be replaced, and a study will be conducted by consultants to determine the power necessary for the shopping centre's operation, and the relevance of keeping the transformer station.

At the Carré Vélizy site, LEDs and chandeliers will be installed in all communal areas of the premises, as well as motion detectors in the parking decks. Lastly, the HVAC equipment is going to be updated.

To date, the Company does not use renewable energy in the office and retail properties it operates. However, it should be noted that a portion of the electricity in the building at 5 avenue Kléber in Paris, where M.R.M. has its head office, comes from renewable energies. M.R.M.'s lessor decided to enter into a two-year agreement with EDF to provide 21% of the electricity supplied from renewable energy.

#### **Commodity consumption and land use**

To reduce the consumption of paper and toner in its premises, Company employee computers are configured by default to print on both sides and in black and white. Paper consumption by M.R.M. employees in 2015 is estimated at 187 kg, compared to 98 kg in 2014. This increase is partly explained by the increase in the number of employees at M.R.M., and partly by a renewal of the paper supply in 2015.

The Company's main impact in terms of land use relates to its control of assets managed. The Company is not aware of any soil pollution in the assets managed.

#### **Gathering and monitoring consumption data**

In 2014, the Company set up procedures for gathering and monitoring energy consumption (electricity, gas and fuel oil) and water consumption data at its head office and areas under its operational control in all of its shopping centres and offices. M.R.M. can therefore report on greenhouse gas emissions due to energy consumption at its head office and in shopping centres and office properties.

Indicators	2015 data	2014 data
Head office		
Electricity	28,696 kWh	18,278 kWh
Gas	N/A	N/A
Fuel oil	6 litres	6 litres
Water	50 m <sup>3</sup>	35 m <sup>3</sup>
Greenhouse gas emissions	<b>2.4 TeqCO</b> <sub>2</sub>	<b>1.4 TeqCO</b> <sub>2</sub>
Buildings in operation		
Electricity	4,416,042 kWh	4,382,948 kWh
Gas	1,422,068 kWh	1,772,935 kWh
Fuel oil	50 litres	80 litres
Water	19,704 m <sup>3</sup>	22,890 m <sup>3</sup>
Greenhouse gas emissions	673.7 TeqCO <sub>2</sub>	730.4 TeqCO <sub>2</sub>

The decrease in consumption of buildings in operation primarily reflects the disposal of the Plaza office property in Paris, conducted by the Group in April 2015.

The Company has not taken any specific measures to preserve or develop biodiversity in the offices and retail it operates. However, two beenives have been installed on the roofs of the building at 5 avenue Kléber in Paris, where M.R.M. has its head office.

#### 4.3 Societal information

As the Company's properties are located in labour market areas, light industrial zones and established trading areas, the Company is aware of its impact on the economic activity and on town planning in these areas, and ensures that it integrates as much as possible, through the quality of its properties and the services it offers to users and local or neighbouring populations.

The Company also strives to achieve the best possible conditions for dialogue with all stakeholders in these properties: tenants, property managers, asset managers, service providers, but also co-owners, retailers' associations and local authorities. The procedure initiated by the Company for the Green Approach Guide is an example of this.

In 2015, the Company decided to support the protection of children and provide support to the Action Enfance non-profit association, whose mission is to welcome, protect and educate children who are victims of severe mistreatment and negligence in France.

The Company does not take social and environmental issues into account in its procurement policy, nor the social and environmental responsibility of its suppliers and subcontractors in its dealings with them.

Regarding fair business practices, the Company's entire approach is focused on preventing corruption through systematic recourse to calls for tender and on promoting consumer and occupier health and safety, through rigorous compliance with the regulations for establishments open to the public and with fire safety regulations.

In the Les Halles shopping centre in Amiens and Sud Canal shopping centre in Montigny-le-Bretonneux, specific risk management processes have been put in place by centre management, employees are trained in first aid, and the retailers are made aware of fire risks.

As part of the French anti-terrorist plan (*Plan Vigipirate*) and the French government's declaration of a state of emergency at year-end 2015, security and vigilance were reinforced in shopping centres, as well as in the Nova high-rise office property in La Garenne-Colombes.

Improving security in the parking decks of our shopping centres and office properties was also at the core of our concerns in 2015: installation of a spherical mirror at the parking entrance, review of the signage and directions of traffic circulation, putting signage in place on the floor to guide visitors, marking the edges of traffic lanes, setting up of speed bumps and plastic markers, and installing automatic defibrillators are just some

of the examples of measures taken at the sites of Carré Vélizy in Vélizy, Cap Cergy in Cergy-Pontoise, and Sud Canal in Montigny-le-Bretonneux.

Because of its activity in France as a real estate company, the Company does not believe that the section on human rights initiatives apply to it.

# 5. Agreements referred to in Articles L. 225-38 and L. 225-39 of the French Commercial Code

Pursuant to applicable laws and regulations, we provide you with the Statutory Auditors' special report on the agreements falling within the scope of Articles L. 225-38 et seq. of the French Commercial Code.

# 6. Reference to agreements referred to in Article L. 225-102-1 last paragraph of the French Commercial Code

None.

#### 7. Statutory Auditors

Our Statutory Auditors provide details in their reports on the responsibilities attributed to them by law.

We hereby inform you that no Statutory Auditor has come up for reappointment at this General Meeting.

#### 8. Information on payment terms for the Company's suppliers

As of 31 December 2015, the Company's trade payables totalled €5 thousand.

Trade payables in euros	12/31/2015	12/31/2014
Not outstanding	2,548	-
Outstanding for less than 30 days	-	-
Outstanding for more than 30 days	2,326	2,372
TOTAL	4,874	2,372

#### 9. Information on corporate officers and executive management

At 31 December 2015, the Board of directors of M.R.M. has the following members:

- François de Varenne, Chairman of the Board of directors and Director;
- Jacques Blanchard, Chief Executive Officer and director;
- Gérard Aubert, independent director;
- · Brigitte Gauthier-Darcet, independent director;
- Jean Guitton, director;
- SCOR SE, represented by Karina Lelièvre, director.

There were no changes to the composition of the Board of directors in 2015, nor have there been any since the closing date of the financial year.

Detailed information on members of the Board of directors can be found in chapter 4 of the 2015 Registration Document.

In accordance with the provisions of Article L. 225-102-1 paragraph 4 of the French Commercial Code, a list of all offices and positions held in any company by each of the Company's corporate officers is appended hereto in Appendix 2.

Currently the Board of directors is in compliance with French Act No. 2011-103 which came into force on 27 January 2011 on the balanced representation of men and women on Boards of direction, as it already counts at least 20% women among its members.

It should be recalled that the Board of directors (Article L. 225-18-1 of the French Commercial Code, applicable as from 1 January 2017):

- (i) must be composed of at least 40% women; and
- (ii) the difference in number between the number of directors of each gender may not exceed two (proportion applicable when the Board is composed of no more than eight members).

In this respect, the AFEP-MEDEF Code recommends that the thresholds be reached by the 2016 annual general meeting (recommendation 6-4). Should these conditions not be met, such non-compliance should be identified as diverging from the AFEP/MEDEF Code in the report of the Chairman of the Board on internal control procedures.

Consequently, in order to be able to comply with this double requirement, the Board is currently studying changes to its composition.

# 9.1 Remuneration and benefits paid to corporate officers

In accordance with the provisions of Article L. 225-102-1 of the French Commercial Code, we now report the total remuneration and benefits of any nature paid by the Company

or by companies under its control within the meaning of Article L. 223-16 of the French Commercial Code and by the Company controlling the company within the meaning of the same Article, to each of the corporate officers.

With the exception of Jacques Blanchard, Gérard Aubert and Brigitte Gauthier-Darcet, the Company's corporate officers received no remuneration or benefits of any kind with respect to membership of the Board from the Company or the companies it controls, as defined in Article L. 233-16 of the French Commercial Code.

The following Company corporate officers are not remunerated by M.R.M. for their directorships:

- François de Varenne, Chairman of the Board of directors;
- Jean Guitton, director;
- SCOR SE, represented by Karina Lelièvre, director.

Independent directors received the following director's fees:

- Gérard Aubert: €13,000 for his work on the Board of directors and the Audit Committee in 2015;
- Brigitte Gauthier-Darcet: €13,000 for her work on the Board of directors and the Audit Committee in 2015.

For his services as Chief Executive Officer, Jacques Blanchard's gross remuneration was €272,000 in 2015. €200,000 of this is his fixed remuneration for 2015 and €72,000 is the annual variable portion of his remuneration due for 2014. The annual variable portion of his remuneration due for 2015 will be determined and paid to him in 2016. Furthermore, in addition to his fixed and variable annual remuneration, Jacques Blanchard's remuneration comprises the following: variable remuneration over four years and deferred remuneration due in the event of loss of office. He also has healthcare and personal risk cover and a company car. These items are set out in greater detail in chapter 4 of the 2015 Registration Document.

François de Varenne, who is also a member of the Executive Committee of SCOR SE (the company controlling the Company as defined in Article L. 233-16 of the French Commercial Code), receives the following remuneration and benefits from SCOR SE:

• the following table sets out the gross remuneration due in euros for 2015 and 2014 and the remuneration paid in 2015 and 2014 to François de Varenne by SCOR SE:

2015		2014	
Amounts for	Paid in	Amounts for	Paid in
961,265	964,115	938,541	950,334

• the following table sets out the components of the remuneration due in euros for 2015 and 2014 to François de Varenne by SCOR SE (1):

2015			2014				
Fixed remuneration 525,000	Variable remuneration 431,550	Bonuses/ various allocations 4.715	Total gross 961,265	Fixed remuneration 500,000	Variable remuneration 434,400	Bonuses/ various allocations 4.141	Total gross 938,541

• the following table sets out the components of the remuneration paid in euros for 2015 and 2014 to François de Varenne by SCOR SE:

2015			2014				
Fixed remuneration	Variable remuneration	Bonuses/ various allocations	Total gross	Fixed remuneration	Variable remuneration	Bonuses/ various allocations	Total gross
525,000	434,000	4,715	964,115	500,000	446,193	4,141	950,334

• the following table sets out the stock purchase and option plans for François de Varenne as of 31 December 2015:

Options	Number of shares under stock			Potential transaction volume	
exercised	options	Plan dates	Price (euro)	(euro)	Exercise period
7,308	7,308	09/16/2005	15.90	116,197	from 09/16/2009 to 09/15/2015
-	15,688	09/14/2006	18.30	287,090	from 09/15/2010 to 09/14/2016
-	20,000	09/13/2007	17.58	351,600	from 09/13/2011 to 09/12/2017
-	24,000	05/22/2008	15.63	375,120	from 05/22/2012 to 05/21/2018
-	32,000	03/23/2009	14.917	477,344	from 03/23/2013 to 03/22/2019
-	40,000	03/18/2010	18.40	736,000	from 03/19/2014 to 03/18/2020
-	40,000	03/22/2011	19.71	788,400	from 03/23/2015 to 03/22/2021
-	40,000	03/23/2012	20.17	806,800	from 03/24/2016 to 03/23/2022
-	40,000	03/21/2013	22.25	890,000	from 03/22/2017 to 03/21/2023
-	40,000	03/20/2014	25.06	1,002,400	from 03/21/2018 to 03/20/2024
	40,000	03/20/2015	29.98	1,199,200	from 03/21/2019 to 03/20/2025
7,308	338,996			6,027,751	TOTAL

<sup>(1)</sup> The Remuneration and Appointments Committee of SCOR SE makes proposals to the Board of directors of the same company regarding the variable remuneration of members of the Executive Committee (apart from the Chairman and Chief Executive Officer) in agreement with the Chairman and Chief Executive Officer of SCOR SE. The variable portion of the remuneration summarised below is determined based on the achievement of both individual targets and financial profit targets for the SCOR Group (ratio of the Group's financial results to return on equity (RoE)).

• The following table sets out the bonus share allocation plans for François de Varenne as of 31 December 2015 (1):

Plan	Rights to bonus shares	Allocation value per share (euros)	Total allocation value (euros)	Transfer date
2005 plan	7,000	17.97	125,790	09/01/2007
2006 plan	15,000	14.88	223,200	11/08/2008
2007 plan	20,000	15.17	303,400	05/25/2009
2008 plan	24,000	17.55	421,200	05/08/2010
2009 plan	32,000	18.885	604,320	03/17/2011
2010 plan	40,000	19.815	792,600	03/03/2012
2011 plan	40,000	22.61	904,400	03/08/2013
2011–2019 Long-Term Incentive Plan	40,000	-	-	09/02/2017
2012 plan	40,000	24.46	978,400	03/20/2014
2012 plan (PPP) (1)	5	24.55	123	07/27/2014
2013 plan	40,000	30.60	1,224,000	03/06/2015
2014 plan	40,000	-	-	03/05/2018
2014 plan (PPP) (2)	5	-	-	07/31/2016
2015 plan	40,000	-	-	12/19/2018
TOTAL	378,010		5,577,433	

<sup>(1)</sup> This bonus share scheme is for the benefit of all SCOR Group employees resident in France, pursuant to the collective agreement signed on 20 July 2012 within the framework of negotiations with social partners in France on the profit-sharing arrangements instigated by the Amending Social Security Financing Law of 28 July 2011 in respect of 2011. This scheme provides for the allocation of five bonus shares without any attendance or performance conditions.

#### 9.2 Renewal of terms of office

We hereby inform you that no director is due for reappointment at this General Meeting.

#### 9.3 Procedures for general management

In accordance with the provisions of Article R. 225-102 of the French Commercial Code, we hereby remind you that the procedures for general management of the Company were changed in 2013, with the result that general management is no longer under the remit of the Chairman of the Board of directors. Company governance was amended to reflect the new shareholder base of M.R.M.

At its meeting of 29 May 2013, the Board of directors decided to split the functions of Chairman of the Board of directors and Chief Executive Officer of the Company, under the option afforded by Article L. 225-51-1 of the French Commercial Code and Article 14 of the Company's Articles of Association.

François de Varenne thus took over from Jacques Blanchard, who had been Chairman of the Board of directors since April 2009 and Jacques Blanchard was confirmed as Chief Executive Officer. This situation remained unchanged throughout 2015 and up to the date of this report.

# 9.4 Transactions on Company securities carried out by corporate officers and persons closely linked to them in 2015

SCOR SE took a majority stake in the Company on 29 May 2013.

In 2015, Gérard Aubert and Brigitte Gauthier-Darcet acquired Company shares, following payment of remuneration of €1,000 per independent director to be invested in shares of the Company. In addition, the rules of procedure of the Board of directors stipulate that for reasons of good governance and to align interests, all directors should, in a personal capacity,

<sup>(2)</sup> This bonus share scheme is for the benefit of all SCOR Group employees under employment contract in France, pursuant to the collective agreement signed on 3 July 2014 within the framework of negotiations with social partners in France on the profit-sharing arrangements instigated by the Amending Social Security Financing Law of 28 July 2011 in respect of 2011. This scheme provides for the allocation of five bonus shares without any attendance or performance conditions.

<sup>(1)</sup> Shares allocated since 2008 are subject to performance conditions. These conditions relate to one third of the shares allocated under the plan of 7 May 2008, half of the shares allocated under the plan of 16 March 2009 and all shares allocated since the plan of 2 March 2010. Nevertheless, as regards the Chairman and Chief Executive Officer, all shares allocated since the plan of 16 March 2009 are subject to performance conditions. For further details on the performance conditions applicable to free shares granted, see section 17.3 of SCOR's 2014 Registration Document and its Registration Documents filed with the French Financial Markets Authority (Autorité des marchés financiers) on 5 March 2014 and 6 March 2013 under numbers D. 14-0117 and D. 13-0106.

own a number of shares with a value of €1,000 until the end of their term of office.

As such, on 18 June 2015, Gérard Aubert acquired 622 shares at €1.60 per share. And on 3 August 2015, Brigitte Gauthier-Darcet acquired 1,000 shares at €1.39 per share.

We hope that the above will meet with your approval and that you will vote in favour of the resolutions proposed to you.

Paris, 25 February 2016
The Board of directors

#### List of appendices

#### 1. Summary of Company results over the past five financial years

Financial year/Type	12/31/2015	12/31/2014	12/31/2013	12/31/2012	12/31/2011
Share capital	43,667,813	43,667,813	43,667,813	28,015,816	28,015,816
Number of shares:					
Existing ordinary shares	43,667,813	43,667,813	43,667,813	3,501,977	3,501,977
Existing preferred shares (without voting rights)					
Maximum number of future shares to be created:					
Through conversion of bonds					
Through exercise of subscription rights					
Operating performance and results for the period:					
Revenue excluding VAT	264,235	225,173	131,211	149,703	346,243
Net profit (loss) before taxes, employee profit-sharing and depreciation and amortisation expenses and provisions	2,039,433	541,885	1,004,533	(1,805,864)	(1,779,783)
Income tax	32	65,213	0	0	0
Employee profit-sharing for the period		,			
Profit (loss) after tax, employee profit- sharing, amortisation, depreciation and provisions	1,375,085	(779,764)	(824,653)	(9,525,257)	10,257,604
Income distributed					
Earnings per share:					
Profit (loss) after tax, employee profit-sharing, but before amortisation, depreciation and provisions	0.05	0.01	0.02	(1)	(1)
Profit (loss) after tax, employee profit- sharing, amortisation, depreciation and provisions	0.03	(0.02)	(0.02)	(3)	3
Dividend per share					
Workforce:					
Average number of employees during the period	5	3	1		1
Payroll for the period	537,518	427,116	132,703		124,094
Amount paid in employee benefits (social security, social welfare, etc.)	217,423	177,789	51,840		47,493

# 2. List of offices and positions held by the corporate officers

Pursuant to Article L. 225-102-1 (paragraph 4) of the French Commercial Code, a list of all **offices and positions** held in any company by each of the Company's corporate officers is presented below.

### <u>François de Varenne, Chairman of the Board</u> of directors of M.R.M. SA

#### Main positions and offices held outside the Group,

and for his positions at SCOR:

- Member of SCOR SE Executive Committee
- Chairman of the Management Board of SCOR Investment Partners SE – formerly SCOR Global Investments SE
- · Chairman of SCOR Properties SA
- Chairman of SCOR Properties II SICAV
- · Chairman of SCOR Auber SAS
- Chairman of DB Caravelle SAS
- · Chairman of 5 Avenue Kléber SAS
- Chairman of SCOR ILS Fund SA, SICAV-SIF (Luxembourg)
- · Chairman of SCOR Capital Partners
- · Chairman of SCORLUX SICAV-SIF
- · Chairman of the Supervisory Board of Château Mondot
- Director of Presses Universitaires de France
- · Director of Editions Belin
- Director of Gutenberg Technology and outside of his functions at SCOR:
- None

# Other offices and positions previously held during the last five financial years,

and for his positions at SCOR:

- · Chairman and Chief Executive Officer of SCOR Auber SA
- Chairman of Mobility SAS
- Director of SCOR ILS Fund SA, SICAV-SIF (Luxembourg)
- Director of SCOR Alternative Investments SA (Luxembourg)

#### and outside of his functions at SCOR:

None

### <u>Jacques Blanchard, Chief Executive Officer of M.R.M. SA</u>

#### Main positions and offices held outside the Group:

- Managing Partner of SC JAPA
- · Managing Partner of SCI Aux derniers

### Other offices and positions previously held during the last five financial years:

None

#### Brigitte Gauthier-Darcet, Director

#### Main positions and offices held outside the Group:

- · Manager of SARL Neufbis'ness
- Manager of SCI B2V
- · Independent director of Technoutil SA
- Member of the Operational and Strategic Committee of CBRE France
- Member of the Management Committee of CBRE France
- · Chief Executive Officer of GIE CBRE Business Services

# Other offices and positions previously held during the last five financial years:

- Director of Groupe Express-Roularta SA
- Director and Deputy Chief Executive Officer of CIPM International SA
- Non-partner Chief Executive Officer of Financière du Château des Rentiers SAS
- Director of Transport'Air SA (wholly-owned subsidiary of CIPM International)

#### Gérard Aubert, Director

#### Main positions and offices held outside the Group:

- Chairman of the SASU Trait d'Union
- Director of Eurosic
- Member of the Supervisory Board of Hoche Gestion Privée

### Other offices and positions previously held during the last five financial years:

- Managing Partner of Gestion Immobilière Marrakech
- · Director of Sogeprom SA

Management report for the financial year ended 31 December 2015

#### Jean Guitton, Director

#### Main positions and offices held outside the Group,

and for his positions at SCOR:

- · Chairman of Immobilière Pershing SAS
- · Chairman of Immobilière Coligny SAS
- · Chairman of Immobilière Zerline SAS
- Chief Executive Officer of SCOR Auber SAS
- Chief Executive Officer of DB Caravelle SAS
- · Chief Executive Officer of 5 Avenue Kléber SAS
- Manager of SCI Marco Spada formerly SCI Auber-Mathurins
- Manager of SCI Léon Eyrolles Cachan SCOR
- Manager of la SCI Immoscor
- Manager of SCI Compagnie Parisienne de Parking
- Manager of SCI 3-5 Avenue de Friedland
- · Manager of SCI Montrouge BRR
- · Manager of SCI Garigliano
- Manager of SCI Le Barjac
- Permanent representative of SCOR Investment Partners SE on the Board of directors of SCOR Properties SA
- Permanent representative of SCOR Investment Partners SE on the Board of directors of SCOR Properties II SICAV
- Permanent representative of SCOR SE on the Cogedim Office Partners Management Committee
- Permanent representative of SCOR Global P&C SE on the OPCI River Ouest Board of directors
- Permanent representative of SCOR Global P&C SE on the TPF2 Board of directors

and outside of his functions at SCOR:

None

# Other offices and positions previously held during the last five financial years

and for his positions at SCOR:

- Deputy Chief Executive Officer and Director of SCOR Auber
- Manager of SCI Hauteville SCOR
- Manager of SCI Garibaldi SCOR
- Permanent representative of SCOR Auber on the SGF Board of directors
- Permanent representative of the SCOR Auber manager at SNC Immobilière Sébastopol

and outside of his functions at SCOR:

None

the Group:

#### SCOR SE, represented by Karina Lelièvre, Director Main positions and offices held by SCOR SE outside

Sole Director of GIE Colombus

- Director of Crédit Logement Assurance
- Director of Euromaf Re SA (Luxembourg)
- Director of Arope Insurance (Lebanon)
- Member of the Management Committee of Cogedim Office Partners

Other offices and positions previously held during the last five financial years:

- · Director of SGF
- Director of SCOR Auber
- Director of FERGASCOR
- Director of ASEFA (Spain)

Main positions and offices held by Karina Lelièvre outside of the Group:

None

Other offices and positions held previously by Karina Lelièvre in the previous five financial years:

None

#### 3. List of M.R.M. SA's equity interests

#### ► SCOPE AS OF 31 DECEMBER 2015

	Method of consolidation	Interest	Control
SA M.R.M.	Parent company	100%	100%
SAS BOULEVARD DES ILES	FC	100%	100%
SAS COMMERCES RENDEMENT	FC	100%	100%
SAS DB COUGAR	FC	100%	100%
SAS DB FOUGA	FC	100%	100%
SAS DB NEPTUNE	FC	100%	100%
SAS DB PIPER	FC	100%	100%
SAS DB TUCANO	FC	100%	100%
SCI BOULOGNE ESCUDIER	FC	100%	100%
SCI 10 BIS RUE ESCUDIER	FC	100%	100%
SCI 3 RUE ESCUDIER	FC	100%	100%
SCI GALETIN II	FC	100%	100%
SCI IMMOVERT	FC	100%	100%
SCI NORATLAS	FC	100%	100%

FC: Full consolidation.

All Group companies are registered in France.

The address used by all Group companies is: 5, avenue Kléber – 75795 Paris Cedex 16.

#### 4. Annual report on the liquidity agreement

Under the liquidity agreement entered into by M.R.M. with Invest Securities, the following resources were allocated to the liquidity account as of 31 December 2015:

- 51,551 shares;
- €29,288.91 in cash.

It should be recalled that at the most recent interim update, on 30 June 2015, the following resources were in the liquidity account:

- 31,192 shares;
- €57,899.13 in cash.

# 5. Methodological note on corporate social responsibility reporting

M.R.M.'s CSR reporting approach is based on Articles L. 225-102-1, R. 225-104 and R. 225-105-2 of the French Commercial Code. Greenhouse gas emissions are calculated in line with the Green House Gas Protocol. Emissions factors were updated in 2015 based on emissions factors from the ADEME's Base Carbone:

Electricity EF: 0.082 kgCO<sub>2</sub>/kWh;

• Fuel oil EF: 3.25 kgCO<sub>2</sub>/litre;

Natural gas EF: 0.219 kgCO<sub>2</sub>/kWh.

The report produced is used by the Company for the purposes of regulatory publication but also to monitor its environmental impact from a more operational point of view.

#### Reporting period

The data gathered cover the period from 1 January of year N to 31 December of year N, with no distinction made between different data. This data is uploaded on an annual basis at the end of the year.

#### Scope

The purpose of the CSR reporting scope is to represent the Group's activities. It is defined as follows:

- only fully consolidated companies are included in the CSR reporting scope;
- as subsidiaries held by M.R.M. do not have any employees, the reporting scope for social information is confined to M.R.M. SA;

- the reporting scope for environmental information covers M.R.M. SA, which rents its head office, and subsidiaries holding properties in operation. Data collected from subsidiaries comes from areas under operational control. In 2014, the private portions of the retail asset located in Reims were mistakenly included in the reporting scope. In 2015, this property was excluded from the scope. In addition, in 2014, water consumption at the Carré Vélizy retail asset included meter readings that were counted twice, which was corrected in 2015;
- property acquired or put into operation in year N will be included in the reporting for year N+1, to adopt a gradual approach;
- property disposed of or placed under restructuring measures in year N are excluded from the reporting scope of year N.

The reporting scope for year N is updated on 31 December of year N by the Management of the M.R.M. Group.

The reporting scope for the 2015 financial year is made up of the following:

- social data: M.R.M. SA;
- environmental data: the head office of M.R.M. SA, four office properties in operation, eight shopping centres and a portfolio of fourteen garden centres.

#### Choice of indicators

Indicators are chosen according to the corporate social responsibility impact of Group companies' activities and the associated business risks, to the extent that such information is available.

#### Consolidation and internal control

Quantitative and qualitative data is gathered centrally by M.R.M. Management at the end of the year or from each entity included in the CSR reporting scope, using the following sources: extracts from the payroll system, monitoring files in Excel format, bills, etc.

The data and computations collected are kept from one year to the next in the company's archives. Group Management performs consistency checks and analytical reviews on this data to ensure that it is complete and reliable.

#### External controls

Pursuant to the regulatory requirements under Article 225 of the Grenelle 2 Environmental Act and its enacting decree of 24 April 2012, M.R.M. asked one of its Statutory Auditors to draw up a report from 2013 to include a declaration on the compilation of information to be included in the management report and a reasoned opinion on the fair presentation of the information reported.

# 6. Report by the independent third party, on the consolidated human resources, environmental and social information included in the management report

This is a free English translation of the Independent Third Party's report issued in French and is provided solely for the convenience of English-speaking readers. This report should be read in conjunction with, and construed in accordance with, French law and professional standards applicable in France.

For the year ended 31 December 2015

To the Shareholders,

In our capacity as independent third party of MRM Company (the "Company"), certified by COFRAC under number 3-1049 (1), and member of the KPMG International network as your statutory auditor, we hereby report to you on the consolidated human resources, environmental and social information for the year ended December 31st, included in the management report (hereinafter named «CSR Information»), pursuant to article L.225-102-1 of the French Commercial Code.

#### Company's responsibility

The Board of directors is responsible for preparing a company's management report including the CSR Information required by article R.225-105-1 of the French Commercial Code in accordance with the guidelines used by the Company (hereinafter the «Guidelines»), summarised in the management report and available on request from the company's head office.

#### Independence and quality control

Our independence is defined by regulatory texts, the French Code of ethics of our profession and the requirements of article L.822-11 of the French Commercial Code. In addition, we have implemented a system of quality control including documented policies and procedures regarding compliance with the ethical requirements, professional standards and applicable legal and regulatory requirements.

#### Responsibility of the Independent Third Party

On the basis of our work, our responsibility is to:

- attest that the required CSR Information is included in the management report or, in the event of non-disclosure of a part or all of the CSR Information, that an explanation is provided in accordance with the third paragraph of article R.225-105 of the French Commercial Code (Attestation regarding the completeness of CSR Information);
- express a limited assurance conclusion that the CSR Information taken as a whole is, in all material respects, fairly presented in accordance with the Guidelines (Conclusion on the fairness of CSR Information).
- (1) Whose scope is available at www.cofrac.fr
- (2) ISAE 3000 Assurance engagements other than audits or reviews of historical financial information.

Our work involved four persons and was conducted between January and April 2016 during a two weeks period. We were assisted in our work by our CSR experts.

We performed our work in accordance with the professional standards and with the order dated 13 May 2013 defining the conditions under which the independent third party performs its engagement and with ISAE 3000 (2) concerning our conclusion on the fairness of CSR Information.

### 1) Attestation regarding the completeness of CSR Information

#### Nature and scope of our work

On the basis of interviews with the individuals in charge of the relevant departments, we obtained an understanding of the Company's sustainability strategy regarding human resources and environmental impacts of its activities and its social commitments and, where applicable, any actions or programmes arising from them.

We compared the CSR Information presented in the management report with the list provided in article R.225-105-1 of the French Commercial Code.

For any consolidated information that is not disclosed, we verified that explanations were provided in accordance with article R.225-105, paragraph 3 of the French Commercial Code.

We verified that the CSR Information covers the scope of consolidation, i.e., the Company, its subsidiaries as defined by article L.233-1 and the controlled entities as defined by article L.233-3 of the French Commercial Code within the limitations set out in the appendix "methodological note of the social, environmental and societal reporting" presented in the management report.

#### Conclusion

Based on the work performed, we attest that the required CSR Information has been disclosed in the management report.

### 2) Conclusion on the fairness of CSR Information

#### Nature and scope of our work

We conducted four interviews with the persons responsible for preparing the CSR Information in the departments in charge of collecting the information and, where appropriate, responsible for internal control and risk management procedures, in order to:

 assess the suitability of the Guidelines in terms of their relevance, completeness, reliability, neutrality and understandability, and taking into account industry best practices where appropriate;  verify the implementation of data-collection, compilation, processing and control process to reach completeness and consistency of the CSR Information and obtain an understanding of the internal control and risk management procedures used to prepare the CSR Information.

We determined the nature and scope of our tests and procedures based on the nature and importance of the CSR Information with respect to the characteristics of the Company, the human resources and environmental challenges of its activities, its sustainability strategy and industry best practices.

Regarding the CSR Information that we considered to be the most important (1):

- at parent entity level, we referred to documentary sources and conducted interviews to corroborate the qualitative information (organisation, policies, actions), performed analytical procedures on the quantitative information and verified, using sampling techniques, the calculations and the consolidation of the data. We also verified that the information was consistent and in agreement with the other information in the management report;
- at the MRM headquarters, we conducted interviews to verify that procedures are properly applied and to identify potential undisclosed data, and we performed tests of

details, using sampling techniques, in order to verify the calculations and reconcile the data with the supporting documents. The selected sample represents 100% of quantitative environmental data disclosed.

For the remaining consolidated CSR Information, we assessed its consistency based on our understanding of the company.

We also assessed the relevance of explanations provided for any information that was not disclosed, either in whole or in part.

We believe that the sampling methods and sample sizes we have used, based on our professional judgement, are sufficient to provide a basis for our limited assurance conclusion; a higher level of assurance would have required us to carry out more extensive procedures. Due to the use of sampling techniques and other limitations inherent to information and internal control systems, the risk of not detecting a material misstatement in the CSR information cannot be totally eliminated.

#### Conclusion

Based on the work performed, no material misstatement has come to our attention that causes us to believe that the CSR Information, taken as a whole, is not presented fairly in accordance with the Guidelines.

Paris-La Défense, 1 april 2016 KPMG S.A.

Anne Garans

Partner

Climate change and Sustainability Services

Isabelle Goalec

Partner

<sup>(1)</sup> Environmental quantitative information: Energy consumption by source, Water consumption, Greenhouse gases emissions related to energy consumption, Number of green committee meetings, Number of environmental appendix to leases.

Qualitative information: Consumption of raw materials and measures implemented to improve efficiency in their use, Energy consumption and measures implemented to improve energy efficiency and renewable energy use, Actions of partnership and sponsorship.

Consolidated financial statements for the financial year ended 31 December 2015

# 3.7 Consolidated financial statements for the financial year ended 31 December 2015

#### Statement of consolidated financial position

#### ► ASSETS

(in thousands of euros)		12/31/2015	12/31/2014
Intangible assets		2	2
Investment properties	Note 1	216,262	212,347
Deposits paid		1	1
NON-CURRENT ASSETS		216,265	212,350
Assets held for sale	Note 2	9,706	19,822
Payments on account		39	57
Trade receivables	Note 3	3,467	4,237
Other receivables	Note 4	4,855	6,095
Derivatives	Note 5	2	8
Cash and cash equivalents	Note 6	13,433	22,430
CURRENT ASSETS		31,501	52,648
TOTAL ASSETS		247,766	264,998

#### ► EQUITY AND LIABILITIES

(in thousands of euros)		12/31/2015	12/31/2014
Share capital		43,668	43,668
Additional paid-in capital		62,161	66,523
M.R.M. treasury shares		(123)	(112)
Treasury shares		13,627	20,515
Profit (loss) for the period		7,291	(6,883)
GROUP EQUITY		126,624	123,712
Non-controlling interests		-	-
SHARE CAPITAL		126,624	123,712
Provision	Note 7	372	372
Bank debts	Note 8	76,869	94,278
Guarantee deposits received	Note 8	1,294	1,606
NON-CURRENT LIABILITIES		78,535	96,256
Current borrowings	Note 8	36,028	38,512
Trade payables		2,285	2,477
Debts payable against non-current assets	Note 9	2,649	1,099
Other liabilities	Note 10	1,644	2,942
CURRENT LIABILITIES		42,606	45,030
TOTAL EQUITY AND LIABILITIES		247,766	264,998

### Statement of consolidated comprehensive income

#### ► CONSOLIDATED INCOME STATEMENT

(in thousands of euros)		12/31/2015	12/31/2014
Gross rental revenues	Note 11	13,644	14,507
External property expenses not recovered	Note 12	(3,868)	(3,387)
Net rental revenues		9,776	11,120
Operating expenses	Note 13	(3,144)	(4,168)
Reversals of provisions		157	724
Provisions		(699)	(1,090)
Total current operating income and expenses		(3,686)	(4,533)
CURRENT OPERATING INCOME		6,090	6,587
Other operating income	Note 14	262	73
Other operating expenses	Note 15	(227)	(701)
Result on disposals of properties	Note 16	(112)	(2,239)
Change in fair value of investment properties	Notes 1 and 2	4,089	(6,870)
OPERATING INCOME		10,103	(3,150)
Gross borrowing cost	Note 17	(2,311)	(2,749)
Income from cash and cash equivalents	Note 17	27	6
Change in fair value of financial instruments and marketable securities	Note 18	(6)	(375)
Discounting of payables and receivables		(510)	(532)
FINANCIAL PROFIT		(2,800)	(3,650)
Other non-operating income and expenses		-	-
NET PROFIT (LOSS) BEFORE TAX		7,303	(6,800)
Tax expense	Note 19	(12)	(83)
PROFIT (LOSS) FOR THE PERIOD		7,291	(6,883)
Profit (loss) for the period attributable to owners of the parent company (in thousands of euros)		7,291	(6,883)
Profit (loss) for the period attributable to non-controlling interests (in thousands of euros)		-	-
Net earnings per share (in euros)		0.17	(0.16)
Diluted net earnings per share (in euros)		0.17	(0.16)

#### ► CONSOLIDATED COMPREHENSIVE INCOME

(in thousands of euros)	12/31/2015	12/31/2014
PROFIT (LOSS) FOR THE PERIOD	7,291	(6,883)
Items that can be reclassified as profit (loss) for the period	-	-
Profits and losses related to the disposal of equity instruments	(5)	1
Items that cannot be reclassified as profit (loss) for the period	(5)	1
OTHER ITEMS OF COMPREHENSIVE INCOME	(5)	1
Tax expense for other items of comprehensive income	-	-
COMPREHENSIVE INCOME	7,287	(6,882)
Comprehensive income for the period attributable to non-controlling interests (in thousands of euros)	-	-
Comprehensive income for the period attributable to owners of the parent company (in thousands of euros)	7,287	(6,882)

#### Statement of the consolidated cash flows

(in thousands of euros)		12/31/2015	12/31/2014
Cash flow:			
CONSOLIDATED PROFIT (LOSS)		7,291	(6,883)
Elimination of non-cash expenses and income			
Change in depreciation, impairment, provisions and deferred expenses		542	365
Change in fair value of properties	Notes 1 and 2	(4,089)	6,870
Change in fair value of financial instruments		6	375
Discounting of receivables and payables		510	532
Net borrowing cost	Note 17	2,284	2,744
Elimination of capital gains or losses on disposal	Note 16	112	2,239
Other items with no impact on cash flow		(368)	(235)
CASH FLOW		6,287	6,007
Change in operating working capital			
Trade receivables		(1,168)	(432)
Other receivables		1,381	280
Trade payables		(192)	42
Other payables		(1,024)	24
CHANGE IN OPERATING WORKING CAPITAL		(1,003)	(86)
CHANGE IN CASH FLOWS FROM OPERATING ACTIVITIES		5,284	5,920
Purchases of investment property	Notes 1 and 2	(4,595)	(1,871)
Sales of investment property		16,142	21,855
Change in non-current financial assets		-	-
Change in debts payable against non-current assets		1,549	(80)
CHANGE IN CASH FLOWS FROM INVESTING ACTIVITIES		13,097	19,904
Change in debt			
Increase in bank debts	Note 8	-	-
Decrease in bank debts	Note 8	(20,850)	(15,955)
Change in other borrowings		(133)	(472)
Other changes			
Dividends paid		(4,363)	(4,365)
Financial instruments		-	(48)
Purchase/Disposal of treasury shares		(16)	(39)
Disbursed debt issue expenses		-	-
Interest paid		(2,016)	(2,398)
CHANGE IN CASH FLOWS FROM FINANCING ACTIVITIES		(27,378)	(23,276)
NET CHANGE IN CASH AND CASH EQUIVALENTS		(8,997)	2,549
Initial cash and cash equivalents		22,430	19,881
Closing cash and cash equivalents		13,433	22,430
Cash	Note 6	7,613	22,369
Bank overdrafts	Note 8	-	-
Other cash items	Note 6	5,820	60
CHANGE IN CASH POSITION		(8,997)	2,549

Over the period, the Group generated €5,284 thousand in cash flows from operating activities. This cash flow from operating activities was used primarily to pay financial interest (€2,016 thousand) and to acquire non-current assets, corresponding to work carried out on properties (€3,046 thousand).

The proceeds from the disposal of properties ( $\in$ 16,142 thousand) were used for early repayment of the loan taken out on the building that was sold ( $\in$ 6,959 thousand) in line with terms

and conditions of the loan agreement; as well as a contractual repayment of a credit line ( $\in$ 10,065 thousand).

The decrease in bank debts (€20,850 thousand) reflects €13,891 thousand in contractual debt repayments and €6,959 thousand in early repayments linked to the disposal of a building.

At 31 December 2015, the combined cash flows generated by the Group resulted in an €8,997 thousand net decrease in cash and cash equivalents.

#### Statement of the changes in consolidated equity

	Share capital	Additional paid-in capital	Treasury shares	Reserves and treasury shares	Profit (loss) for the period	Group equity
<b>EQUITY AS OF 12/31/2013</b>	43,668	68,574	(72)	(15,431)	38,261	134,998
Appropriation of 2013 income	-	-	-	38,261	(38,261)	-
Dividend payout	-	(2,050)	-	(2,314)	-	(4,365)
Purchase of treasury shares	-	-	(39)	-	-	(39)
Profit (loss) for 2014	-	-	-	-	(6,883)	(6,883)
Other items of comprehensive income	-	-	-	1	-	1
<b>EQUITY AS OF 12/31/2014</b>	43,668	66,523	(112)	20,515	(6,883)	123,712
Appropriation of 2014 income	-	-	-	(6,883)	6,883	-
Dividend payout	-	(4,362)	-	(1)	-	(4,363)
Purchase of treasury shares	-	-	(11)	-	-	(11)
Profit (loss) for 2015	-	-	-	-	7,291	7,291
Other items of comprehensive income	-	-	-	(5)	-	(5)
<b>EQUITY AS OF 12/31/2015</b>	43,668	62,161	(123)	13,627	7,291	126,624

#### Notes to the consolidated financial statements

#### **Section 1** Company profile

#### 1.1 General information

M.R.M. is a public limited company (société anonyme) registered on the Paris Trade and Companies Register. Its registered office is located at 5 avenue Kléber, 75016 Paris, France.

M.R.M., parent company of the consolidated Group, is a holding company with subsidiaries dedicated to holding and managing office and retail properties. The consolidated financial statements for the 12-month period ended 31 December 2015 encompass the Company and its subsidiaries (hereinafter referred to as the "Group").

The Company is listed on Eurolist, in Compartment C of Euronext Paris (France).

On 25 February 2016, the Board of directors authorised the publication of the Group's consolidated financial statements as of 31 December 2015. They are denominated in thousands of euros, unless stated otherwise. The functional currency of each Group entity is the euro.

For reference, the annual reporting period for all Group companies ends on 31 December.

#### 1.2 SIIC status

On 31 January 2008, the Company opted for SIIC (listed property investment company) status, with effect from 1 January 2008.

The SIIC regime, introduced by Article 11 of the 2003 French Finance Act, is open to listed companies with share capital of over €15 million that are wholly engaged in property activities. It provides companies having opted for SIIC status on an irrevocable basis with an income tax exemption for the portion of their net profit generated from property activities, subject to certain payout requirements.

For financial periods ending on or after 31 December 2013, the payout requirements were changed as follows by the 2013 Amending Finance Act, published on 3 January 2014:

- 95% of profits from the letting of buildings;
- 60% of the capital gains on the disposal of buildings;
- 100% of dividends received from subsidiaries having opted for the SIIC tax regime.

The adoption of SIIC status in 2008 resulted in the immediate taxation of unrealised capital gains on properties and investments in property companies at the reduced rate of 16.5%, payable over four years. The Company has already paid off this tax liability.

The M.R.M. stock was then added to the Euronext IEIF SIIC France index on 25 March 2008.

#### 1.3 Highlights of the period

Having strengthened its financial position since the SCOR SE recapitalisation, coupled with the complete restructuring of its bank and bond liabilities in 2013, M.R.M. has now largely restored its financial leeway.

In 2015, it continued to implement the strategy refocusing on its retail property portfolio and the gradual disposal of its office property portfolio.

Throughout 2015, M.R.M. focused in particular on establishing a new organisation of its asset management, giving greater control of the implementation of upgrading programmes for its retail assets, to review and adapt these upgrading programmes to market conditions, and the launch of the upgrading programme for Les Halles in Amiens.

Finally, M.R.M. also focused on marketing available surface areas in its office and retail properties.

#### Investment and Management Policy

#### **Rental management**

In 2015, retail and office portfolios saw 32 signatures of new leases or renewals, representing an annual rental income of €2.7 million, including:

- the signing of five new fixed-term leases of between 6 and 9 years, and a total area of over 8,630 sqm at the Cap Cergy office property in Cergy-Pontoise. These signatures will help bring the property's occupancy rate from 27% to 95% in the first quarter of 2016 once the leases are all effective. These leases are accompanied by a property renovation programme, which should be completed in early 2016 (see § "Investments" below);
- the signing of nine new leases in the Cytéo office property in Rueil-Malmaison help bring the property's occupancy rate from 66% as of 31 December 2014 to 80% as of 31 December 2015;

 the signing of a new lease in the Nova property in La Garenne-Colombes will improve the occupancy rate to stand at 68% in the first quarter of 2016.

At 31 December 2015, the occupancy rates of retail and office properties stood at 82% and 61% respectively, against 83% and 54% as of 31 December 2014.

#### **Investments**

During 2015, investments in the properties in the portfolio were €4.6 million. These were primarily:

- renovation works on the Cap Cergy office building in Cergy-Pontoise, prior to the arrival of new tenants (§ "Rental management" above);
- completion of improvement and compliance works on the Cytéo office property in Rueil-Malmaison;
- completion of improvement works outside the Carré Vélizy mixed-use offices/retail property, located in Vélizy-Villacoublay.

#### **Asset disposals**

On 7 April 2015, M.R.M. announced the disposal of its Plaza office building of 2,900 sqm of which 85% is leased, located at 43 rue de la Brèche-aux-Loups, Paris (12th arrondissement) for €16.8 million excluding transfer taxes.

The sale is part of the office disposal programme announced by M.R.M. in mid-2013. To date, four of the office buildings have been sold from a portfolio of nine in mid-2013, with a total volume of sales of €49.6 million excluding transfer taxes.

#### Other highlights

#### **New organisation of Asset Management**

In 2015, M.R.M. reorganised the asset management of its portfolio. At Group level, this involved moving part of the asset management mission in-house, so as to directly manage its six shopping centres. To this end, M.R.M. recruited a Head of Asset Management, who took office in August 2015, and expanded the tasks assigned to the property managers of its retail assets, SCC and Accessite. The scope of intervention of CBRE Global Investors was adapted accordingly, so that its mission continues only on the office portfolio, and on the three lines of independent stores held by M.R.M.

With a closer monitoring of each asset and a strengthened management and financial control, the Group wishes to strengthen the control over its operations and costs, and to fully enhance its retail portfolio.

#### Implementation of a share buyback programme

On 2 June 2015, the Board of directors decided to implement the buyback programme decided by the General Meeting of Shareholders of 2 June 2015 in its eighth resolution, for an 18-month period starting from 3 June 2015.

The goals of the buyback programme are as follows:

- the stimulation of the market or share liquidity by an investment services provider through a liquidity agreement in compliance with the code of ethics of the AMAFI (Association française des Marchés Financiers/French association of Financial Markets), as recognised by the AMF;
- the acquisition of shares for retaining and subsequent payment or exchange in the framework of external growth operations in compliance with the market practice accepted by the AMF:
- the allocation of shares to employees and/or corporate officers (under the terms and conditions provided for by applicable laws) notably in the framework of a stock option plan, bonus share issue plan or a company savings plan;
- the allocation of shares to holders of securities giving access to the Company's share capital upon exercise of the rights attached to these securities, in accordance with applicable laws;
- · possible cancellation of shares acquired.

The above goals are presented without prejudice to the actual order in which the authorisation to buy back shares is used, something that would be dependent on needs and opportunities.

The number of shares purchased by the Company with a view to being held as treasury stock for subsequent remittance in exchange or payment for a merger, de-merger or contribution may not exceed 5% of its share capital. These share purchases may be made by any means, including by purchase of blocks of securities, whenever the Board of directors sees fit, including during public offer periods, insofar as permitted under stock market regulations.

As of 31 December 2015, the Company held 55,111 treasury shares. Over the year, 55,319 securities were purchased under the liquidity agreements entrusted to Invest Securities at an average price of €1.46 per share and 43,255 shares were sold at an average price of €1.51 per share.

#### **Dividend payout**

In its third resolution, the Combined General Meeting of 2 June 2015 authorised the following distributions:

- distribution to shareholders of the sum of €1,073, taken from "Other reserves", which is thus reduced from €1,073 to €0;
- distribution to shareholders of the sum of €4,365,708 taken from "Issue, merger and contribution preniums" which is thus reduced from €67,480,887 to €63,115,179.

This gives a total of €4,366,781, or €0.10 per share.

Taking account of the treasury shares held by M.R.M., which do not qualify for a dividend payout, the final amount distributed to shareholders is €4,363,056.10.

The ex-dividend date was set as of 29 June 2015 and dividend payment occurred on 1 July 2015.

### 1.4 Events after the reporting period as of 31 December 2015

On 15 January 2016, M.R.M. repaid a matured bank debt of €27.2 million to HSH Nordbank. The repayment was made in part through a new loan in the amount of €22.0 million with

a maturity of one year, granted by SCOR SE, the majority shareholder of M.R.M., with the remainder financed by the Group's own funds.

In January 2016, renovation works on the upper ground floor of the Les Halles shopping centre in Amiens were started. Capitalising on the potential commercial synergies with the Halle au Frais adjacent to the mall, the investment programme provides for the creation of a food court and larger commercial units, and an improved customer route and comfort of purchase, to make the Halles a destination of choice providing consumers with quality services, delicacies and food.

#### Section 2 Accounting principles and methods

The main accounting methods applied in preparing the consolidated financial statements are presented below. Unless stated otherwise, these methods have been applied consistently across all periods presented.

#### 2.1 Going concern principle

The financial statements as of 31 December 2015 were prepared on the basis of the going concern principle, taking into account the operations carried out during the year and described in paragraph 1.3 relating to the highlights of the period.

# 2.2 Presentation of the consolidated financial statements in accordance with the IFRS accounting basis

Pursuant to European Regulation 1606/2002 of 19 July 2002, the consolidated financial statements as of 31 December 2015 of M.R.M. group were prepared in accordance with the standards and interpretations applicable on that date, published by the International Accounting Standards Board (IASB) and adopted by the European Union at the date of issue of the financial statements by the Board of directors.

This accounting basis, which can be found on the European Commission's website (http://ec.europa.eu/internal\_market/accounting/ias/index\_en.htm), encompasses the international accounting standards (IAS and IFRS) and the interpretations by the Standing Interpretations Committee (SIC) and the International Financial Reporting Interpretations Committee (IFRIC).

The Group's consolidated financial statements have been prepared on the basis of the historical cost principle, except for investment properties, financial instruments and assets

held for sale which are measured at fair value, as per IAS 40, IAS 32 & 39 and IFRS 5.

Preparing the financial statements in accordance with IFRS requires certain critical accounting estimates to be made. The Group is also required to exercise its judgement when applying accounting methods. The most critical areas in terms of judgement or complexity, or those for which the assumptions and estimates are material with respect to the consolidated financial statements, are set out in paragraph 2.6.3.2 on the fair value of investment properties.

On 25 February 2016, the Board of directors authorised the publication of the Group's consolidated financial statements as of 31 December 2015.

### Standards, amendments to standards and interpretations applicable as of 31 December 2015

Standards, amendments to standards and interpretations published by the IASB and presented below apply from the financial year started on 1 January 2015:

- IFRIC 21 Levies;
- Annual Improvements 2011-2013 (IFRS 3, IFRS 13 and IAS 40).

These amendments did not have a material impact on the Group's results and financial position.

### Standards and interpretations not in force in the European Union

### Texts adopted by the European Union as at the reporting date:

- Amendments to IAS 1 Disclosure Initiative;
- Amendments to IAS 16 and IAS 38 Clarification of Acceptable Methods of Depreciation and Amortisation;
- Amendments to IAS 19 Employee contributions;
- Annual Improvements 2010-2012;
- Amendments to IFRS 11 Accounting for Acquisitions of Interests in Joint Operations;
- Annual Improvements 2012-2014;
- Amendments to IAS 27 Equity Method in Separate Financial Statements.

The Group has not applied these new standards early.

### Texts not adopted by the European Union as at the reporting date:

Subject to their final approval by the European Union, the standards, amendments to standards and interpretations published by the IASB and presented are applicable according to the IASB on the following dates:

- IFRS 9 Financial instruments: Classification and measurement of financial assets and liabilities – Amendments to IFRS 9, IFRS 7 and IAS 39 – General Hedge accounting: applicable as of 1 January 2018;
- IFRS 14 Regulatory Deferral Accounts: applicable as of 1 January 2016;
- IFRS 15 Revenue from Contracts with Customers: applicable as of 1 January 2018;
- Amendments to IFRS 10, IFRS 12 and IAS 28: Investment entities – Application of exemption from consolidation: applicable as of 1 January 2016;
- Amendments to IFRS 10 and IAS 28 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture: deferred application.

The Group has not applied any of these new standards or amendments early and is in the process of assessing the impact of their first-time application.

### 2.2.1 Statement of consolidated financial position

The statement of financial position is presented by separating current and non-current assets and liabilities:

 non-current assets consist of investment property, of property, plant and equipment and intangible assets, and of deposits paid;

- current assets represent all operating and tax-related receivables and any other assets with an initial maturity of under one year or undated;
- liabilities are classified as current or non-current depending on their due date.

As a result, bank borrowings, guarantee deposits received and tax-related liabilities have been split into liabilities of under one year and liabilities of over one year, in accordance with the repayment schedules. Operating payables with a maturity of under one year constitute current liabilities.

### 2.2.2 Consolidated statement of comprehensive income

The income and expense items recognised during the period are presented in two statements:

- one statement detailing profit or loss items: the consolidated income statement;
- one statement starting with profit (loss) for the period and itemising the other items of comprehensive income: consolidated comprehensive income.

The consolidated income statement thus splits out the following items:

- current operating income, as per the definition of CNC recommendation 2009 R-03, includes recurring items of current income but does not include changes in the fair value of properties, gains (losses) on disposal or the scrapping of investment properties (total or partial) or other operating income and expenses;
- operating income includes current operating income, changes in the fair value of properties, gains (losses) on the disposal or scrapping of investment properties (total or partial) and other operating income and expenses;
- financial profit (loss) is the sum of financial income and expenses, other financial income and expenses, changes in the value of financial instruments (caps and marketable securities) and the discounting of payables and receivables;
- net profit (loss) before tax is the sum of operating income, financial profit (loss) and other non-operating income and expenses.

Other items of comprehensive income include income and expenses (including adjustments and reclassifications) that are not recognised in profit or loss as required or permitted by certain IFRS.

### 2.3 Key accounting estimates and judgements

When preparing the financial statements, the Company uses estimates and makes judgements, which are regularly updated and are based on historical information and other factors, in particular forecasts regarding future events deemed reasonable in light of the circumstances.

The estimates carrying a substantial risk of causing a material adjustment to the carrying amount of assets and liabilities during the subsequent period primarily involve the calculation of the fair value of the property portfolio, which is notably based on the valuation of the portfolio by independent appraisers using the methods described in paragraph 2.6.3.2.

Financial market instability has resulted in a significant drop in the number of representative transactions. Transactions completed in an economic crisis may not reflect the estimates of the independent appraisers.

Given the estimative nature of such valuations, it is possible that the income from the sale of certain properties may substantially differ from the valuation made, even were a sale to take place within a few months of the reporting date.

As such, the valuations of the Company's portfolio, carried out by independent appraisers, could vary significantly depending on the sensitivity of the following data:

- the market rental value of the Company's portfolio;
- the yield, this being calculated on the basis of yields used in the property market.

Since these data are tied to the market, they may vary significantly in the current context. They may thus have a material upward or downward impact on the fair value measurement of the property portfolio.

#### 2.4 Consolidation methods

#### 2.4.1 Subsidiaries

Subsidiaries are companies controlled by the Group. A subsidiary is controlled where the Group has the power to directly or indirectly manage the financial and operating policies of the company so as to obtain benefits from its activities. In general, subsidiaries are deemed to be controlled where M.R.M. directly or indirectly holds more than 50% of the voting rights.

The financial statements of subsidiaries are fully consolidated from the date control is obtained and are no longer consolidated when control is transferred outside the Group. The consolidated financial statements include all of the subsidiary's assets, liabilities, income and expenses. Equity distinguishes between Group share and minority shares.

As of 31 December 2015, all companies within the scope of consolidation are wholly controlled by the Group and are accordingly fully consolidated.

#### 2.4.2 Affiliates

Affiliates are companies in which the Group exercises significant influence in terms of operating and financial policy without having control of the Company. In general, significant influence is obtained when the Group owns at least 20% of the voting rights. The Group's investments in affiliates are accounted for under the equity method, which consists of recognising in the consolidated financial statements:

- in the statement of financial position, the value of shares stated at the acquisition cost of shares including goodwill plus or minus the change in the Group's share of the net assets of the affiliate, net of any necessary consolidation adjustments;
- in the statement of comprehensive income, a separate line showing the Group's share of profit of affiliates net of consolidation adjustments. The financial statements of affiliates are recognised in the consolidated financial statements from the date significant influence begins until it is lost.

As of 31 December 2015, the Group did not have any affiliates.

## 2.4.3 Transactions eliminated from the consolidated financial statements (intra-group transactions)

Items in the statement of financial position, income and expenses and unrealised gains and losses resulting from intra-group transactions are eliminated when preparing the consolidated financial statements. Gains resulting from transactions with affiliates are eliminated via investments in affiliates in proportion to the Group's interest in the company in question. Unrealised losses are eliminated in the same way as unrealised gains but only insofar as they reflect an impairment loss.

### 2.5 Business combinations and asset purchases

#### 2.5.1 Business combinations

Following the revision of IFRS 3, acquisition cost is measured at the fair value of the assets transferred, equity issued and liabilities incurred at the date of the transaction. The identifiable assets and liabilities of the acquiree are measured at fair value on the date of acquisition. Costs directly attributable to the acquisition are recognised under "Other operating expenses".

Positive differences between the cost of acquisition of stock and the share in the fair value of the identifiable assets and liabilities on the date control is obtained are recognised on the asset side as goodwill.

Negative differences are representative of badwill and are recognised directly in profit or loss for the period under "Other non-operating income and expenses".

Goodwill is not amortised. In accordance with IAS 36, "Impairment of assets", goodwill is tested for impairment at least annually and more frequently if there are indications of impairment. These tests are designed to ensure that the recoverable amount of the cash-generating unit to which goodwill is allocated is at least equal to its net carrying amount. If impairment is observed, an impairment charge is recorded as operating income under "Other operating income and expenses".

#### 2.5.2 Asset purchases

Where the Group acquires an entity comprised of a group of assets and liabilities but that does not constitute a business as per IFRS 3, these acquisitions are not considered to be business combinations within the meaning of that standard and are recognised as an acquisition of assets and liabilities, without any goodwill being recognised.

Any difference between the cost of acquisition and the fair value of assets and liabilities acquired is allocated on the basis of the relative fair values of the Group's identifiable individual assets and liabilities at the date of acquisition.

In accordance with IAS 12 paragraph 15 (b) on entities subject to income tax, no deferred tax is recognised on the acquisition of assets and liabilities.

#### 2.6 Measurement rules and methods

#### 2.6.1 Intangible assets

In accordance with IAS 38, intangible assets are measured at historical cost less cumulative depreciation and impairment. They are not subject to any revaluation.

Intangible assets that have indefinite useful lives are not amortised. They are tested for impairment annually or more frequently if there are indications of impairment. If the value in use is lower than the net carrying amount, an impairment charge is recognised.

Intangible assets with definite useful lives are amortised on a straight-line basis over their estimated useful lives.

#### 2.6.2 Property, plant and equipment

### 2.6.2.1 Cost of acquisition of property, plant and equipment

Items with determinable costs and for which it is likely that the future economic benefits will flow to the Group are recognised as non-current assets. Property, plant and equipment are recognised at cost less cumulative depreciation and impairment. Where components of property, plant and equipment have different useful lives, they are recognised as separate items of property, plant and equipment.

### 2.6.2.2 Depreciation of property, plant and equipment

Items of property, plant and equipment are depreciated over their useful lives.

Depreciation is expensed on a straight-line basis over the estimated useful life for each component of property, plant and equipment.

### 2.6.2.3 Impairment of property, plant and equipment

Where events or new circumstances result in indications of impairment, impairment tests are carried out. The asset's net carrying amount is compared with its recoverable amount. If the recoverable amount is lower than the net carrying amount of the assets, an impairment charge is recognised.

#### 2.6.3 Investment properties

IAS 40 "Investment property" defines investment property as property held by the owner or by the lessee under a lease to earn rentals or for capital appreciation.

Investment property is presented on a separate line item of the statement of financial position under non-current assets.

### 2.6.3.1 Valuation method for investment property

In accordance with the measurement models proposed by IAS 40 and in line with the recommendations of EPRA (European Public Real Estate Association), the Group has opted to use the fair value method on a permanent basis and measures investment property at fair value. Investment property being redeveloped is subject to the classification and (fair value) measurement rules set out in IAS 40.

Investment property is valued at fair value and any resulting changes are recognised in the income statement. No depreciation is recognised. This method is applied as follows:

At the date of acquisition, investment property is recognised at cost of acquisition, corresponding to the purchase price plus any associated costs. At the end of the reporting period, it is measured at fair value. The difference between the initial cost and fair value is recognised in the income statement.

Changes in the fair value of investment property are determined as follows:

Market value N - [market value N-1 + amount of works and capitalised expenses for the year - scrapped assets from properties being redeveloped]

Scrapped assets from properties being redeveloped are presented on a separate line of the statement of comprehensive income.

The market value of these assets excludes any transfer taxes relating to their sale. Gains on the disposal of investment property are calculated on the basis of the most recent fair value recognised in the statement of financial position.

#### 2.6.3.2 Definition of fair value

The fair value of all the Group's investment properties is the value excluding transfer taxes determined by independent appraisers who value the Group's portfolio each year on 30 June and 31 December.

The Group has retained the JLL independent appraiser to value its portfolio.

Appraisal values are carried out in accordance with the rules set out in the Appraisal and Valuation Manual published by the Royal Institution of Chartered Surveyors (RICS). The Company's entire portfolio has been subject to market and competition studies.

The valuation of the property portfolio depends on a number of factors, relating primarily to assumptions regarding future cash flows and interest rates, the balance between supply and demand on the market, economic conditions and applicable regulations. These factors can vary significantly impacting the valuation of properties. The valuation of these properties may thus not reflect their realisable value in the event they are sold.

#### 2.6.4 Financial assets

The Group classifies its financial assets on the basis of the following categories:

- at fair value through the statement of comprehensive income;
- as loans and receivables.

Classification depends on the reasons for acquiring financial assets.

### 2.6.4.1 Financial assets at fair value through the statement of comprehensive income

In this category, the Group classifies the derivatives to which it subscribes. Derivatives are initially recognised at fair value; attributable transaction costs are recognised in income when incurred.

They are re-measured at fair value at each reporting date. Any changes in fair value are recognised in income under "Financial profit (loss)". For the Group, this relates to instruments put in place to reduce interest rate risk (purely caps) – see § 2.6.10. Derivatives. The fair value of these instruments at the reporting date was based on valuations supplied by the issuing financial institutions employing valuation techniques using observable market data.

### 2.6.4.2 Loans, deposits, sureties and other non-current receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, apart from those maturing over 12 months beyond the reporting date. These are classified as non-current assets (these assets are initially recognised at fair value and subsequently measured at amortised cost).

#### 2.6.5 Trade receivables

Receivables are stated at fair value on initial recognition, and subsequently at amortised cost less any impairment losses.

Impairment of trade receivables is recognised when there are objective indications that the Group will not be able to recover the full amounts due as per the initial terms of the transaction. Serious financial difficulties faced by the debtor, the likelihood of bankruptcy or financial restructuring of the debtor and payment default are indicators of the impairment of a receivable.

As a general rule, the Group writes down tenant receivables older than six months, applying an impairment rate of up to 100% (depending on the risk estimated by the Group) of the pre-tax amount of the receivable, minus the guarantee deposit.

The amount of impairment is recognised in income under "Provisions".

#### 2.6.6 Cash and cash equivalents

"Cash and cash equivalents" includes cash, sight bank accounts, other very liquid short-term investments with initial maturities of up to three months.

Marketable securities are classified as cash equivalents if they meet the criteria of maturity, liquidity and lack of volatility.

They are measured at fair value through profit and loss.

#### 2.6.7 Assets and liabilities held for sale

Under IFRS 5, assets and liabilities that the Company has decided to sell and the carrying amount of which will be recovered principally through a sale transaction rather than through continuing use are to be classified as "Assets held for sale" and "Liabilities held for sale".

The "Assets held for sale" item includes all receivables on benefits granted to property tenants.

For the sale to be highly likely, an asset sale plan must have been undertaken, and an active programme for finding a buyer must have been launched.

The properties in this category continue to be measured using the fair-value model, as follows:

- property under sale agreement: sale value in the sale agreement net of the costs and commission required to complete the sale;
- properties for sale: appraisal value excluding transfer taxes net of costs and commission required to complete the sale.

As of 31 December 2015, office properties classified as assets held for sale amounted to €9,706 thousand.

#### 2.6.8 Borrowings

Financial liabilities comprise borrowings and other interestbearing liabilities.

On initial recognition, they are measured at fair value, taking account of transaction costs directly attributable to the issuance of the financial liability. They are subsequently recognised at amortised cost using the effective interest rate method. The effective interest rate includes the nominal interest rate and actuarial amortisation of issue expenses and issue and redemption premiums.

Borrowings of less than one year are classified as "Current borrowings".

#### 2.6.9 Borrowing costs

Revised IAS 23 "Borrowing costs" removes the option of expensing borrowing costs and requires companies to capitalise borrowing costs directly attributable to the purchase, construction or production of a qualifying asset as a component of the cost of the asset.

The Group borrows money specifically for the acquisition, construction or production of a specific qualifying asset. Financial expenses directly associated with this asset are accordingly easily determined and capitalised in the cost of the qualifying asset.

As of 31 December 2015, the Group no longer has any qualifying assets allowing the capitalisation of interest costs.

#### 2.6.10 Derivatives

The Group uses derivatives to reduce its exposure to market risks stemming from interest rate fluctuations.

Derivatives are used as part of the Group's policy for managing interest rate risk.

The Group uses derivatives to hedge its variable-rate debt against interest rate risk (cash flow hedging).

Given the nature of its debt, the M.R.M. group has elected not to apply hedge accounting as per IAS 39 and classifies financial assets and liabilities held as such as "Financial assets and liabilities at fair value through profit or loss".

All derivatives are therefore recognised in the statement of financial position at fair value, and any changes from one period to the next are recognised in the statement of comprehensive income under "Financial profit (loss)".

The valuation of such financial instruments is supplied quarterly by the issuing financial institutions employing valuation techniques using observable market data.

### 2.6.11 Expenses related to the share capital increase

According to IAS 32, expenses related to the issuance of equity instruments are recorded directly under equity. These are expenses directly attributable to the transaction, i.e. expenses that would not have been incurred had the transaction not taken place.

In 2015, there were no such costs recorded directly as a reduction in equity.

#### 2.6.12 Treasury shares

M.R.M. shares held by the Group are deducted from consolidated equity at their cost of acquisition. All transactions involving treasury shares are recognised directly in consolidated equity.

#### 2.6.13 Provision

A provision is booked when the Group has an obligation to a third party arising from a past event, settlement of which is likely or certain to result in an outflow of resources to this third party and this can be reliably estimated. This obligation may be legal, regulatory or contractual.

It may also result from the entity's past practices, its stated policy or sufficiently overt public commitments that have created a legitimate expectation amongst the relevant third parties that it will assume certain responsibilities.

The estimated amount of a provision reflects the outflow of resources the Group would incur to settle its obligation. It is estimated on the basis of information known at the date of issue of the financial statements

Where the time value effect is material, the amount of the provision is determined by discounting estimated resource outflows at a rate based on a pre-tax risk-free market interest rate, plus – where applicable – risks specific to the relevant liability.

At 31 December 2014, a provision for tax dispute of €372 thousand was set aside. In 2015, no provisions or reversals were noted.

#### 2.6.14 Employee benefits

IAS 19 requires that any current or future benefits or remuneration granted by the Company to its employees or a third party be recognised over the vesting period.

As of 31 December 2015, the Group, which has only four employees, considered that the pension liabilities in respect of defined benefit plans is not significant and therefore has not valued its liability in this respect.

### 2.6.15 Receivables and payables with deferred payments

IAS 39 requires the discounting of any sums the payment or receipt of which is deferred in a manner that deviates from standard practice.

The amounts of these receivables or payables are discounted and a financial profit or loss recognised in the statement of comprehensive income over the deferred payment period.

The only deferred payments recognised relate to guarantee deposits received from tenants.

The discount rate applied represents the one used for the discounting of cash flow and the capitalisation of rent for the purposes of property valuation by the independent appraiser.

As of 31 December 2015, it was 8.32% for office property and 7.13% for retail property.

#### 2.6.16 Current and deferred taxes

#### 2.6.16.1 Group tax status

Since 2008, M.R.M. has been registered as a société d'investissements immobiliers cotée (SIIC) with a scope covering all the Group's companies.

SIIC status grants tax exemption on:

- profits from the letting of buildings and the sub-letting of buildings under a property leasing;
- capital gains on the disposal of buildings, of rights belonging to property leasing contracts, of equity investments in partnerships, or of equity investments in subsidiaries having opted for the SIIC tax regime; and
- on dividends paid by subsidiaries subject to the SIIC tax regime.

In exchange for this exemption, SIIC's are subject to a distribution obligation amounting to:

- 95% of exempted profits from letting;
- 60% of capital gains on the disposal of buildings or of certain equity investments in real estate companies;
- all dividends paid by subsidiaries having opted for the SIIC tax regime.

SIIC status had entailed paying a reduced exit tax of 16.5% on latent capital gains relating to the buildings and shares of partnerships not subject to corporate tax.

The Group has paid its outstanding exit tax since 15 June 2012.

#### 2.6.16.2 Deferred tax

Deferred taxes are recorded for activities and companies subject to corporate tax according to the variable method up to the temporary differences between the tax base of assets and liabilities and their carrying amount in the consolidated financial statements. Deferred taxes are calculated using the tax rates (and tax regulations) that were adopted at the end of the reporting period and which are expected to come into force when the deferred tax asset in question is realised or the deferred tax liability is settled. Deferred tax assets are recognised only to the extent that a taxable future asset allowing temporary differences to be attributed is likely to be realised.

Deferred taxes are recorded on the basis of temporary differences tied to equity investments in subsidiaries or affiliates, except for when the Group controls the scheduled reversal of these temporary differences and the reversal is unlikely to occur in the near future.

On account of SIIC status, no corporate tax is due on the letting of buildings, either directly or indirectly through income received from subsidiaries, and no deferred tax was acknowledged as of 31 December 2015. Likewise, capital gains on the disposal of buildings or of shares in subsidiaries subject to the same regime are exempt.

The Group is still liable for income tax on activities falling outside the scope of the SIIC regime.

#### 2.6.17 Recognition of income

IAS 17 "Leases" specifies how lease income from operating leases, and direct initial costs incurred by the lessor, should be recognised. Lease income should be "recognised in income over the lease term on a straight-line basis, unless another systematic basis is more representative of the time pattern in which use benefit derived from the leased asset is diminished".

At present, the leases signed by the Group match the definition of operating leases as per IAS 17.

Applying SIC 15 "Operating Leases—Incentives" has the effect of staggering the financial impact of all the provisions of the lease contract over the lease term. This is the case for rent-free periods, stepped rents and key money. For leases that took effect before 1 January 2010, the staggering is over the full term of the lease. Since 1 January 2010, the staggering is over the firm period of the lease.

#### 2.6.18 Other operating income and expenses

Other operating income and expenses correspond to unusual, abnormal or rare events, as set out in paragraph 28 of the IASB Framework.

They usually consist of indemnities paid to or received from tenants and insurance providers.

#### 2.6.19 Earnings or field data per share

Earnings per share are calculated by relating the consolidated figures to the number of shares in circulation (excluding treasury shares) at the date of closing, i.e. 43,612,702 shares as of 31 December 2015.

#### 2.6.20 Segment information

IFRS 8 on segment information, in force since 1 January 2009, lays down the presentation of information for to be provided for each operating segment.

Operating segments determined on the basis of internal reporting correspond to an activity:

- that can generate an income and that incurs expenses;
- whose operating income is regularly examined by the entity's chief operating decision-maker in order to allocate resources to the various segments and assess their performance;
- · for which individual financial information is available.

In view of these requirements, the Group has divided its property portfolio into operating segments according to the real estate market in which they are located. Namely the office and retail rental segments.

These operating segments are best suited to assess the nature and financial impact of the Company's activities and the economic climate in which it trades.

The Group has moreover assigned its Head office as a nonoperating segment to handle transactions falling outside the remit of an operating segment.

#### 2.6.21 Fair value measurement

IFRS 13 on fair value measurement, in force since 1 January 2013, requires fair value to be presented according to a hierarchy with quoted prices in active markets at the top (level 1) and unobservable inputs in active markets at the bottom. The three levels are as follows:

- Level 1: quoted prices in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly;
- Level 3: unobservable inputs.

#### 2.6.22 Key money

Key money payable to the lessor is classified as additional rent.

Key money forms part of the net amount exchanged between the lessor and lessee under a lease.

As such, the accounting periods during which this net amount is recorded must not be affected by the terms of the agreement and payment dates. These charges must be staggered over the first firm period of the lease.

#### 2.6.23 Cancellation penalty

Tenants may be required to pay cancellation penalties if they cancel their lease before its contract expires.

Where applicable, these penalties are incorporated into the previous contract and recorded as income for the financial year in question.

#### 2.6.24 Compensation for eviction

The lessor may be required to compensate the tenant for eviction if the former cancels the lease.

#### Replacement of the tenant

If the compensation for eviction modifies or maintains the asset's yield (increase in rent and thus in the asset's value), according to revised IAS 16 this expense can be capitalised into the cost of the asset subject to appraisers confirming the increase in value. Otherwise, the expense is recorded as such.

### **Building renovations requiring the departure** of the existing tenants

If the compensation for eviction is made in the context of heavy renovations or reconstruction requiring the tenants' prior departure, it is considered a preliminary expense included as an additional component after the renovation works.

#### 2.6.25 Equity management

M.R.M.'s policy is to maintain a solid capital base so as to retain the trust of investors, creditors and the markets, and to sustain future growth. The Board of directors keeps a close watch on return on equity, defined as operating income divided by total equity.

The Company has concluded a liquidity agreement, under which it occasionally buys treasury shares on the markets. The frequency of these purchases depends on share prices and trading activity.

#### 2.6.26 Financial risk management

#### Foreign exchange risk

At the date of this document, M.R.M. engages in no business which could expose it to any foreign exchange risks.

#### Interest rates risk

The M.R.M. group has a portfolio of caps to reduce the interest rate risk on its variable-rate financial debt.

At 31 December 2015, 25% of loans for financing office properties are capped (Euribor three-month instruments at the rate of 2%).

Loans for financing retail properties are fully capped (Euribor three-month instruments at rates between 2% and 3%).

A 100 basis point increase in interest rates would have a €1,110 thousand impact on the Group's financial expenses. Since current interest rates are very low or even negative, the caps subscribed by the Group are not in the money.

#### Liquidity risk

The Company's level of leverage could affect its capacity to take out further loans. The Group's liquidity policy is to ensure that the total amount of rents is at all times higher than its working capital requirements to cover operating expenses, interest and repayment of its entire existing financial debt and the leverage it seeks to implement its investment programme.

Certain loan agreements entered into or that may be entered into by the Group or its subsidiaries contain or may in the future contain standard early repayment clauses and covenants.

These covenants define the thresholds to be respected for a number of ratios, in particular the LTV ratio (loan to value ratio), defined as the ratio of the amount of the loan to the market value of the property financed, the ICR ratio (interest coverage rate, representing the coverage rate of interest expenses by rents) and the DSCR (debt service coverage ratio, representing the coverage rate of debt repayments and interest expenses by rents). Covenants relating to LTV ratios set maximum thresholds of between 55% and 90%. Covenants relating to ICR/DSCR ratios set minimum thresholds of between 130% and 190%.

#### **Credit risk**

Credit risk represents the risk of financial losses for the Group should a customer or counterparty to a financial instrument fail to meet their contractual obligations.

For the Group, this risk comes from its trade receivables. The Group's counterparties to its financial assets are lending institutions with the highest ratings. As a reminder, financial assets are limited to derivatives (caps).

The Company has drawn up a credit policy to limit its exposure. As a rule, solvency checks are conducted on potential customers to ensure their creditworthiness meets the Group's risk requirements. Certain tenants account for a significant proportion of the Company's annual invoiced rents. The termination of one or several leases could have an

impact on the level of rents received by the Company, and on its profitability. Nonetheless, the principal leases were signed recently and some tenants are bound by firm leases that can run for between three and nine years.

#### **Property asset valuation risk**

The Company's property portfolio is appraised on a bi-annual basis. The valuation of the property portfolio depends on a number of factors, relating primarily to the balance between supply and demand on the market, economic conditions and applicable regulations, which can vary substantially, directly affecting the value of the Company's assets and indirectly

affecting the various LTV ratios giving an indication of the Group's credit risk.

The appraised value of the Group's properties and their final value on disposal may not be identical. In addition, such valuations are based on a number of assumptions which may not prove to be correct. Because M.R.M.'s property assets are booked at market value by outside appraisers, the value thereof can be affected by variations in the bases used in the valuation methods (property market trends, mainly in terms of received rents, changing interest rates especially with regard to discount and capitalisation rates employed).

#### Section 3 Scope of consolidation

#### 3.1 List of consolidated companies

The financial statements fully consolidate the financial statements of all companies in which M.R.M. exercises exclusive direct or indirect control.

	Method of consolidation	Interest	Control
SA M.R.M.	Parent company	100%	100%
SAS BOULEVARD DES ÎLES	FC	100%	100%
SAS COMMERCES RENDEMENT	FC	100%	100%
SAS DB COUGAR	FC	100%	100%
SAS DB FOUGA	FC	100%	100%
SAS DB NEPTUNE	FC	100%	100%
SAS DB PIPER	FC	100%	100%
SAS DB TUCANO	FC	100%	100%
SCI BOULOGNE ESCUDIER	FC	100%	100%
SCI DU 10 BIS RUE ESCUDIER	FC	100%	100%
SCI DU 3 RUE ESCUDIER	FC	100%	100%
SCI GALETIN II	FC	100%	100%
SCI IMMOVERT	FC	100%	100%
SCI NORATLAS	FC	100%	100%

FC: Full consolidation.

All of the Group's companies are registered in France.

As of 31 December 2015, the registered address for all Group companies was 5 avenue Kléber - 75016 Paris.

#### Section 4

## Notes to the statement of financial position and the statement of comprehensive income

#### Note 1 Investment properties

(in thousands of euros)	12/31/2015
NET BALANCE AT OPENING	212,347
Reclassification as assets held for sale	(6,170)
Acquisitions and works	4,048
Reclassification of rent-free periods	1,192
Change in fair value	4,845
NET BALANCE AT CLOSING	216,262

#### Description and summary of investment properties

#### **Breakdown of investment properties**

As of 31 December 2015, the portfolio broke down as follows:

retail properties: €143,980 thousand;
office properties: €72,282 thousand.

### Capitalisation and discount rates used by the independent appraisers for valuation purposes as of 31 December 2015

	Capitalisation rates	Discount rates
Retail properties	Between 4.8% and 10%	Between 5.8% and 17.6%
Office properties	Between 6.5% and 9.8%	Between 6.6% and 10.5%

The capitalisation rate reflects the seller side yield or the yield generated in the normal course of management. The capitalisation rate expresses, in percentage terms, the ratio of gross or net revenue from the property to its monetary value. It is called gross or net depending on whether the gross or net revenue of the property is chosen.

#### Active net rents and sensitivity study on the asset portfolio value

Active net rents per year and per sqm as of 12/31/2015		
(in euros)	Range	Average
Retail properties	0-804	109
Office properties (1)	115-294	156

(1) In operation.

A sensitivity study simulating a change in capitalisation rates as of 31 December 2015 showed that a 50 basis-point increase in these rates would have a €13,970 thousand negative impact on the asset portfolio value (i.e. -6%), whereas a 50 basis-point reduction would have a €16,220 thousand positive impact on the value of investment properties (i.e. +7%).

Consolidated financial statements for the financial year ended 31 December 2015

#### **Description of investment properties**

Property	Address	Date of acquisition	Area (sqm)	Division
Sud Canal	24/26, place Étienne Marcel and 41, Bd Vauban, 78180 Montigny-le-Bretonneux	27/10/2004	11,619	Retail properties
Reims	2 rue de l'étape, 51100 Reims	11/10/2004	2,471	Retail properties
Passage de la Réunion	25, place de la Réunion, 68100 Mulhouse	04/15/2005	6,018	Retail properties
Galerie du Palais	17/19, place Jean Jaurès, 37000 Tours	06/16/2006 and 09/28/2007	6,807	Retail properties
Les Halles	Place Maurice Vast, 80000 Amiens	08/31/2006	7,578	Retail properties
Allonnes	ZAC du Vivier, route de la Berardière, 72700 Allonnes	12/20/2005	10,143	Retail properties
École-Valentin	6, rue Chatillon, 25000 Besançon	12/27/2007	4,016	Retail properties
Carré Vélizy	16-18, avenue Morane Saulnier, 78140 Vélizy-Villacoublay	12/30/2005	11,265	Retail properties
Gamm Vert portfolio	Multiple sites	12/21/2007 and 05/27/2008	24,864	Retail properties
SUBTOTAL – RETAIL PRO	OPERTIES		84,781	
Solis	12 avenue de l'Océanie, ZA Courtaboeuf, 91940 Les Ulis	11/22/2006	11,366	Office properties
Nova	71, boulevard National, 92250 La Garenne-Colombes	09/28/2007	10,659	Office properties
Cap Cergy	4-6, rue des Chauffours, 95000 Cergy-Pontoise	09/28/2007	12,788	Office properties
SUBTOTAL – OFFICE PRO	OPERTIES		34,813	
TOTAL			119,594	

#### Note 2 Assets held for sale

(in thousands of euros)	12/31/2015
NET BALANCE AT OPENING	19,822
Reclassification of investment properties as assets held for sale	6,170
Acquisitions and works	547
Reclassification of rent-free periods	23
Change in fair value	(756)
Asset disposals	(16,100)
NET BALANCE AT CLOSING	9,706

As of 31 December 2015, assets held for sale totalled €9,706 thousand, against €19,822 thousand as of 31 December 2014, subsequent to the reclassification of a building in this category, and the disposal of the Plaza office building located at rue de la Brèche-aux-Loups, Paris.

The assets are currently being actively marketed with a view to their disposal within the coming twelve months.

#### Note 3 Trade receivables

Trade receivables break down as follows:

		12/31/2014		
(in thousands of euros)	Gross	Impairment	Net	Net
Trade receivables (1)	4,776	1,309	3,467	4,237
TOTAL TRADE RECEIVABLES	4,776	1,309	3,467	4,237

<sup>(1)</sup> Including €800 thousand as of 31 December 2015 in rent-free periods spread over the lease term, compared to €1,814 thousand as of 31 December 2014.

#### Note 4 Other receivables

Other receivables break down as follows:

		12/31/2014		
(in thousands of euros)	Gross	Impairment	Net	Net
Tax receivables (1)	1,637	-	1,637	1,654
Other receivables (2)	2,156	-	2,156	2,359
Funds deposited with third parties (3)	135	-	135	1,267
Marketing fees (4)	767	-	767	645
Prepaid expenses	160	-	160	170
TOTAL OTHER RECEIVABLES	4,855	-	4,855	6,095

<sup>(1)</sup> This amount basically corresponds to a VAT credit to be carried forward.

#### Note 5 Derivatives

The M.R.M. group has put in place financial instruments (caps) that do not qualify as hedging instruments for accounting purposes, but as financial assets recognised at fair value through profit or loss.

All loans are hedged by a cap. These financial instruments were originally recognised as assets at fair value, something that is supplied by the issuing institutions.

Differences in the value of financial instruments between reporting dates are recognised in the income statement under "Change in fair value of financial instruments and marketable securities". The fair value measurement of caps as of 31 December 2015 saw a reduction of €6 thousand.

The change in fair value of caps over the period breaks down as follows:

(in thousands of euros)	12/31/2015
VALUE OF FINANCIAL INSTRUMENTS AT OPENING	8
Caps bought	-
Caps sold	-
Change in fair value	(6)
VALUE OF FINANCIAL INSTRUMENTS AT CLOSING	2

<sup>(2)</sup> This amount primarily relates to service charges payable to owners.

<sup>(3)</sup> This primarily concerns funds deposited with notaries.

<sup>(4)</sup> This relates to marketing fees spread over the lease term.

#### Principal characteristics of financial instruments held

Contract type	Maturity date	Notional in thousands of euros	Benchmark rate	Strike rate	Fair value in thousands of euros	Maturity under one year	One to five years	Maturity over five years
cap	12/08/2017	3,967	3-months Euribor	2.00%	0		Х	
cap	12/08/2017	15,308	3-months Euribor	2.00%	1		Χ	
cap	12/08/2017	5,062	3-months Euribor	2.00%	0		Χ	
сар	12/31/2017	19,945	3-months Euribor	3.00%	0		Χ	
cap	01/20/2018	9,595	3-months Euribor	3.00%	0		Χ	
сар	12/31/2017	66,679	3-months Euribor	3.00%	0		Χ	
				TOTAL	2			

A 100 basis point increase in interest rates would have a €1,110 thousand impact on the Group's financial expenses. With current interest rates being low, the caps put in place by the Group are not in the money.

#### Note 6 Cash and cash equivalents

(in thousands of euros)	12/31/2015	12/31/2014
Marketable securities	60	60
Sight deposits	5,760	-
Cash	7,613	22,369
TOTAL CASH AND CASH EQUIVALENTS	13,433	22,430

At 31 December 2015, cash includes a liquid deposit intended to hedge the portion of the repayment of the HSH Nordbank bank loan made via own funds on 15 January 2016. (see paragraph 1.4 Events after the reporting period as of 31 December 2015)

#### Note 7 Provisions

(in thousands of euros)	12/31/2014	Increase	Decrease	12/31/2015
PROVISIONS FOR RISK	372	-	-	372

At 31 December 2014, a provision for tax dispute was set aside. In 2015, no new provisions or reversals were noted.

#### Note 8 Loans and borrowings

(in thousands of euros)	12/31/2015	12/31/2014
Bank debts	76,869	94,278
Guarantee deposits received	1,294	1,606
Non current	78,163	95,884
Bank debts	34,146	37,190
Guarantee deposits received	1,209	917
Accrued interest	673	405
Bank overdrafts	-	-
Current	36,028	38,512
TOTAL LOANS AND BORROWINGS	114,191	134,397

The breakdown of loans and borrowings by maturity is as follows:

(in thousands of euros)	12/31/2015	Under one year	One to five years	Over five years
Bank debts	111,015	34,146	69,210	7,659
Guarantee deposits received	2,504	1,209	1,061	234
Accrued interest	673	673	-	-
TOTAL LOANS AND BORROWINGS	114,191	36,028	70,271	7,892

Debt maturing within a year consists mainly of a €27.2 million credit line maturing on 15 January 2016 (and repaid on that date. See paragraph 1.4 Events after the reporting period as of 31 December 2015), a credit line of €5.1 million relating to a building classified under "Assets held for sale" and the contractual repayments to be made over the next twelve months.

As of 31 December 2015, the Group was in compliance with all commitments in respect of LTV, ICR and DSCR covenants agreed with its banking partners.

#### Principal characteristics of bank debts

Lending institution	Credit agreement date	Maturity	Total draw-downs as of 12/31/2015 in thousands of euros	Borrowings from credit institutions as of 12/31/2015 in thousands of euros
Saar LB	12/21/2007	12/20/2022	12,200	9,558
ING Real Estate	07/24/2008	12/08/2017	29,381	24,168
Saar LB	04/19/2010	12/31/2017	92,827	50,467
HSH Nordbank (1)	06/20/2013	01/15/2016	51,161	26,822
TOTAL			185,569	111,015

<sup>(1)</sup> Outstanding debt as of 31 December 2015 includes capitalised interest.

#### Change in bank debts

(in thousands of euros)	Non-current debt	Current debt
NET BALANCE AT OPENING	94,278	37,190
Increases	-	-
Decreases (1)	(10,065)	(10,785)
Reclassification	(7,345)	7,345
Other (debt issue expenses, capitalisation of interest and discounting)	-	397
NET BALANCE AT CLOSING	76,869	34,146

<sup>(1)</sup> Decreases correspond to the repayment of a credit line relating to the disposal of a building for €7.0 million and to contractual repayments over the period.

#### Bank debt - fixed/variable rate

(in thousands of euros)	Fixed rate	Variable rate	Total
BANK DEBTS	-	111,015	111,015

#### Note 9 Debts payable against non-current assets

Debts on non-current assets as of 31 December 2015 primarily related to renovation work on the Cap Cergy office building in Cergy-Pontoise, prior to the arrival of new tenants.

(in thousands of euros)	12/31/2015	12/31/2014
Retail properties	133	129
Office properties	2,516	970
TOTAL DEBTS ON NON-CURRENT ASSETS	2,649	1,099

#### Note 10 Other liabilities

Other liabilities break down as follows:

(in thousands of euros)	12/31/2015	12/31/2014
Payments on accounts received	65	359
Company liabilities	97	40
Tax liabilities (1)	1,194	905
Other liabilities (2)	266	1,615
Prepaid income	23	23
TOTAL OTHER LIABILITIES	1,644	2,942

<sup>(1)</sup> Tax liabilities concern essentially VAT that has been collected.

#### Note 11 Gross rental revenues

Gross rental revenues consist of rents and similar income (e.g. parking revenues). Rent-free periods, stepped rents and key money are spread over the lease term. For pre-2010 leases, the staggering is over the full term of the lease, whereas the staggering period for leases having come into effect from 1 January 2010 is the firm period.

(in thousands of euros)	12/31/2015	12/31/2014
Retail properties	9,332	9,273
Office properties	4,311	5,234
TOTAL GROSS RENTAL REVENUES	13,644	14,507

Of the  $\in$ 13.6 million in gross rental revenues, variable rents totalled  $\in$ 111 thousand.

<sup>(2)</sup> Other debts concern essentially charges made to tenants.

#### Rents receivable under firm leases in the portfolio

(in thousands of euros)	12/31/2015
Future minimum payment amounts	
Under one year	12,302
Over one year and under five years	23,957
Over five years	4,760
TOTAL FUTURE PAYMENTS	41,019

#### Note 12 External property expenses not recovered

Expenses paid for (net of billing back) break down as follows:

(in thousands of euros)	12/31/2015	12/31/2014
Land tax and tax on offices and retail property	1,057	1,319
Maintenance expenses	183	301
Rental and co-ownership expenses	2,627	1,767
TOTAL EXTERNAL PROPERTY EXPENSES NOT RECOVERED	3,868	3,387

#### **Note 13 Operating expenses**

Overheads break down as follows:

(in thousands of euros)	12/31/2015	12/31/2014
Insurance	-	62
Fees (1)	1,968	2,985
Bank charges	40	36
Other external purchases and expenses	298	356
Other taxes and duties	84	125
Employee benefits expense	755	605
TOTAL OPERATING EXPENSES	3,144	4,168

<sup>(1)</sup> Fees are primarily composed of management fees and legal fees.

#### Note 14 Other operating income

Other operating income amounted to  $\in$ 262 thousand and primarily consisted of an early termination fee paid by a former tenant of  $\in$ 70 thousand and key money paid by tenants of  $\in$ 55 thousand.

#### Note 15 Other operating expenses

Other operating expenses amounted to €227 thousand and primarily consisted of a settlement fee of €100 thousand and losses on receivables written off of €85 thousand.

#### Note 16 Result on disposals of properties

Gains (losses) on the deconsolidation of assets break down as follows:

	Disposal of property		
(in thousands of euros)	12/31/2015	12/31/2014	
Sales proceeds net of expenses	16,142	21,855	
Net book value of disposed assets	(16,100)	(23,980)	
Reversal of adjustment entries (1)	(154)	(114)	
RESULT ON DISPOSAL	(112)	(2,239)	

<sup>(1)</sup> The reversals related to the derecognition of rent-free periods that had been staggered over the lease term.

#### Note 17 Net borrowing cost

The net borrowing cost breaks down as follows:

(in thousands of euros)	12/31/2015	12/31/2014
Interest received	27	6
Interest and similar expenses	(2,311)	(2,749)
NET BORROWING COST	(2,284)	(2,744)

#### Note 18 Change in fair value of financial instruments and marketable securities

This €6 thousand negative change in fair value, wholly stemmed from the change in the fair value of caps (see Note 5).

#### Note 19 Tax expense

As detailed in the consolidation principles and methods section, as a result of adopting SIIC status, which exempts the Company from corporate tax, no deferred tax has been recognised on activities within the scope of this regime.

The Group is nevertheless still liable for corporate tax on activities falling outside the scope of the SIIC regime. The tax expense recognised for 2015 with respect to purely financial activities amounted to €12 thousand.

Given that there was no temporary difference between the tax base of assets and liabilities falling outside the scope of the SIIC regime and their carrying amount in the consolidated financial statements, no deferred tax asset was recognised.

#### **Note 20 Segment information**

As detailed in the consolidation principles and methods section, for operating segment purposes the Group has used the breakdown in its property portfolio by the real estate market in which they are located. Namely the office and retail rental segments.

The main line items of the standalone income statement are thus as follows:

#### Consolidated income statement as of 12/31/2015

(in thousands of euros)	Office properties	Retail properties	Head office	Total
GROSS RENTAL REVENUES	4,311	9,332	-	13,644
External property expenses not recovered	(2,176)	(1,691)	-	(3,868)
NET RENTAL REVENUES	2,135	7,641	-	9,776
Operating expenses	(648)	(943)	(1,553)	(3,144)
Reversals of provisions	38	119	-	157
Provisions	(222)	(478)	-	(699)
TOTAL CURRENT OPERATING INCOME AND EXPENSES	(832)	(1,302)	(1,553)	(3,686)
CURRENT OPERATING INCOME	1,303	6,339	(1,553)	6,090
Other operating income	168	91	4	262
Other operating expenses	(101)	(98)	(28)	(227)
Result on disposals of properties	(112)	-	-	(112)
Change in fair value of investment properties	5,019	(930)	-	4,089
OPERATING INCOME	6,278	5,402	(1,577)	10,103
Gross borrowing cost	(700)	(1,611)	-	(2,311)

#### Consolidated income statement as of 12/31/2014

(in thousands of euros)	Office properties	Retail properties	Head office	Total
GROSS NET RENTAL REVENUES	5,234	9,273	-	14,507
External property expenses not recovered	(2,349)	(1,038)	-	(3,387)
NET RENTAL REVENUES	2,886	8,234	-	11,120
Operating expenses	(1,005)	(1,357)	(1,806)	(4,168)
Reversals of provisions	436	288	-	724
Provisions	(697)	(393)	-	(1,090)
TOTAL CURRENT OPERATING INCOME AND EXPENSES	(1,266)	(1,461)	(1,806)	(4,533)
CURRENT OPERATING INCOME	1,620	6,773	(1,806)	6,587
Other operating income	56	3	13	73
Other operating expenses	(484)	(193)	(23)	(701)
Result on disposals of properties	(2,239)	-	-	(2,239)
Change in fair value of investment properties	1,215	(8,086)	-	(6,870)
OPERATING INCOME	169	(1,503)	(1,816)	(3,150)
Gross borrowing cost	(845)	(1,904)	-	(2,749)

The main line items in the statement of financial position are as follows:

#### Consolidated statement of financial position – Assets as of 12/31/2015

(in thousands of euros)	Office properties	Retail properties	Head office	Total
Investment properties	72,282	143,980	-	216,262
Assets held for sale	9,706	-	-	9,706
Cash and cash equivalents	8,897	2,634	1,902	13,433

#### Consolidated statement of financial position – Equity and liabilities as of 12/31/2015

(in thousands of euros)	Office properties	Retail properties	Head office	Total
Non-current bank debts	4,732	72,136	-	76,869
Non-current bank debts	31,019	3,127	-	34,146
Debts payable against non-current assets	2,516	133	-	2,649

#### Consolidated statement of financial position – Assets as of 12/31/2014

(in thousands of euros)	Office properties	Retail properties	Head office	Total
Investment properties	68,230	144,117	-	212,347
Assets held for sale	19,822	-	-	19,822
Cash and cash equivalents	16,452	2,224	3,753	22,430

#### Consolidated statement of financial position – Equity and liabilities as of 12/31/2014

(in thousands of euros)	Office properties	Retail properties	Head office	Total
Non-current bank debts	8,878	85,401	-	94,278
Non-current bank debts	33,704	3,485	-	37,190
Debts payable against non-current assets	970	129	-	1,099

#### Note 21 Fair value measurement

Assets and liabilities measured at fair value are classified according to the importance of the evaluation methods used.

The different levels are as follows:

- Level 1: quoted prices in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly;
- Level 3: unobservable inputs.

The Group does not have any liabilities measured at fair value.

#### Consolidated statement of financial position – Assets as of 12/31/2015

(in thousands of euros)	Level 1	Level 2	Level 3	Total
Investment properties	-	-	216,262	216,262
Assets held for sale	-	-	9,706	9,706
Derivatives	-	2	-	2
Marketable securities	60	-	-	60

#### Consolidated statement of financial position – Assets as of 12/31/2014

(in thousands of euros)	Level 1	Level 2	Level 3	Total
Investment properties	-	-	212,347	212,347
Assets held for sale	-	-	19,822	19,822
Derivatives	-	8	-	8
Marketable securities	60	-	-	60

#### Note 22 Off-balance sheet commitments

#### Commitments given

Commitments given are primarily comprised of:

(in thousands of euros)	12/31/2015
Debts guaranteed by collateral (principal and related) (1)	123,245

<sup>(1)</sup> Carrying amount of borrowings.

Certain bank accounts of subsidiaries have been pledged to financial institutions.

#### Commitments received

Commitments received essentially comprise tenant guarantees amounting to €3,861 thousand.

#### Note 23 Related parties

Transactions between M.R.M. group companies and related parties are entered into on an arm's length basis.

On expiration of the lease and IT services contract signed with SCOR SE, the expenses billed by SCOR SE during 2015 amounted to  $\in$ 38 thousand.

#### Note 24 Information on the number of shares outstanding

As of 31 December 2015, the number of shares making up the share capital was 43,667,813. As of 31 December 2015, the Group held 55,111 treasury shares.

# 3.8 Statutory Auditors' report on the consolidated financial statements for the year ended 31 December 2015

This is a free translation into English of the statutory auditor's report on the financial statements issued in French and it is provided solely for the convenience of English-speaking users.

The statutory auditor's report includes information specifically required by French law in such reports, whether modified or not. This information is presented below the audit opinion on the financial statements and includes an explanatory paragraph discussing the auditor's assessments of certain significant accounting and auditing matters. These assessments were considered for the purpose of issuing an audit opinion on the financial statements taken as a whole and not to provide separate assurance on individual account balances, transactions, or disclosures.

This report also includes information relating to the specific verification of information given in the management report and in the documents addressed to shareholders.

This report should be read in conjunction with, and construed in accordance with, French law and professional auditing standards applicable in France.

To the Shareholders.

In compliance with the assignment entrusted to us by your annual general meeting, we hereby report to you, for the year ended 31 December 2015. on:

- the audit of the accompanying consolidated financial statements of MRM S.A.;
- · the justification of our assessments;
- the specific verification required by law.

These consolidated financial statements have been approved by the Board of directors. Our role is to express an opinion on these consolidated financial statements based on our audit.

#### 1. Opinion on the consolidated financial statements

We conducted our audit in accordance with professional standards applicable in France; those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit involves performing procedures, using sampling techniques or other methods of selection, to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made, as well as the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

In our opinion, the consolidated financial statements give a true and fair view of the assets and liabilities and of the financial position of the Group as at 31 December 2015 and of the results of its operations for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

#### 2. Justification of our assessments

In accordance with the requirements of article L.823-9 of the French Commercial Code (Code de commerce), we bring to your attention the following matter.

#### **Accounting estimates**

The note 2.6.3 "Investment Properties" in the "Accounting Policies" section of the notes to the consolidated financial statements refers to the accounting method used for the valuation of investment property.

Investment properties are accounted at fair value, which is determined by independent appraisers who value the property assets of the company as at 31 December of each year.

Our work consisted in examining the independent appraisers' reports, analysing the data and assumptions retained in order to determine the overall valuations, ensuring that independent appraisers take into account the real estate market situation, and verifying that the notes 2.6.3 "Investment properties" (Part 2) and 1 "Investment properties" (Part 4) to the consolidated financial statements provide appropriate information.

These assessments were made as part of our audit of the financial statements, taken as a whole, and therefore contributed to the opinion expressed in the first part of this report.

#### 3. Specific verification

As required by law we have also verified, in accordance with professional standards applicable in France, the information presented in the Group's management report.

We have no matters to report as to its fair presentation and its consistency with the consolidated financial statements.

The statutory auditors

Paris La Défense and Lyon, 8 April 2016

French original signed by

KPMG Audit FS I Isabelle Goalec French original signed by

RSM CCI Conseils
Gaël Dhalluin

# 3.9 Annual financial statements for the financial year ended 31 December 2015

#### Balance sheet as of 31 December 2015

#### ► ASSETS

	12/31/2015			12/31/2014	
(in euros)	Gross	Depreciation, amortisation and impairment (deduct)	Net	Net	
Set-up costs	18,403	18,403	-	-	
Other investments	91,411,935	35,428,318	55,983,617	56,672,589	
Other long-term investment securities	47,285	42,408	4,877	5,055	
NON-CURRENT ASSETS	91,477,624	35,489,129	55,988,495	56,677,645	
Trade receivables	-	-	-	-	
Other receivables	65,377,851	1,313,366	64,064,485	51,450,358	
Marketable securities	81,441	4,161	77,280	62,218	
Cash	1,893,747	-	1,893,747	3,732,327	
Prepaid expenses	-	-	-	-	
CURRENT ASSETS	67,353,039	1,317,527	66,035,512	55,244,903	
TOTAL GENERAL	158,830,663	36,806,656	122,024,007	111,922,547	

#### ► LIABILITIES

(in euros)	12/31/2015	12/31/2014
Share capital (Of which paid up: 43,667,813)	43,667,813	43,667,813
Additional paid-in capital	63,118,903	67,480,887
Revaluation adjustment	339,807	339,807
Legal reserve	197,501	197,501
Other reserves	-	1,073
Retained earnings	(779,764)	-
Profit or loss for the financial year	1,375,085	(779,764)
Regulated provisions	523,377	523,377
SHARE CAPITAL	108,442,721	111,430,693
Provisions for risks and expenses	-	
PROVISIONS FOR RISKS AND EXPENSES	-	-
Bank loans and overdrafts	-	-
Loans and other borrowings	13,139,155	-
Trade payables	337,483	461,771
Tax and company liabilities	104,647	30,083
Other payables	1	1
LIABILITIES (1)	13,581,286	491,855
TOTAL GENERAL	122,024,007	111,922,547

(1) Including under one year 13,581,286 491,855



#### Income statement as of 31 December 2015

	12/31/2015				
(in euros)	France	Export	Total	12/31/2014	
Revenue on sale of services	264,235	-	264,235	225,170	
Net revenue	264,235	-	264,235	225,17	
Reversals of impairment, depreciation and amortisation, transfer of expenses			388,034	12,203	
Other revenues			6	1,082	
OPERATING INCOME			652,275	238,458	
Other external purchases and expenses			661,509	1,104,664	
Taxes, duties and similar payments			87,536	61,487	
Wages and salaries			537,518	427,116	
Social charges			217,423	177,789	
Amortisation and depreciation					
Amortisation on non-current assets			-		
Depreciation on non-current assets			-		
Depreciation on current assets			363,318	1,284,266	
Other expenses			28,141	22,998	
OPERATING EXPENSES			1,895,444	3,078,317	
OPERATING INCOME			-1,243,169	-2,839,859	
Financial income from investments (1)			3,447,378	2,091,286	
Other interest and similar income (1)			-	5,540	
Reversals of impairment, provisions and transfer of expenses			383,166	544,634	
Positive exchange differences			-		
Net income on sales of marketable securities			733	649	
FINANCIAL INCOME			3,831,277	2,642,112	
Depreciation and amortisation expenses, impairment and provisions			1,068,210	516,805	
Interest and similar expenses (2)			139,488		
Net expenses on sales of marketable securities			5,293		
FINANCIAL EXPENSES			1,212,991	516,80	
FINANCIAL PROFIT			2,618,286	2,125,308	
CURRENT PROFIT (LOSS) BEFORE TAX			1,375,117	(714,551	
Exceptional income on management operations			-		
Exceptional income on capital operations			-		
Reversals of impairment, provisions and transfer of expenses			-		
EXCEPTIONAL INCOME			-		
Exceptional expenses on management operations			-		
EXCEPTIONAL EXPENSES			-		
Income tax			32	65,213	
TOTAL INCOME			4,483,552	2,880,570	
TOTAL EXPENSES			3,108,468	3,660,334	
PROFIT (LOSS) FOR THE PERIOD		1	13,750,085	(779,764	
(1) Of which income involving affiliates			3,447,378	2,091,286	
(2) Of which interest involving affiliates			139,488		

#### **Appendix**

The financial year ended 31 December 2015, which covered a period of 12 months just like the previous year, presents a statement of financial position total prior to appropriation of income of €122,024,007 and an accounting result of €1,375,085.

#### Highlights of the year

(French Commercial Code Article R. 123-196-3)

#### New organisation of Asset Management

In 2015, M.R.M. reorganised the asset management of the assets in its portfolio. At Group level, this involved moving part of the asset management mission in-house, so as to directly manage its six shopping centres. To this end, M.R.M. recruited a Head of Asset Management, who took office in August 2015. The scope of intervention of CBRE Global Investors was adapted accordingly, to allow its mission to continue only on the office portfolio, as well as the three lines of independent stores held by M.R.M. subsidiaries.

With closer asset-by-asset tracking and improved management monitoring, M.R.M. wishes to strengthen the control over its transactions and costs, and to fully enhance its retail portfolio.

#### Implementation of a share buyback programme

On 2 June 2015, the Board of directors decided to implement the share buyback programme decided by the General Meeting of Shareholders of 2 June 2015 in its eighth resolution, for an 18-month period starting from 3 June 2015.

The goals of the buyback programme are as follows:

- the stimulation of the market or share liquidity by an investment service provider through a liquidity agreement in compliance with the code of ethics of the AMAFI (Association française des marchés financiers/French association of financial markets), as recognised by the AMF;
- the acquisition of shares for retaining and subsequent payment or exchange in the framework of external growth operations in compliance with the market practice accepted by the AMF;
- the allocation of shares to employees and/or corporate officers (under the terms and conditions provided for by applicable laws) notably in the framework of a stock option plan, bonus share issue plan or a company savings plan;

- the allocation of shares to holders of securities giving access to the Company's share capital upon exercise of the rights attached to these securities, in accordance with applicable laws:
- possible cancellation of shares acquired.

The above goals are presented without prejudice to the actual order in which the authorisation to buy back shares is used, something that would be dependent on needs and opportunities.

The number of shares purchased by the Company with a view to being held as treasury stock for subsequent remittance in exchange or payment for a merger, de-merger or contribution may not exceed 5% of its share capital. These share purchases may be made by any means, including by purchase of blocks of securities, whenever the Board of directors sees fit, including during public offer periods, insofar as permitted under stock market regulations.

As of 31 December 2015, the Company held 55,111 treasury shares. Over the year, 55,319 securities were purchased under the liquidity agreement entrusted to Invest Securities at an average price of €1.46 per share and 43,255 shares were sold at an average price of €1.51 per share.

#### Appropriation of 2014 income

The Combined General Meeting of 2 June 2015 decided to allocate the net loss for 2014 of €(779,764) to Other Reserves, bringing the Retained earnings account to €(779,764).

#### Dividend payout

In its third resolution, the Combined General Meeting of 2 June 2015 authorised the following distributions:

- distribution to shareholders of the sum of €1,073, taken from "Other reserves", which is thus reduced from €1,073 to €0;
- distribution to shareholders of the sum of €4,365,708 taken from "Issue, merger and contribution premiums" which is thus reduced from €67,480,887 to €63,115,179.

This gives a total of €4,366,781, or €0.10 per share.

Taking account of the treasury shares held by M.R.M., which do not qualify for a dividend payout, the final amount distributed to shareholders is €4.363,056.10.

The ex-dividend date is set as of 29 June 2015 and dividend payment date as of 1 July 2015.

#### **Accounting policies and methods**

(French Commercial Code – Art. R. 123-196 1 & 2; French National Accounting Code (PCG) Art. 531-1/1)

The financial statements have been prepared in accordance with the provisions of the French Commercial Code (Articles L. 123-12 to L. 123-28), ANC Regulation No. 2014-03 of 5 June 2014 on the French General Chart of Accounts and the regulations of the Accounting Regulations Committee (CRC):

General accounting conventions have been applied in accordance with the principle of prudence and the following basic assumptions:

- · consistency of accounting methods;
- · matching principle;
- · going concern.

The recommendations set out in the Professional Guide for companies in the sector have been observed.

The financial year covers a period of 12 months from 1 January to 31 December 2015. Accounting items are measured using the historical cost method. The notes or tables provided below form an integral part of the annual financial statements.

The main accounting methods used are as follows:

### Adoption of SIIC (listed property investment company) status

On 31 January 2008, the Company opted for SIIC status, with effect from 1 January 2008.

The SIIC regime, introduced by Article 11 of the 2003 French Finance Act, is open to listed companies with share capital of over €15 million that are wholly engaged in property activities. It provides companies having opted for SIIC status on an irrevocable basis with an income tax exemption for the portion of their net profit generated from property activities, subject to the following payout requirements:

- 85% of profits from the letting of buildings;
- 50% of the capital gains on the disposal of buildings;
- 100% of dividends received from subsidiaries having opted in.

The adoption of SIIC status in 2008 resulted in the immediate taxation of unrealised capital gains on properties and investments in property companies at the reduced rate of 16.5%, payable over four years.

As such, no tax liability was recorded following the allocation of prior losses.

For financial periods ending on or after 31 December 2013, the payout requirements were changed as follows by the 2013 Amending Finance Act, published on 3 January 2014:

- 95% of profits from the letting of buildings;
- 60% of the capital gains on the disposal of buildings;
- 100% of dividends received from subsidiaries having opted in.

#### Non-current assets

The Company applies the provisions of CRC Regulation 2002-10 of 12 December 2002 and Regulation 2004-06 of 23 November 2006 on the definition, recognition, measurement, depreciation, amortisation and impairment of assets.

#### Non-current financial assets

#### 3.1 Equity investments

Equity investments are recognised on the statement of financial position at cost in accordance with the provisions of CRC Regulation 2004-06 on the definition, recognition and measurement of assets. Pursuant to the option provided by Article 321.10 of the French National Accounting Code, the Company has opted for acquisition costs to be included in the value of securities. These acquisition costs are subject to excess tax depreciation over normal depreciation (accelerated depreciation) over a period of five years.

The majority of equity investments held by M.R.M. are property companies owning one or more office or retail properties.

At each reporting date, M.R.M. assesses the value of its equity investments relative to their value in use. The value in use of each subsidiary is determined with reference to the share of the net equity owned, remeasured on the basis of the present value of property assets it owns, and with reference to its outlook. Property assets are subject to valuation by independent appraisers at each reporting date. For the SCI Noratlas subsidiary, whose property assets are undergoing major works and marketing programmes in view of their upcoming disposal, the share of net equity owned is remeasured on the basis of the value in use of said assets. Value is use is based on the estimated value of properties at the end of the redevelopment process, i.e. taking into account the completion of works and an occupancy rate in the properties of more than 85%.

If the resulting value in use is under the net carrying amount, an impairment loss is recognised.

#### 3.2 Other non-current financial assets

These correspond to treasury shares held by M.R.M. outside the liquidity agreement.

Treasury shares acquired within the framework of the liquidity agreement are presented as marketable securities.

## 4. Current accounts associated with equity investments

The Company has entered into an agreement on current account advances with some of its subsidiaries. These advances are classified as assets under "Other receivables".

Current accounts in credit in M.R.M.'s books at the reporting date are classified as liabilities under "Loans and other borrowings".

At each reporting date, where the net equity of subsidiaries owned by the company is negative, the current accounts are impaired up to the amount of the share of the net equity owned.

### 5. Marketable securities and treasury shares

The gross amount represents the acquisition cost excluding ancillary expenses. When the net asset value falls below the gross amount, the difference is impaired. The net asset value of treasury shares is based on the average share price over the month preceding the end of the reporting period.

The gross amount of other long-term securities and investment securities represents the acquisition cost excluding ancillary expenses.

### 6. Receivables and payables

Receivables and payables are stated at face value.

As regards receivables, the risk of non-collection is assessed at each reporting date and an impairment loss recognised where the net asset value falls below the carrying amount.

#### Provisions

Provisions are valued in accordance with the provisions of CRC regulation 2000-06.

Provisions have in particular been funded for the negative net equity of property holding companies (SCIs) owned, less provisions already recognised on the asset side on current accounts.

## 8. Concept of current and exceptional profit (loss)

Items stemming from ordinary activities, including those that are exceptional in terms of their frequency or amount, are included in current profit (loss). Only items not relating to the company's ordinary activities are recognised as exceptional items.

#### ► BREAKDOWN OF NON-CURRENT ASSETS

	O	Increases		
(in euros)	Gross amount — at start of period	Revaluations	Acquisitions	
Set-up and development costs	18,403	-	-	
Other investments	91,411,935	-	-	
Other long-term investment securities	47,285	-	-	
TOTAL	91,477,624	-	-	

	Decreases			Revaluation
	Line item	Disposals	Gross amount at end of period	Original value end of period
Set-up and development costs	-	-	18,403	-
Other investments	-	-	91,411,935	-
Other long-term investment securities	-	-	47,285	-
TOTAL	-	-	91,477,624	-

### ► BREAKDOWN OF AMORTISATION AND DEPRECIATION

Positions and movements over the period	Amount at start of period	Provisions for year	Decreases Reversals	Amount at end of period
Set-up, research				
& development costs	18,403	-	-	18,403
TOTAL	18,403	-	-	18,403

### ► BREAKDOWN OF PROVISIONS

Breakdown of provisions (in euros)	Amount at start of period	Increases Provisions	Decreases Amounts used	Decreases Not used	Amount at end of period
Regulated provisions					
Accelerated amortisation	523,377	-	-	-	523,377
TOTAL REGULATED PROVISIONS	523,377	-	-	-	523,377
Provisions for impairment					
For equity investments	34,739,346	1,068,032	379,060	-	35,428,318
For other non-current financial assets	42,230	178	-	-	42,408
Other provisions for impairment	1,342,361	363,318	388,151	-	1,317,527
TOTAL PROVISIONS FOR IMPAIRMENT	36,123,937	1,431,528	767,211	-	36,788,253
TOTAL GENERAL	36,647,314	1,431,528	767,211	-	37,311,630
Of which charges and reversals:					
• operating		363,318	384,045	-	
• financial		1,068,210	383,166	-	

### ► SCHEDULE OF RECEIVABLES AND PAYABLES

Schedule of receivables (in euros)	Gross amount	Within one year	Over one year
Income tax	8,870	8,870	-
Value added tax	179,833	179,833	-
Group and partners	65,158,863	65,158,863	-
Miscellaneous debtors	30,285	30,285	-
TOTAL	65,377,851	65,377,851	-

Schedule of payables (in euros)	Gross amount	Within one vear	One to five years	Over five years
( 5355)		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Trade payables	337,483	337,483	-	-
Personnel and related payables	43,414	43,414	-	-
Social security and other welfare bodies	48,155	48,155	-	-
Value added tax	687	687	-	-
Other taxes and duties	12,391	12,391	-	-
Group and partners	13,139,155	13,139,155	-	-
Other payables	1	1	-	-
TOTAL	13,581,286	13,581,286	-	-

### ► BREAKDOWN OF THE SHARE CAPITAL

(French Commercial Code Art. R. 123-197; PCG Art. 831-3 et 832-13)

		Number of shares			
Various share classes	Par value (in euros)	Opening	Created	Cancelled	Closing
Shares	1	43,667,813	-	-	43,667,813

### ► STATEMENT OF CHANGES IN EQUITY (IN EUROS)

TOTAL	111,430,693	-	1,375,085	4,363,057	108,442,721
Regulated provisions	523,377				523,377
Profit (loss) for the period	(779,764)	779,764	1,375,085		1,375,085
Retained earnings	-	(779,764)			(779,764)
Revaluation adjustment	339,807				339,807
Reserves	198,574			1,073	197,501
Additional paid-in capital	67,480,887			4,361,984	63,118,903
Paid-up capital	43,667,813				43,667,813
(in euros)	Opening balance	Appropriation of income	Increase	Decrease	Closing balance

### ► SET-UP COSTS

(French Commercial Code Art. R. 123-186-4)

(in euros)	Value	Amortisation rate
Set-up costs	16,771	-
Costs relating to the capital increase	1,632	-
TOTAL	18,403	-

### ► ACCRUED INCOME

(French Commercial Code Art. R. 123-196)

Accrued income included in the following statement of financial position items (in euros)	Amount
Other receivables	1,301,004
TOTAL	1,301,004

### ► ACCRUED EXPENSES

(French Commercial Code Art. R. 123-196)

Tax and company liabilities  TOTAL	48,116 <b>520.212</b>
Trade payables	332,608
Loans and other borrowings	139,488
Accrued expenses included in the following statement of financial position items (in euros)	Amount

### ► ITEMS RELATING TO A NUMBER OF FINANCIAL POSITION ITEMS

(French Commercial Code Art. R. 123-181)

	Amount con	cerning companies	A
Statement of financial position items (in euros)	that are affiliates	in which the Company has an equity interest	Amount of payables and receivables comprised of bills of exchange
Equity investments	55,983,617	-	-
Receivables related to equity investments	63,845,497	-	-
Other payables	13,139,155	-	-

### Additional information relating to the income statement

### ► BREAKDOWN OF NET REVENUE

(French Commercial Code Art. R. 123-198-4; French National Accounting Code (PCG) Art. 831-2/14)

Breakdown by business segment	
(in euros)	Amount
Remuneration of chairman	132,000
Service fees	116,150
Other rebilled charges	16,085
TOTAL	264,235

Breakdown by geographic segment (in euros)	Amount
Paris region	264,235
TOTAL	264,235

### ► FINANCIAL INCOME AND EXPENSES INVOLVING AFFILIATES

(French Commercial Code Art. R. 123-197; French National Accounting Code (PCG) Art. 831-2 and Art. 832-13)

(in euros)	Financial expenses	Financial income
TOTAL	1,212,991	3,831,277
Of which affiliates	1,207,698	3,830,544

### Financial commitments and other information

### ► FINANCIAL COMMITMENTS

(French Commercial Code Art. R. 123-196; French National Accounting Code (PCG) Art. 531-2/9)

### **COMMITMENTS GIVEN**

Other commitments given:	
Pledging DB Piper shares	4,272,551
Pledging DB Cougar shares	8,184,250
Pledging SCI Noratlas shares	23,352,176
Pledging SCI 3 rue Escudier shares	2,493,892
Pledging SCI Boulogne Escudier shares	4,434,114
Pledging SCI 10 bis rue Escudier shares	3,007,033
Pledging Immovert shares	1,361,992
Pledging DB Tucano shares	4,839,271
Pledging Commerces Rendement shares	34,576,556
First demand guarantee SCI Noratlas	27,173,772
TOTAL (1)	113,695,607

113,695,607 (1) Of which involving subsidiaries.

### COMMITMENTS RECEIVED

None.

### ► LIST OF SUBSIDIARIES AND AFFILIATES

(French Commercial Code Art. L. 233-15 and Article R. 123-197; French National Accounting Code (PCG) Art. 531-3 and 532-12)

				, ,	amount s owned	Loans and advances		Profit
Company	Share capital in euros	Equity other than share capital in euros	Percentage capital owned in %	gross in euros	net in euros	granted and not reimbursed in euros	Revenue for year ended in euros	(loss) for year ended in euros
A. DETAILED IN	FORMATION							
<ul> <li>Subsidiaries o</li> </ul>	wned at +50%	ó						
DB Cougar	7,840,000	(6,808,615)	100.00	8,184,250	610,584	464,757	12,000	(647,232)
DB Fouga SAS	1,244,000	12,132,087	100.00	4,324,117	4,324,117	-	204,914	3,873,053
DB Piper	2,436,000	(2,760,622)	100.00	4,272,551	4,272,551	306,840	2,203,421	(444,993)
DB Tucano	4,660,000	(8,916,048)	100.00	4,839,271	379,060	9,302,047	1,876,735	(171,286)
DB Neptune	63,000	(213,365)	100.00	42,265	-	173,252	-	(26,439)
SCI 10 bis rue Escudier	763,344	3,629,966	99.99	3,007,033	3,007,033	-	-	67,648
SCI Boulogne Escudier	829,808	5,195,545	99.99	4,434,114	4,434,261	-	-	102,999
SCI Noratlas	56,223,375	(62,102,244)	99.99	23,352,176	-	34,580,951	2,960,734	(2,115,512)
SCI 3 rue Escudier	519,129	2,479,439	99.97	2,493,892	2,493,980	-	-	25,799
Immovert	1,362,000	(522,277)	99.99	1,361,992	1,361,992	4,102,253	1,335,792	397,445
Commerces Rendement	6,770,000	15,463,770	100.00	34,576,556	34,576,556	14,504,391	8,368,763	(3,216,167)
<ul> <li>Affiliates owne</li> </ul>	ed at between	10% and 50%						
B. GENERAL INI	FORMATION							
• Subsidiaries n	ot included in	A						

<sup>•</sup> Affiliates not included in A

### ► SUMMARY OF COMPANY RESULTS OVER THE PAST FIVE FINANCIAL YEARS (IN EUROS)

(French Commercial Code Art. R. 225-102)

	12/31/2015	12/31/2014	12/31/2013	12/31/2012	12/31/2011
Share capital at end of period					
Share capital	43,667,813	43,667,813	43,667,813	28,015,816	28,015,816
No. of existing ordinary shares	43,667,813	43,667,813	43,667,813	3,501,977	3,501,977
No. of existing preferred shares					
Maximum No. of future shares to be created					
through conversion of bonds					
through exercise of subscription rights					
Operating performance and results					
Revenue excluding VAT	264,235	225,173	131,211	149,703	346,243
Net profit (loss) before taxes, employee profit-sharing and depreciation and amortisation expenses and provisions	2,039,433	541,885	1,004,533	(1,805,864)	(1,779,783)
Income tax	32	65,213			
Employee profit-sharing for the period					
Net profit (loss) after taxes and employee profit-sharing and depreciation and amortisation expenses and provisions	1,375,085	(779,764)	(824,653)	(9,525,257)	10,257,604
Income distributed					
Earnings per share					
Net profit (loss) after taxes and employee profit-sharing but before depreciation and amortisation expenses and provisions	0.05	0.01	0.02	(0.52)	(0.51)
Net profit (loss) after taxes and employee profit-sharing and depreciation and amortisation expenses and provisions	0.03	(0.02)	(0.02)	(2.72)	2.93
Dividend per share					
Employees					
Average number of employees during the period	5	3	1	-	1
Payroll for the period	537,518	427,116	132,703	-	124,094
Employee benefits for the period	217,423	177,789	51,840	-	47,493

### 3.10 Statutory Auditor's Report on the financial statements for the year ended 31 December 2015

This is a free translation into English of the statutory auditor's report on the financial statements issued in French and it is provided solely for the convenience of English-speaking users. The statutory auditor's report includes information specifically required by French law in such reports, whether modified or not. This information is presented below the audit opinion on the financial statements and includes an explanatory paragraph discussing the auditor's assessments of certain significant accounting and auditing matters. These assessments were considered for the purpose of issuing an audit opinion on the financial statements taken as a whole and not to provide separate assurance on individual account balances, transactions, or disclosures.

This report also includes information relating to the specific verification of information given in the management report and in the documents addressed to shareholders.

This report should be read in conjunction with, and construed in accordance with, French law and professional auditing standards applicable in France.

To the Shareholders,

In compliance with the assignment entrusted to us by your annual general meeting, we hereby report to you, for the year ended 31 December 2015, on:

- the audit of the accompanying financial statements of MRM S.A.;
- · the justification of our assessments;
- the specific verifications and information required by law.

These financial statements have been approved by the Board of directors. Our role is to express an opinion on these financial statements based on our audit.

### 1. Opinion on the financial statements

We conducted our audit in accordance with professional standards applicable in France; those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit involves performing procedures, using sampling techniques or other methods of selection, to obtain audit evidence about the amounts and disclosures in the financial statements. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made, as well as the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

In our opinion, the financial statements give a true and fair view of the assets and liabilities and of the financial position of the Company as at 31 December 2015 and of the results of its operations for the year then ended in accordance with French generally accepted accounting principles.

### 2. Justification of our assessments

In accordance with the requirements of article L.823-9 of the French Commercial Code (Code de commerce), we bring to your attention the following matter.

### **Accounting estimates**

The note 3 "Financial assets" in the "Accounting Policies" section of the notes to the financial statements refers to principles and methods adopted concerning the accounting and the valuation of financial assets.

As part of our assessment of the accounting principles applied by your company, we verified the appropriateness of the accounting methods describes above and the information provided in the notes to the financial statements. We have ensured their correct application.

Our work consisted in assessing the methods adopted by your company on this matter and performing some tests in order to ensure their application. The recoverable value of the shares of companies that hold tangible assets depends on the market value of these assets; we have verified that these assets were valued by an independent appraiser. Our work consisted notably in examining the appraisers' reports, analysing the data and assumptions retained in order to establish all the estimates and appreciating the approval processes of these estimates by management.

These assessments were made as part of our audit of the financial statements taken as a whole, and therefore contributed to the opinion expressed in the first part of this report.

#### Specific verifications and information 3.

We have also performed, in accordance with professional standards applicable in France, the specific verifications required by French law.

We have no matters to report as to the fair presentation and the consistency with the financial statements of the information given in the management report of the Board of directors, and in the documents addressed to the shareholders with respect to the financial position and the financial statements.

Concerning the information given in accordance with the requirements of article L.225-102-1 of the French Commercial Code relating to remunerations and benefits received by the directors and any other commitments made in their favour, we have verified its consistency with the financial statements or with the underlying information used to prepare these financial statements and, where applicable, with the information obtained by your Company from companies controlling your Company or controlled by it. Based on this work, we attest the accuracy and fair presentation of this information.

In accordance with French law, we have verified that the required information concerning the purchase of investments and controlling interests and the identity of the shareholders has been properly disclosed in the management report.

> The statutory auditors Paris La Défense and Lyon, 8 April 2016

French original signed by

**KPMG Audit FS I** Isabelle Goalec

French original signed by

**RSM CCI Conseils** Gaël Dhalluin

## CORPORATE GOVERNANCE

# 4.1 Information on the management– Procedures for executive management

In accordance with the provisions of Article R. 225-102 of the French Commercial Code, we remind you that the functions of Chairman of the Company's Board of directors and Chief Executive Officer of the Company were separated by decision

of the Board of directors at its meeting of 29 May 2013, pursuant to the provisions of Article L. 225-51-1 of the French Commercial Code.

### **4.2** Board of directors

The Board of directors consists of a minimum of three members and a maximum of twelve, unless it has special legal dispensation. Directors are appointed by the Ordinary General Meeting, which may also remove them from office at any time. In the event of absence due to death or the resignation of one or more directors' seats, the Board of directors may make provisional appointments between two General Meetings. If the number of directors falls below three, the remaining director(s) must immediately call an Ordinary General Meeting with a view to adding members to the Board. Provisional appointments made by the Board are subject to ratification from the next Ordinary General Meeting. A director appointed to replace another member remains in office for the remaining term of office of their predecessor.

Each director must own at least one Company share (Article 11 of the Articles of Association). So as to ensure that directors' interests match Company interests, the Board of directors, at its meeting on 26 February 2014, strengthened this obligation by setting the minimum shareholding requirement at shares with a stock market value of €1,000, to be held for the entire term of office of each director involved (these being understood to be directors not related to the majority shareholder). The directors' term of office lasts four years and expires at the end of the Ordinary General Meeting held to approve the financial statements for the past year, held in the year in which the term expires.

The number of directors having reached the age of 70 May not exceed one-third of members of the Board of directors. If this limit is reached, the oldest director is expected to step down at the end of the Ordinary General Meeting to

approve the financial statements for the year in which the above-mentioned one-third limit is exceeded (Article 11 of the Articles of Association).

The Board of directors appoints one of its members as Chairman. The Chairman must be a natural person and the Chairman's term of office cannot exceed their term of office as a director. The Board may terminate their term of office at any time. When the Board votes on the termination of the Chairman's term of office, the Chairman does not take part in this vote (Article 12 of the Articles of Association). The age limit for holding office as Chairman is 68.

With regard to the recommendations of the AFEP/MEDEF Corporate Governance Code for listed companies revised in November 2015 (hereinafter the AFEP/MEDEF Code), the Company diverges from this code in a small number of areas, which are detailed in the report of the Chairman of the Board of directors on the functioning of the Board and on internal control (see section 4.5 of this Registration Document) and which are summarised below:

- specialist committees (to date, the Board of directors has only established two committees – the Audit Committee and the Strategic Committee – mainly due to the specific nature of the Company in terms of size and activity, as explained in paragraph 1.1.1 of section 4.5); and
- removal of the renewal of director appointments by rotation (as explained in paragraph 1.1.2 of section 4.5).

All offices held by the directors in the last five financial years are set out in the following sections.

### 4.2.1 Composition of the Board of directors

There are currently six directors on the Board of directors. Of these directors, two are independent as defined in the AFEP/MEDEF Code.

The Board of directors does not have any employee-elected members as M.R.M. currently only has four employees.

No censor has been appointed. In accordance with the terms of the internal regulations adopted by the Board of directors on 26 February 2014, the composition of the Board complies with the following principles:

- application of rules of good governance;
- an adequate number of directors to enable strong individual participation;
- the composition of the Board must ensure the impartiality
  of its deliberations. Therefore, at least one third (1/3) of
  the Board must be independent directors with no direct
  or indirect ties to the Company or the Group, as defined
  in the AFEP/MEDEF Code;

- Board Committees are made up of directors who are independent (Audit Committee) or are chosen for their specific skills (Strategic Committee);
- diversity of skills: in addition to experts from the office and retail property sectors, the Board of directors includes representatives from the financial world, asset management and corporate governance;
- · a significant proportion of female directors;
- regular assessment of the functioning of the Board of directors.

The nomination of candidate directors is proposed by the Board to the General Meeting of Shareholders, in view of their knowledge, skills, experience, merit and independence with respect to the Company's activities.

The directors serve the Company's interest. As indicated in the report of the Chairman of the Board of directors on the functioning of the Board and on internal control, presented in section 4.5 of this Registration Document, the composition of the Board of directors did not change during 2015.

At the date of this report, Board membership was as follows:

Director's name	Offices and main positions held within the M.R.M. group	Other offices and main positions held outside the M.R.M. group	Other offices and positions previously held during the last five financial years
François de Varenne Born on 10/18/1966 French national First appointment: 29 May 2013 End of current office: General Meeting to approve the 2016 financial statements Holds 1 share of the Company	Chairman of the Board of directors Chairman of the Strategic Committee	Offices and main positions held within SCOR:  Member of SCOR SE Executive Committee Chairman of the Management Board of SCOR Investment Partners SE Chairman of SCOR Properties SA Chairman of SCOR Properties II SICAV Chairman of SCOR Auber SAS Chairman of DB Caravelle SAS Chairman of 5 Avenue Kléber SAS Chairman of SCOR ILS Fund SA, SICAV-SIF (Luxembourg) Chairman of SCOR Capital Partners Chairman of SCOR Capital Partners Chairman of the Supervisory Board of Château Mondot Director of Presses Universitaires de France Director of Editions Belin Director of Gutenberg Technology Offices and main positions held outside SCOR: None	Offices and main positions held within SCOR: Chairman and Chief Executive Officer of SCOR Auber SA Chairman of Mobility SAS Director of SCOR ILS Fund SA, SICAV-SIF (Luxembourg) Director of SCOR Alternative Investments SA (Luxembourg) Offices and main positions held outside SCOR: None
Jacques Blanchard Born on 02/18/1951 French national First appointment: 29 June 2007 End of current office: General Meeting to approve the 2016 financial statements Directly holds 1 share of the Company and 42,838 shares via the company JAPA, which he controls	Chief Executive Officer of M.R.M. SA Member of the Strategic Committee	Managing Partner of SC JAPA Managing Partner of SCI Aux derniers	None
Gérard Aubert Born on 02/15/1944 French national First appointment: 20 April 2009 End of current office: General Meeting to approve the 2016 financial statements Holds 1,172 shares of the Company	Independent director Member of the Audit Committee	Chairman of the SASU Trait d'Union Director of Eurosic Member of the Supervisory Board of Hoche Gestion Privée	Managing Partner of Gestion Immobilière Marrakech Director of Sogeprom SA

Director's name	Offices and main positions held within the M.R.M. group	Other offices and main positions held outside the M.R.M. group	Other offices and positions previously held during the last five financial years
Brigitte Gauthier-Darcet Born on 03/07/1955 French national First appointment: 29 November 2011 End of current office: General Meeting to approve the 2016 financial statements Holds 2,000 shares of the Company	Independent director Chairman of the Audit Committee	Manager of SARL Neufbis'ness Manager of SCI B2V Independent director of Technoutil SA Member of the Operational and Strategic Committee of CBRE France Member of the Management Committee of CBRE France Chief Executive Officer of GIE CBRE Business Services	Director of Groupe Express- Roularta SA Director and Deputy Chief Executive Officer of CIPM International SA Non-partner Chief Executive Officer of Financière du Château des Rentiers SAS Director of Transport'Air SA

Director's name	Offices and main positions held within the M.R.M. group	Other offices and main positions held outside the M.R.M. group	Other offices and positions previously held during the last five financial years
Jean Guitton Born on 10/06/1956 French national First appointment: 29 May 2013 End of current office: General Meeting to approve the 2016 financial statements Holds 1 share of the Company	Director Member of the Strategic Committee Member of the Audit Committee	Offices and main positions held within SCOR: Chairman of Immobilière Pershing SAS Chairman of Immobilière Coligny SAS Chairman of Immobilière Zerline SAS Chief Executive Officer of SCOR Auber SAS Chief Executive Officer of DB Caravelle SAS Chief Executive Officer of 5 Avenue Kléber SAS Chief Executive Officer of 5 Avenue Kléber SAS Manager of SCI Marco Spada (France) – formerly SCI Auber-Mathurins Manager of SCI Léon Eyrolles Cachan SCOR Manager of Ia SCI Immoscor Manager of SCI Compagnie Parisienne de Parking Manager of SCI Garigliano Manager of SCI Garigliano Manager of SCI Garigliano Manager of SCI Le Barjac Permanent representative of SCOR Investment Partners SE on the Board of directors of SCOR Properties SA Permanent representative of SCOR Investment Partners SE on the Board of directors of SCOR Properties II SICAV Permanent representative of SCOR SE on the Cogedim Office Partners Management Committee Permanent representative of SCOR Global P&C SE on the OPCI River Ouest Board of directors Permanent representative of SCOR Global P&C SE on the TPF2 Board of directors Offices and main positions held outside SCOR: None	- SCOR Manager of SCI Garibaldi - SCOR Permanent representative of SCOR Auber on the SGF Board of directors Permanent representative of the SCOR Auber manager at SNC Immobilière Sébastopol

Director's name	Offices and main positions held within the M.R.M. group	Other offices and main positions held outside the M.R.M. group	Other offices and positions previously held during the last five financial years
scor se represented by Karina Lelièvre French national its permanent representative First appointment: 29 May 2013 End of current office: General Meeting to approve the 2016 financial statements Holds 26,155,662 shares of the Company	Director	Positions held by SCOR SE: Sole director of GIE Colombus Director of Crédit Logement Assurance Director of Euromaf Re SA (Luxembourg) Director of Arope Insurance (Lebanon) Member of the Management Committee of Cogedim Office Partners Positions held by Karina Lelièvre: None	Positions held by SCOR SE: Director of SGF Director of SCOR Auber Director of FERGASCOR Director of ASEFA (Spain) Positions held by Karina Lelièvre: None

The Board of directors has an Audit Committee, which is notably responsible for the following (see report of the Chairman of the Board of directors on the functioning of the Board and on internal control, included in section 4.5 of this Registration Document):

- examine the financial statements and ensure the relevance and consistency of the accounting methods adopted to prepare the separate and consolidated financial statements;
- monitoring the process used to prepare the financial information; and
- monitoring the effectiveness of the internal control and risk management systems.

On 29 May 2013, the Board of directors set up a Strategic Committee within the Board, which is notably responsible for the following (see report of the Chairman of the Board of directors on the functioning of the Board and on internal control, included in section 4.5 of this Registration Document):

• studying strategic issues involving the Group;

- supervising the execution of Group strategy by general management;
- reviewing any major investment, acquisition or disposal plans:
- supervising the drafting of a business plan and monitoring its implementation;
- examining the financing policy of the Company and its subsidiaries (including any plans to change, repay early, renegotiate or refinance the existing debt).

Finally, in order to comply with the AFEP/MEDEF Code, the Chairman, in his report to the Board of directors on the Board's functioning and on internal control, commented on the Company's implementation of the recommendations of the AFEP/MEDEF Code during the 2015 financial year.

The content of the Chairman's report was approved during the Board of directors' meeting on 25 February 2016 and is included in section 4.5 of this Registration Document.

### 4.2.2 Professional experience of the directors

François de Varenne	François de Varenne graduated from the École Polytechnique and the École Nationale des Ponts et Chaussées as a civil engineer. He holds a doctorate in Economic Sciences and an actuary degree from the French Institute of Financial and Actuarial Sciences (ISFA). He joined the SCOR Group in 2005 and served as Head of Corporate Finance and Asset Management, then as Group Chief Operating Officer. In late 2008, François de Varenne was appointed Chairman of the Management Board of SCOR Investment Partners SE. He has been a member of the SCOR Group Executive Committee since 2007.
Jacques Blanchard	Jacques Blanchard is a graduate of HEC and has a degree in Business Law. He was Managing Director of CBRE Global Investors from 2003 to 2013, in charge of retail property investment strategies in France. He has over 20 years of experience in retail property. Before joining CBRE Global Investors, he was Chief Executive Officer of the shopping centres division of the French subsidiary of the British property company Hammerson. Previously, as Property Director of Marks & Spencer for Continental Europe, he acquired more than 50,000 sqm of retail premises for fourteen stores in France and other European countries. He also completed major restructuring/extension operations involving shops on Boulevard Haussmann in Paris and rue Neuve in Brussels.
Gérard Aubert	Gérard Aubert is a well-known figure in the property industry, with over 40 years of professional experience in the sector. From April 1979 to the end of 2006, he successively held the positions of Deputy Chief Executive Officer and then Chief Executive Officer of CBRE, and, finally, Chairman since 1983. He is currently Chairman of the property consultancy firm Trait d'Union.
Brigitte Gauthier-Darcet	Brigitte Gauthier-Darcet has an engineering degree from the École Centrale de Paris and is a graduate of the Paris Institute of Political Studies (IEP). She has over 30 years' professional experience in the fields of engineering, construction, communications and investment. Having started her career at Serete where she headed the finance department, she held a number of financial and senior management positions at Lagardère Active. She subsequently carried out a number of consultancy and management assignments and was Director and Deputy Chief Executive Officer of CIPM International from 2007 to 2013. She now oversees the support functions at CBRE France. Brigitte Gauthier-Darcet is a member of <i>Institut Français des Administrateurs</i> (IFA).
Jean Guitton	Jean Guitton is a Chartered Architect. He holds a Masters (DESS) degree in Urban Planning from the Paris Institute of Political Studies (IEP) and is an associate member of the French Institute of Property Appraisers. He joined the SCOR Group in 2000 and is Head of Real Estate. After a first experience as an urban planning architect, Jean Guitton successively held the positions of analyst, property appraiser, then Head of International at the Bourdais group. He pursued his career as Head of International Development at Pelege Entreprises, Head of Commercial Real Estate Programmes at SMCI, and Head of Real Estate and Investor Relations at Sagitrans/Safitrans.
SCOR SE	SCOR SE is a European company with capital of €1,517,523,092.87, whose head office is located at 5 avenue Kléber, 75016 Paris, identified under number 562,033,357 in the Paris Trade and Companies Register. The fifth largest reinsurer worldwide, the SCOR group is organised around two commercial activities, SCOR Global P&C (Property & Casualty reinsurance) and SCOR Global Life (Life reinsurance), and an asset management business, SCOR Investment Partners. Karina Lelièvre, permanent representative of SCOR SE on the M.R.M. Board of directors, has been the deputy company secretary at SCOR SE since 2010.

# 4.2.3 Directors whose term of office expires at the Combined General Meeting of 2 June 2016

None.

# 4.2.4 Directors whose appointment is submitted for approval to the Combined General Meeting of 2 June 2016

It should be recalled that pursuant to Article L. 225-18-1 par. 1 of the French Commercial Code, after the first general meeting of shareholders subsequent to 1 January 2017, the Board of directors:

- (i) must be composed by at least 40% of members of the least represented gender, in this case women; and
- (ii) the difference in number between the number of directors of each gender may not exceed two (proportion applicable when the Board is composed of no more than eight members).

The Board wished to anticipate this deadline, thus at its meeting of 7 April 2016, it decided to propose to the Combined General Meeting of 2 June 2016 the appointment of an additional female director (the maximum number of directors being twelve under Article 11 of the Articles of Association), which would change the composition of the Board in the following way:

- (i) Proportion of women: 42.9%; and
- (ii) Difference between the number of directors of each gender: one (three women, four men).

The Board of directors also intends to maintain the proportion of one-third of independent directors among its members, as recommended by the AFEP/MEDEF Code for controlled companies (see paragraph 4.2.1 of this Registration Document).

In this context, the Board of directors proposes the Combined General Meeting of 2 June 2016 appoint Valérie Ohannessian as a director of the Company for a term of two years expiring at the end of the Ordinary General Meeting to be held in 2018 to approve the financial statements for the year ended 31 December 2017.

Ms Valérie Ohannessian, 51 years old, of French nationality, is a graduate of the Paris Institute of Political Studies (IEP) and holds the "Certificat d'aptitude à la profession d'avocat" (French law diploma) as well as holding a Master's Degree in Banking and Financial Law from the Université Paris I Panthéon-Sorbonne. She joined the French Banking Federation in 2001 and has held the position of Deputy Director General since 2008. As such, she is responsible most notably for the "strategy, public affairs, communication" and "retail banking, payment methods and systems, digital" sectors. She has also been Manager and Director of the Groupe Revue Banque publication since 2006. She previously held various management positions in the fields of marketing, communication and public affairs at Gan, the French Federation of Insurance Companies and also at Andersen Consulting.

At its meeting of 7 April 2016, the Board of directors considered the situation of Valérie Ohannessian in relation to the independence criteria of the AFEP/MEDEF Code and considered that she fulfilled said criteria.

Accordingly, if the Combined General Meeting of 2 June 2016 approves the appointment of Valérie Ohannessian as a director of the Company, the Board will consist of three independent directors out of seven and three female directors out of seven, or 42.9% of its members.

### 4.2.5 Family connections between these individuals

None.

### **4.3** Corporate Governance

During the last five financial years:

- · none of the directors has been found guilty of fraud;
- none of the directors has been associated as a corporate officer in any insolvency, sequestration proceedings or liquidation;
- none of the directors has been accused of any offence and/ or been the subject of any official public penalty imposed by the statutory or regulatory authorities;
- none of the directors has been the subject of a court order preventing them from acting as a member of an administrative, management or supervisory body of an issuer or from being involved in the management or conduct of the affairs of any company;
- none of the directors is linked to the Company or any of its subsidiaries by a service agreement granting any specific henefits

The directors of the Company and their representatives, in the case of corporate entities, report to the Board of directors on any actual or potential conflicts of interest to which they are or may be exposed.

There are potential conflicts of interest in relation to SCOR SE in its dual capacity as majority shareholder of the Company and directors from the SCOR Group. Directors have a duty of loyalty to the Company and are bound to act in its best interests. The provisions relating to conflicts of interests between companies and majority shareholders are governed by the legislation

and case law in force and the Company has also drawn up specific rules to prevent conflicts of interests in the internal regulations adopted at the Board of directors meeting of 26 February 2014.

In this regard, Brigitte Gauthier-Darcet highlighted the possibility of a conflict of interest concerning her, which the Board of directors considered and on which it delivered a negative opinion at its meeting of 15 December 2015 (see the Report of the Chairman of the Board of directors on the operation of the Board and on internal control, inserted in paragraph 4.5 of this Registration Document). Furthermore, the members of the Board of directors, persons with close links to the management, as well as other management must, pursuant to the regulations in force, declare transactions made on the Company's shares and refrain from personally intervening in transactions involving M.R.M. shares during the following periods:

- during the two-week period before the date on which the Company's consolidated financial statements, or in the absence of these, the annual financial statements, are made public;
- during the period between the date on which management obtains information which, if made public, could have a significant influence on the price of the Company shares and the date on which this information is made public.

### **4.4** Remuneration

In accordance with the provisions of Article L. 225-102-1 of the French Commercial Code, of European Regulation 809/2004 (the Prospectus Directive) and of the recommendations of the AFEP/MEDEF Code, we now report the total remuneration and benefits of any nature paid to each corporate officer by the Company or by companies under its control within the meaning of Article L. 223-16 of the French Commercial Code and by the company controlling the Company within the meaning of the same Article during the 2015 financial year.

In the 2015 financial year, the Company's executive corporate officers were François de Varenne, Chairman of the Board of directors, and Jacques Blanchard, Chief Executive Officer.

In the 2015 financial year, the Company's non-executive corporate officers were Gérard Aubert, Brigitte Gauthier-Darcet, Jean Guitton, and SCOR SE.

The corporate officers did not receive any share subscription or purchase options or bonus shares, given that the Company did not set up any stock options or bonus share allocation plans.

During its meeting on 2 June 2015, the Board of directors decided to use the sum of €30,000 in directors' fees, which had been allocated to the directors for the financial year ending 31 December 2015 by the General Meeting of 2 June 2015, to remunerate the attendance of independent directors. Since 1 August 2013, Jacques Blanchard, has received remuneration for his term of office as Chief Executive Officer of the Company but has not received any director's fees.

With the exception of Jacques Blanchard, Gérard Aubert and Brigitte Gauthier-Darcet, the Company's corporate officers received no remuneration or benefits of any kind with respect to membership of the Board from the Company or the companies it controls, as defined in Article L. 223-16 of the French Commercial Code.

The table below provides a summary of the total remuneration and options and shares allocated to the executive corporate officers over the last two years:

	2015	2014
François de Varenne, Chairman of the Board of directors (1)		
Remuneration due for the financial year	-	-
Value of multi-year variable remuneration awarded during the financial year	-	-
Value of options allocated during the financial year	-	-
Value of bonus shares allocated	-	-
Jacques Blanchard, Chief Executive Officer		
Remuneration due for the financial year	€272,000	€272,000
Value of multi-year variable remuneration awarded during the financial year	-	-
Value of options allocated during the financial year	-	-
Value of bonus shares allocated	-	-
TOTAL	€272,000	€272,000

<sup>(1)</sup> Remuneration and benefits paid to François de Varenne by SCOR SE (company controlling the Company as defined in Article L. 233-16 of the French Commercial Code) are set out in section 9.1 of the management report presented in section 3.6 of this Registration Document.

The table below provides a summary of executive corporate officers' employment contracts, specific pensions, severance payments and non-compete clauses:

	•	yment tract		mentary on plan	Allowances due or likely t following s or a chang	o be payabl severance	under	nce due a non- e clause
Executive corporate officers	Yes	No	Yes	No	Yes	No	Yes	No
François de Varenne		X		Χ		X		Χ
Chairman of the Board of directors								
Commencement of term of office: 29 May 2013								
End of term of office: The General Meeting called to approve the financial statements for the financial year ended 31 December 2016								
Jacques Blanchard		Χ		X	Χ			X
Chief Executive Officer					See paragrap	oh 4.4.1 belo	W	
Commencement of term of office: 29 May 2013								
End of term of office: The General Meeting called to approve the financial statements for the financial year ended 31 December 2016								

Insofar as neither the Company, nor its subsidiaries, operate any pension or supplementary pension schemes, these companies have not set aside, or recognised, any sums for the payment of pension, retirement or other benefits.

### 4.4.1 Remuneration of the Chief Executive Officer

Pursuant to the recommendations of the AFEP/MEDEF Code applicable to the Chief Executive Officer, Jacques Blanchard does not have an employment contract with the Company.

#### **Annual remuneration**

At its meeting on 29 May 2013, the Company's Board of directors decided that the Chief Executive Officer would receive:

- a gross fixed annual remuneration of €200,000 in 12 monthly payments from 1 August 2013; and
- a variable annual remuneration of a maximum of 40% of his
  gross fixed annual remuneration (or €80,000), payment of
  which shall be conditional upon the attainment of quantitative
  and/or qualitative targets set by the Board of directors for
  the year in question. If the targets for a given year are met,
  the bonus will be paid in April the following year.

With regard to the 2015 financial year, the Board of directors met on 26 February 2015 to set the targets upon which the granting of said bonus is conditional. Thus the annual variable remuneration of the Chief Executive Officer in respect of 2015 was determined based on the achievement or failure to achieve the following targets, in full or in part, over the same period and in a manner satisfactory to the Group: (i) renegotiating the asset management agreement concluded with CBRE Global Investors on retail assets and partial in-house management of retail assets, (ii) consolidating rental revenues for retail assets, (iii) implementing upgrading programmes for retail assets, (iv) implementing the office disposal plan, (v) signing the lease on Cap Cergy and completion of renovation works.

The Board of directors' meeting of 25 February 2016 decided to award the Chief Executive Officer the grade of 2 and assessed the rate of targets reached at 90%, corresponding to annual variable remuneration of €72,000 for the 2015 financial year.

### Multi-year variable remuneration

If Jacques Blanchard completes his term of office as Chief Executive Officer, at the end of the Company's Ordinary General Meeting held in 2017 to approve the financial statements for the year ending 31 December 2016, he may receive a maximum deferred multi-year gross bonus of €250,000, the breakdown and terms of which are as follows:

 a maximum gross amount of €150,000 pro rata the achievement of a target internal rate of return (IRR) of 10% per annum in the period beginning 29 May 2013;

- a maximum of €100,000 gross, paid on the basis of an average annual evaluation, measured on a discretionary basis by the Board of directors, within a range of between one and five, using the following method of calculation:
- ► INDIVIDUAL PERFORMANCE BASED ON THE PROGRESS OF WORKS OUTLINED IN THE FOUR YEAR BUSINESS PLAN – WEIGHTED OVER FOUR YEARS

Evaluation	Bonus paid
1	100%
2	75%
3	50%
4	25%
5	0%

### Benefits in kind

In accordance with the decision taken by the Company's Board of directors on 29 May 2013, the Chief Executive Officer is in receipt of health (mutual) and employee benefit insurance, as well as a company car, within a maximum budget of €30,000.

### Severance payments

Lastly, at its meeting on 31 July 2013, the Board authorised, in the event of Jacques Blanchard having his term of office as Chief Executive Officer terminated early due to a change of control or strategy at the M.R.M. Group (a "Forced Departure"), a severance payment not exceeding his gross fixed annual remuneration under the terms listed below:

- in the event of Forced Departure, Jacques Blanchard will receive severance pay capped at €200,000, or the equivalent of the gross fixed annual remuneration of the Chief Executive Officer as set by the Board of directors on 29 May 2013 (the "Benefit"). This allowance will be subject to prior verification of the Performance Requirement defined below.
- the performance requirement (the "Performance Requirement") shall be met for a given financial year if one of the following criteria is fulfilled for two consecutive financial years prior to the Chief Executive Officer's departure date:
- 1) the M.R.M. Group's IRR shall be at least 5%, or
- M.R.M.'s share price over the reference period shall not be more than 10% below that of the IEIF SIIC France index;

- in the event of Forced Departure, the Board shall meet to ascertain whether or not the Performance Requirement has been met. If the Board observes the realisation of the Performance Requirement, the allowance shall be paid to the Chief Executive Officer as soon as possible. To all intents and purposes, it is specified that in the event of Forced Departure prior to the expiry of a period of two years from the date on which Jacques Blanchard took up his office as Chief Executive Officer, the Performance Requirement shall be deemed to have been met if one of the criteria referred to above is met over the whole of the term of office actually served by Jacques Blanchard;
- other than the event of a Forced Departure and including, but not limited to, dismissal with good reason due to the fault of the Chief Executive Officer or following a widely recognised negative performance by the Company, or should the Chief Executive Officer leave of his own accord to fill another post inside or outside the Group, no benefit of any kind shall be payable to the Chief Executive Officer.

Pursuant to Article L. 225-40-1 of the French Commercial Code, the Board of directors considered this agreement at its meeting on 25 February 2016 and decided to maintain its approval.

### Summary of total remuneration of the Chief Executive Officer

The table below provides a summary of the total remuneration, including gross remuneration due and paid, awarded to the Chief Executive Officer for the last two years:

	2015		2014		
	Amounts due	Amounts paid	Amounts due	Amounts paid	
Fixed remuneration	200,000 €	€200,000	€200,000	€200,000	
Annual variable remuneration	€72,000	€72,000	€72,000	€30,000	
Multi-year variable remuneration	-	-	-	-	
Exceptional remuneration	-	-	-	-	
Directors' fees	-	-	-	-	
Benefits in kind (1)	€8,964	€8,964	€8,821	€8,821	
TOTAL	€280,964	€280,964	€280,821	€238,821	

<sup>(1)</sup> Company car, health (mutual) and employee benefit insurance.

Jacques Blanchard did not receive any share subscription or purchase options or performance shares from the Company.

### 4.4.2 Remuneration of the Chairman of the Board of directors

François de Varenne, Chairman of the Board of directors, does not receive any remuneration from the Company or its subsidiaries. He is also a member of the Executive Committee of SCOR SE (the company controlling the Company as defined in Article L. 233-16 of the French Commercial Code) and

receives from the latter the remuneration and benefits shown in section 9.1 of this management report included in section 3.6 of this Registration Document.

### 4.4.3 Remuneration of non-executive corporate officers

The table below summarises the remuneration received by non-executive directors over the last two years:

Directors' fees and other remuneration received by non-executive corporate officers	Amounts paid in 2015	Amounts paid in 2014
Gérard Aubert		
Directors' fees	€13,000	€10,000
Other remuneration	-	-
Brigitte Gauthier-Darcet		
Directors' fees	€13,000	€10,000
Other remuneration	-	-
Jean Guitton		
Directors' fees	-	-
Other remuneration	-	-
SCOR SE		
Directors' fees	-	-
Other remuneration	-	-
TOTAL	€26,000	€20,000

At its meeting of 15 December 2015, the Board of directors decided that from 1 January 2016, attendance fees for committee chairpersons would be doubled.

# 4.5 Report of the Chairman of the Board of directors on the operation of the Board and on internal control

In accordance with the provisions of Article L. 225-37 of the French Commercial Code, the purpose of this report is to set out the manner in which the work of the Company's Board of directors is prepared and organised, together with the internal control procedures put in place by the Company, and to present any limitations imposed by the Board of directors on the powers of the Chief Executive Officer.

This report was prepared by the Chairman of the Board of directors and approved by the Board of directors during its meeting of 25 February 2016.

In preparing this report, the Chairman was guided by the AMF reference framework issued in July 2010, the AMF

implementation guide for small and medium caps issued in July 2010 and the 2015 AMF report on corporate governance and executive remuneration of 9 November 2015 and on the revised, enhanced version of the AFEP/MEDEF Code application guidelines issued by the High Committee for corporate governance in December 2015.

The report's preparation gave rise to preparatory work involving the Chairman of the Board of directors, the CEO, the CFO and the Head of Asset Management. This report is subject to internal review by the Group's various governing bodies, namely the Strategic Committee and the Board of directors.

### Declaration of compliance with the AFEP/MEDEF Corporate Governance Code

Following discussions of the Board of directors on 24 November 2008, it was decided that the Company would gradually comply with the AFEP/MEDEF recommendations relating to corporate governance, including the recommendation of 6 October 2008 on the remuneration of executive corporate officers of listed companies, as incorporated in the AFEP/MEDEF Corporate Governance Code of December 2008, as amended in November 2015 (hereinafter the "AFEP/MEDEF Code") and in the AFEP/MEDEF Code application guidelines issued by the High Committee for corporate governance in December 2015 ("HCGE Recommendations").

The aforementioned AFEP/MEDEF Code and HCGE Recommendations may be consulted at the Company's head office.

In accordance with the provisions of Article L. 225-37-7 of the French Commercial Code, the present report details the reasons why certain provisions of the AFEP/MEDEF Code, which the Company voluntarily adopted and certain HCGE Recommendations, have been rejected or are currently in the course of being implemented.

### 1.1 Points still requiring compliance

### 1.1.1 Composition and number of specialist committees (Recommendations 17 and 18 of the AFEP/MEDEF Code)

The Board is assisted in the performance of its work by an Audit Committee and a Strategic Committee. The Company had no other specialist committee on the date of this report. This is due to the Company's size, activity and the fact that it has only four employees, all of whom were recruited in 2013 or 2015.

The duties of a Remuneration Committee, as defined in the AFEP/MEDEF Code, are currently directly performed by the Board of directors. In addition, the necessity for such a Committee appears limited at the present time insofar as the Chief Executive Officer is the sole executive corporate officer paid by the Company and it was decided that only independent directors would receive directors' fees, in accordance with the allocation rule presented in paragraph 2.16.1 of this report.

Similarly, the duties of a Nomination Committee, as defined in the AFEP/MEDEF Code, are for the same reasons currently directly performed by the Board of directors.

# 1.1.2 Temporary suspension of the renewal of director appointments by rotation (Recommendation 14 of the AFEP/MEDEF Code)

At the Combined General Meeting of 13 May 2013, all of the directors were appointed or had their appointments renewed for a period of four years, which will expire at the Ordinary General Meeting convened in 2017 to approve the financial statements for the year ended 31 December 2016.

The purpose of this grouped renewal at the Combined General Meeting of 13 May 2013 was to stabilise the Board of directors during SCOR SE's acquisition of a majority stake in the Company in 2013.

It is planned to reinstate the renewal of appointments by rotation at the Ordinary General Meeting convened in 2017 to approve the financial statements for the year ended 31 December 2016. The shareholders will be asked to use the option open to them pursuant to Article 11 of the Articles of Association to appoint directors for different lengths of time in order to reinstate the renewal of appointments by rotation.

# 2. Conditions for preparing and organising the work of the Board of directors

# 2.1 Rules governing the composition of the Board of directors

The Company is governed by a Board of directors of at least three and a maximum of twelve members, appointed by the Ordinary General Meeting of Shareholders for a period of four years. The terms of office of outgoing directors may be renewed. The directors may be dismissed at any time by the Ordinary General Meeting. The number of directors having reached the age of 70 may not exceed one-third of the total number holding office.

The Board of directors appoints one of its members as Chairman. The Chairman must be a natural person and the Chairman's term of office cannot exceed their term of office as a director. The Board may terminate their term of office at any time. Since the General Meeting of 11 June 2009, it is specified in Article 12 of the Articles of Association that when the Board votes on whether to end the Chairman's term of office, the Chairman will abstain from voting. The age limit for holding office as Chairman is 68.

The Board of directors may appoint one or more Vice Chairmen if it deems it useful.

### 2.2 Composition of the Board of directors

#### 2.2.1 Current composition of the Board of directors

The Board of directors currently comprises five individual members and one legal entity.

The composition of the Board of directors did not change over the past year. The current members of the Board of directors are:

 François de Varenne, Chairman of the Board of directors and Director;

- Jacques Blanchard, Chief Executive Officer and Director;
- · Gérard Aubert, Independent Director;
- Brigitte Gauthier-Darcet, Independent Director;
- Jean Guitton, Director;
- SCOR SE, Director, represented by Karina Lelièvre.

The term of appointment of all of the directors will expire at the end of the Ordinary General Meeting convened in 2017 to approve the financial statements for the year ended 31 December 2016.

There are two women on the Board of directors, Brigitte Gauthier-Darcet and Karina Lelièvre, representing one third of its composition. The Board of directors is currently looking into its composition, in view of the fact that as of the financial year beginning 1 January 2017, the Board of directors must have, among its members, a proportion of at least 40% of the less represented gender, on the understanding that the difference in number between the number of directors of each gender may not exceed two (proportion applicable when the Board is composed of no more than eight members).

The positions held by directors are listed in section 4.2 of the 2015 Registration Document, along with information relating to their age and date of first appointment and on the number of Company shares they hold.

### 2.2.2 Independent directors – Annual review of the independence of each director

The Company applies the definition and criteria for independence established in paragraph 8 of the AFEP/MEDEF Code. A director is independent when "he/she has no relationship of any kind whatsoever with the Company, its Group or its management, which may interfere with the exercise of his or her free judgement".

The Company has two independent directors (out of a total of six directors) as of the date of this report: Gérard Aubert and Brigitte Gauthier-Darcet, i.e., a third of its membership, which corresponds to the proportion outlined in Recommendation 9.2 of the AFEP/MEDEF Code for controlled companies. Since 29 May 2013, the Company has been controlled by its shareholder SCOR SE, which owns the majority of voting rights and shares in the Company, and as such exerts considerable influence over the Company's management, particularly given that three of the directors are members of SCOR SE.

The proportion of independent directors on the Board is now compliant with the recommendations of the AFEP/MEDEF Code.

Pursuant to the AFEP/MEDEF Code, the Board takes into account the following criteria when deciding on the independence of a director:

- "The independent director is not an employee or executive corporate officer of the Company, an employee or director of the parent company or of one of its consolidated companies and has not been in the last five years;
- Is not an executive corporate officer of a company in which the Company, directly or indirectly, acts as a director or in which an employee designated as such or an executive corporate officer of the Company (currently or in the last five years) is a director;
- Is not a client, supplier, commercial banker or investment banker:
  - with significant weighting for the Company or its Group,
  - for which the Company or its Group represents a significant share of their business:
- Does not have any close family ties with an executive corporate officer of the Company;
- Has not been a Statutory Auditor of the Company over the previous five years;
- Has not been a director of the Company for more than twelve years.

Directors representing significant shareholders of the Company or its parent company may be considered independent if these shareholders have no involvement in the Company's control. Nevertheless, once they have reached a threshold of 10% (reduced by the Company to 5%, see below) of the capital or voting rights, the Board shall systematically examine their independent status, taking into account the Company's capital structure and potential conflicts of interest."

In addition to the aforementioned criteria defined by the AFEP/MEDEF Code, the Company applies the following criteria and stipulations:

- May not have received from the Company, in any form, with the exception of directors' fees, a gross remuneration higher than €100,000 over the previous five years;
- Does not represent a significant shareholder of the Company, where:
- (i) a shareholder is considered significant if it owns more than 5% of the capital or voting rights (calculated by consolidating its various equity investments),
- (ii) below this threshold, the Board shall systematically examine their independent status taking into account the Company's capital structure and potential conflicts of interest

The internal regulations of the Board of directors, which were adopted on 26 February 2014, include a requirement to perform an individual review of each director on an annual basis to confirm their independence.

This item was added to the agenda of the Board meeting of 8 April 2015, which determined that Gérard Aubert and Brigitte Gauthier-Darcet met the independence criteria.

On 15 December 2015, following her appointment to oversee the support functions of business services and as a member of the operational and strategic committee, and the management committee of CBRE France, the situation of Brigitte Gauthier-Darcet in respect of her position as an independent director was subject to further verification by the Board of directors that expressed a favourable opinion.

The Board's review focused specifically on compliance with the following criteria, set out in the AFEP/MEDEF Code and included in the internal regulations of the Board of directors of M.R.M.:

(i) The director in question must not represent a significant shareholder of the Company.

In this respect, the threshold of a 10% interest in the capital or voting rights scheduled by the AFEP/MEDEF Code was lowered to 5% by the internal regulations of the Board of directors (calculated by consolidating the shareholder's various holdings). CBRE France is not a shareholder in M.R.M. However, CBRE Global Investors France SAS, which belongs to the same group, holds (together with others) more than 5% of the capital and more than 8% of the voting rights in M.R.M., making it a major shareholder of the Company. The Board thus considered the nature of the links between CBRE France and CBRE Global Investors France SAS. Upon reading the Annual Report and the Corporate Responsibility Report published by the CBRE Group, although both companies are held indirectly

by the same U.S. holding company, namely CBRE Group Inc., the Board noted that:

- the two business segments into which CBRE France and CBRE Global Investors France SAS respectively fall is subject to an operational separation and separate lines in the consolidated financial statements published by their group;
- they are established in separate premises;
- there are no managers common to both companies;
- there are procedures within the group to avoid all conflicts of interest.

On this point, the Board of directors therefore concluded that these two companies do indeed belong to the same group, but that there appears to be a genuine separation in their organisations, allowing them to be considered as independent from one another.

(ii) The director in question must not be a significant supplier or provider of the Company.

In this respect, the Board noted that in 2015, CBRE France performed various services for the M.R.M. group in a number of its office properties:

- property management tasks, which are recurring but whose remuneration may be considered as not significant (€50,000 excluding VAT in 2015),
- rental marketing task that is neither recurring nor significant (€48,000 excluding VAT in 2015),
- project management mission for which the amounts involved may be significant, in view of the total charges incurred by the Group (works contract of €3.74 million excluding VAT, with a balance of €850,000 excluding VAT payable in 2016) which is however non-recurring.

On this point, the Board concluded that CBRE France could be considered as a non-significant provider of the Company.

Lastly, the Board noted that, as Head of support functions at CBRE France, Brigitte Gauthier-Darcet, did not work in the field of real estate service provided by the CBRE Group, and indeed observed that the choice of M.R.M.'s external providers for the type of task likely to be entrusted to CBRE France was a management decision, falling within the scope of its CEO, and not that of its Board of directors.

In view of the foregoing, the Board concluded that it could reasonably consider that neither CBRE Global Investors France nor CBRE France are likely to influence decisions submitted to the Board of directors of M.R.M. and approved the independent director status of Brigitte Gauthier-Darcet.

Finally, without compromising her independence but rather for the purpose of strict separation, which excludes any possible conflict of interest, the Board of directors decided that Brigitte Gauthier-Darcet will in future no longer participate in any deliberations of the Board of directors which may concern a CBRE Group entity.

### 2.3 Duties of the Board of directors

In accordance with the provisions of Article L. 225-35 of the French Commercial Code, the Board of directors determines the Company's business policies, monitors their implementation and controls the management of the Company. Subject to the powers expressly attributed by the law to Shareholders' Meetings and within the limits of the corporate purpose, the Board may consider any matter related to the successful operation of the Company, and makes decisions governing any matters that concern it. It may also conduct examinations and controls that it deems necessary.

The Board of directors may discuss any matter within its legal, regulatory and statutory powers. In particular, the Board of directors examines and approves the interim and annual financial statements (separate and consolidated financial statements), approves the terms of the reports on the activity and results of the Company, and examines the Chairman of the Board's report on internal control.

The Chief Executive Officer shall report regularly and by any means to the Board of directors on the Company's financial position, cash position and commitments, and on any significant events and transactions pertaining to the Company.

At least once every quarter, the Chief Executive Officer shall present a report to the Board of directors on the activity and operation of the Group.

Each director is entitled to provide additional information on their own initiative, with the Chief Executive Officer being available to provide the Board of directors with explanations and relevant information.

## 2.4 Duties of the Chairman of the Board of directors

Since 29 May 2013, the functions of Chairman of the Board of directors have been separated from those of the Chief Executive Officer.

The Chairman of the Board of directors performs the duties assigned to him by law. As such, he organises and directs the work of the Board of directors, and reports thereon to the General Meeting. The Chairman ensures the proper operation of the Company's decision-making bodies, and in particular ensures that the directors are able to fulfil their duties.

## 2.5 Duties and powers of the Chief Executive Officer

The Chief Executive Officer has the widest powers to act in all circumstances on behalf of the Company subject to the limitations set forth hereunder. He exercises those powers within the limits of the corporate purpose, subject to the powers that are expressly attributed by the law to Shareholders' Meetings and those that are especially reserved for the Board of directors.

The Chief Executive Officer represents the Company in its relations with third parties.

In line with the Company's internal regulations, the Chief Executive Officer may not take the following decisions without prior authorisation from the Board of directors:

- approval and any significant changes to the Company's or Group's annual budget or multi-annual business plan;
- (ii) acquisition or disposal of any Group's assets (including company shares and fund units), and any capital expenditure above €1,000,000;
- (iii) any operating expenditure for the Group in excess of €100,000 per annum;
- (iv) signature by the Group of any lease agreement related to a total surface area of more than 1,000 sqm and for which the economic terms fall short of those stipulated in the multi-annual business plan;
- any new debt or change in the terms of an existing debt (including any early repayment, renegotiation or refinancing of bank loans);
- (vi) any corporate decision requiring advance approval by the Group's banks pursuant to existing financing arrangements or which are likely to impact the Company and its subsidiaries' compliance with their respective declarations and obligations pursuant to the said financing arrangements;
- (vii) any change in management agreements entered into by the Company or its subsidiaries with CBRE Global Investors France;
- (viii) the recruitment of any employee under an open-ended or fixed-term employment contract;
- (ix) the issue of any guarantee, bond or security or constitution of any collateral and the subscription of any off-balance sheet commitment by a Group company for an amount above €100,000;
- (x) the signature of any transaction agreement related to a dispute in which the Company and/or its subsidiaries must pay or are likely to have to pay an amount above €100,000;

- (xi) any intra-group reorganisation project, notably involving a merger, spin-off, partial asset contribution, dissolution or creation of a company;
- (xii) any change in the Group's accounting methods; and
- (xiii) any significant transaction that does not form part of the Company's announced strategy.

No annual authorisation was given by the Board of directors to the Chief Executive Officer to give deposits, securities and guarantees to the tax and customs authorities and/or with respect to third parties on the Company's behalf, for a period not exceeding one year and, except in the case of guarantees given to tax and customs authorities, subject to the limitations of an overall ceiling set by the Board. Thus every surety, endorsement or guarantee made by the Company to guarantee commitments entered into by third parties must be authorised in advance by the Board of directors, in accordance with the provisions of Article L. 225-35 of the French Commercial Code.

Throughout the financial year ended 31 December 2015 and to date, the Company has not had and does not have a Deputy Chief Executive Officer.

## 2.6 Meetings and decisions of the Board of directors

The Board of directors meets as often as required in the interests of the Company, either at the head office or in any other place specified in the notice of meeting. Board meetings may be convened by the Chairman or any person delegated by the Chairman, by any means. If the Board has not met for more than two months, at least one-third of its members may ask the Chairman to call a meeting to consider a particular agenda. In the event of separation of the functions of Chairman of the Board of directors and Chief Executive Officer, as has been the case since 29 May 2013, the Chief Executive Officer may also ask the Chairman to call a Board meeting to consider a particular agenda.

Meetings are chaired by the Chairman of the Board of directors. In the event that the Chairman is absent, the Board is chaired either by a Vice-Chairman (if one has been appointed) or, in the absence of any Vice-Chairman, by one of its members appointed by the Board to chair the meeting.

The Board can only validly deliberate if at least half of its members are present. Decisions are taken by a majority of the votes of the members present or represented.

These internal regulations stipulate in particular that the Board must meet at least four times a year. A draft schedule of meetings is approved in October at the latest for the following year, to enable its members to attend. The Board also

organises the use of video conferencing or telecommunications technology for Board meetings, and allows the directors who participate in Board meetings by such means to be considered as present for the purposes of calculating quorum and majority, subject to the limitations and conditions laid down by current legislation and regulations. Such participation via video conferencing or telecommunications is not applicable to Board meetings called in relation to the appointment, remuneration or dismissal of the Chairman, the appointment, remuneration or dismissal of the Chief Executive Officer, the approval of the separate financial statements, consolidated financial statements and the management report.

# 2.7 Meetings of the Board of directors during the 2015 financial year

During the financial year ended 31 December 2015, the Board of directors met six times, with an attendance rate of 94.4%:

- 26 February 2015;
- 8 April 2015;
- 2 June 2015;
- 30 July 2015;
- 17 November 2015;
- 15 December 2015.

The main work carried out during 2015 related to:

- approving the interim and annual financial statements;
- approving the Registration Document;
- approving the regulatory reports (in particular the management report and the report on internal control);
- reviewing and validating business topics, in particular: disposal plan of office properties, upgrading of retail properties, refinancing of bank maturities and establishing the Company's new organisation of its asset management, specifically involving the partial shift of work in-house and the recruitment of a Head of Asset Management (whose role is outlined in paragraph 3.2.4 of this report);
- convening the General Meeting of Shareholders;
- self-assessment of the Board of directors.

## 2.8 Assessment of the Board of directors in 2015

For the second consecutive year, the Company drew up an assessment questionnaire based on the operating procedures of the Board of directors, and sent it to the directors in November 2015. This helped it to identify areas for improvement as well as those where progress has been made.

The questionnaire covered the composition of the Board, its organisation, its operation and the composition and operation of both its committees (Audit Committee and Strategic Committee).

All the directors responded to the questionnaire and the Board of directors dedicated an item on the agenda of its meeting of 15 December 2015 to present a summary of responses to the questionnaire and discuss this topic.

The main conclusions of this analysis were as follows: on a five-point scale (where 5 is the highest score), the directors gave scores of between 3.8 and 4.9. With an overall average score of 4.4 in 2015, the evaluation of the Board regarding its operation is slightly higher than last year (4.3).

The directors welcomed the progress made on the following points:

- quality of documents provided;
- timeframes for prior submission of these documents; and
- improvement in the presentation of the Group's performance;

The areas identified where progress could be made cover:

- appraising the risks run by M.R.M. and the resources employed to manage them;
- appraising the effectiveness of internal control; and marginally;
- the effectiveness of how meetings are conducted: sufficient time devoted to important topics, appropriate allocation of time between presentations and discussions and quality of deliberations.

# 2.9 Meetings of the Board of directors during the 2016 financial year

To date, the Board of directors has met twice in 2016, on 14 January 2016 and 25 February 2016. These meetings dealt primarily with the refinancing of a bank loan, the approval of the separate and consolidated 2015 financial statements and the appropriation of income for the year ended 31 December 2015, the approval of the reports of the Board of directors, and the list of agreements specified in Articles L. 225-38 and L. 225-39 of the French Commercial Code, a review of operational business matters and the setting of the variable portion of the Chief Executive Officer's annual remuneration for 2015 and his targets for 2016.

## 2.10 Composition and duties of the Audit Committee

On 20 April 2009, the Board of directors decided to establish an Audit Committee within the Board, with the following duties:

- examine the financial statements and ensure the relevance and consistency of the accounting methods adopted to prepare the separate and consolidated financial statements;
- · monitor:
  - the process of preparing the financial information,
  - the effectiveness of the internal control and risk management systems,
  - the auditing of the separate financial statements and, if needed, the consolidated financial statements by the Statutory Auditors,
  - the procedure for selecting the Statutory Auditors, and for establishing their fees and independence.

Since 29 May 2013, the Audit Committee has comprised the following members:

- Brigitte Gauthier-Darcet, Independent Director, Chairperson of the Audit Committee;
- Gérard Aubert, Independent Director;
- · Jean Guitton, Director.

Since Gérard Aubert joined the Audit Committee during the financial year 2012, the proportion of independent directors on the Committee has been two-thirds, as recommended by the AFEP/MEDEF Code.

Brigitte Gauthier-Darcet, Chairperson of the Audit Committee, has special expertise in finance and accounting. She also has more than 30 years of professional experience in engineering, construction, communications and investment. Having started her career at Serete, where she headed the finance department, Brigitte Gauthier-Darcet held a number of finance and senior management positions at Lagardère Active. She now oversees the support functions at CBRE France.

Gérard Aubert has special expertise in finance and real estate. He was Chairman of CB Richard Ellis France for over 20 years and at present he is, inter alia, Chairman of Trait d'Union SASU and director of Eurosic. In his capacity as independent director of M.R.M., he joined the Audit Committee in April 2012.

Jean Guitton is a real estate specialist. He joined the SCOR Group in 2000 and is Head of Real Estate. A Chartered Architect, he holds a Masters (DESS) degree in Urban Planning from the Paris Institute of Political Studies (IEP) and is an associate member of the French Institute of Property Appraisers. After a first experience as an urban planning

architect, Jean Guitton successively held the positions of analyst, property appraiser, then Head of International at the Bourdais group. He pursued his career as Head of International Development at Pelege Entreprises, Head of Commercial Real Estate Programmes at SMCI, and Head of Real Estate and Investor Relations at Sagitrans/Safitrans.

The Audit Committee is responsible for auditing the financial statements for the financial years beginning on or after 1 January 2009. The Audit Committee is governed by internal regulations which were also modified on 26 February 2014. These internal regulations, appended to the internal regulations of the Board of directors, are available on the Company's website (www.mrminvest.com).

These internal regulations stipulate in particular that the Committee may call on external experts, that the Audit Committee must have sufficient time to examine the financial statements, that in order to examine the financial statements, the Committee shall receive a report from the Statutory Auditors highlighting the essential points not only of the results, but also of the accounting methods chosen, and a report from Financial Management outlining the Company's exposure to risk and material off-balance sheet commitments.

#### 2.11 The Audit Committee's work in 2015

The Audit Committee met six times in 2015, with an attendance rate of 94.4%, notably to discuss the following:

- monitoring the financial commitments of the Company and its subsidiaries, specifically with regard to loan maturities as of 31 December 2015 and their refinancing;
- meetings with the Statutory Auditors and Financial Management regarding the preparation of the interim consolidated financial statements;
- meetings with the Statutory Auditors and Financial Management regarding the preparation of the annual separate and consolidated financial statements, including in particular a presentation by the Statutory Auditors highlighting the essential points of the results of the statutory audit and of the accounting methods chosen;
- meetings with the Statutory Auditors and Financial Management on the internal control procedures, particularly a presentation by the Statutory Auditors on the results of their "interim" duties;
- meetings with independent appraisers for the Group's twice-yearly appraisal valuation of properties;
- review of the annual budget and monitoring of the Group's 12-month cash flow forecast.

### 2.12 The Audit Committee's work in 2016

The Audit Committee has met once since the start of 2016, and the meeting focused on examining the separate and consolidated financial statements in the presence of the Statutory Auditors and Financial Management.

## 2.13 Composition and duties of the Strategic Committee

On 29 May 2013, the Board of directors decided to establish a Strategic Committee within the Board, with the following duties:

- · studying strategic issues involving the Group;
- supervising the execution of Group strategy by general management;
- reviewing any major investment, acquisition or disposal plans;
- supervising the drafting of a business plan and monitoring its implementation;
- examining the financing policy of the Company and its subsidiaries (including any plans to change, repay early, renegotiate or refinance the existing debt).

The Strategic Committee gives opinions and recommendations to the Board on matters within its competence.

The following directors make up the Strategic Committee:

- François de Varenne, Chairman of the Board of directors;
- · Jacques Blanchard, Chief Executive Officer;
- Jean Guitton.

### 2.14 The Strategic Committee's work in 2015

The Strategic Committee met 11 times in 2015 to discuss the following matters:

- the Company's organisation and human resources;
- approval of the conditions for marketing the main rental properties and asset disposals;
- monitoring of investment projects;
- preparation and approval of the plan to sell office buildings;
- the financial communication policy;
- control of the work performed by the Head of Asset Management and CBRE Global Investors France;
- · monitoring of procedures related to disputes.

### 2.15 The Strategic Committee's work in 2016

To date, the Strategic Committee has met once since the start of 2016, and the meeting focused on the monitoring of the Company's strategic objectives.

## 2.16 Remuneration of corporate officers in 2015

#### 2.16.1 Directors' fees

The Ordinary General Meeting of 2 June 2015 allocated a total of €30,000 for directors' fees related to the financial year ended 31 December 2015.

At its meeting of 2 June 2015, as in previous years, the Board decided to use this amount to remunerate the attendance of the independent directors, within the following limits and changes, specifically linked to industry practice relating to the following amounts:

- an increase from €750 to €1,000 per Board of directors' meeting attended by the independent director;
- an increase from €750 to €1,000 per Audit Committee meeting attended by the independent director;
- remuneration of €1,000 per independent director to be invested in shares of the Company.

Except for the last item, which is new and intended to promote compliance with the share ownership requirement imposed by the internal regulations, this remuneration is variable in full and is based entirely on the independent directors' attendance and participation at Board of directors and Audit Committee meetings.

The table summarising the attendance fees paid to each non-executive corporate officer as recommended in the AFEP/MEDEF Code application guidelines of June 2013 and reproduced in the AMF Registration Document guide of 17 December 2013 is shown in section 4.4. of the 2015 Registration Document.

### 2.16.2 Remuneration of the Chief Executive Officer

Since 1 August 2013, Jacques Blanchard, has received a remuneration as the Company's Chief Executive Officer, which is paid by the Company.

The summary remuneration tables recommended in the AFEP/MEDEF Code application guidelines of November 2015 and reproduced in the AMF Registration Document guide of 17 December 2013 are shown in paragraph 4.4. of the 2015 Registration Document.

The Chief Executive Officer's remuneration will be the subject of a resolution which will be submitted for consultation at the next General Meeting of Shareholders on 2 June 2016, in accordance with the new so-called "say on pay" recommendations of the AFEP/MEDEF Code implemented in June 2013.

#### **Fixed remuneration**

Jacques Blanchard's basic gross annual fixed remuneration as the Company's Chief Executive Officer is €200,000, payable over twelve months, subject to the social security contributions applicable to his status as a corporate officer.

Jacques Blanchard's basic gross annual fixed remuneration has not changed since being set at the Board of directors' meeting of 29 May 2013.

#### **Annual variable remuneration - Bonus**

Jacques Blanchard may also be awarded variable remuneration in the form of a bonus set by the Board of directors of up to a maximum of 40% of his gross annual fixed remuneration, the payment of which shall be conditional on reaching quantitative and/or qualitative targets set by the Board of directors for the year in question.

If the targets for a given year are met, the bonus will be paid in April the following year.

With regard to the 2015 financial year, the Board of directors met on 26 February 2015 to review the performance and assess the targets reached by Jacques Blanchard in order to set the variable portion of his remuneration for 2014, and to set the targets for receiving his 2015 bonus.

### Multi-year variable remuneration – Deferred bonus

If Jacques Blanchard completes his term of office as Chief Executive Officer, at the end of the Company's Ordinary General Meeting held in 2017 to approve the financial statements for the year ending 31 December 2016, he may receive a maximum deferred gross bonus of €250,000, the breakdown and terms of which are as follows:

- a maximum gross amount of €150,000 pro rata the achievement of a target internal rate of return (IRR) of 10% per annum in the period beginning 29 May 2013;
- a maximum of €100,000 gross, paid on the basis of an average annual evaluation, measured on a discretionary basis by the Board of directors, within a range of between one and five, using the following method of calculation:

► INDIVIDUAL PERFORMANCE BASED ON THE PROGRESS OF WORK OUTLINED IN THE FOUR-YEAR BUSINESS PLAN – WEIGHTED OVER FOUR YEARS

Evaluation	Bonus paid		
1	100%		
2	75%		
3	50%		
4	25%		
5	0%		

### Severance payment in the event of forced departure

In accordance with the principles set out at the Board meeting of 29 May 2013, at its meeting of 31 July 2013, the Board approved a severance payment to the Chief Executive Officer in the event of a forced departure before the end of his term of office, capped at his gross annual fixed remuneration, under the following conditions:

• In the event of the termination of his functions as Chief Executive Officer related to a change in control or strategy of the M.R.M. Group ("Forced Departure"), Jacques Blanchard shall receive a severance pay capped at €200,000, i.e. the amount of his gross annual fixed remuneration as Chief Executive Officer, as set by the Board on 29 May 2013 (the "Benefit"). This allowance will be subject to prior verification of the Performance Requirement defined below.

The performance requirement (the "Performance Requirement") shall be met for a given financial year if one of the following criteria is fulfilled for two consecutive financial years prior to the Chief Executive Officer's departure date:

- 1) the IRR of the M.R.M. Group must be at least 5%, or
- 2) M.R.M.'s share price over the reference period shall not be more than 10% below that of the IEIF SIIC France index.

In the event of a Forced Departure, the Board of directors will decide if the Performance Requirement is realised. If the Board observes the realisation of the Performance Requirement, the allowance shall be paid to the Chief Executive Officer as soon as possible.

To all intents and purposes, it is specified that in the event of Forced Departure prior to the expiry of a period of two years from the date on which Jacques Blanchard took up his office as Chief Executive Officer, the Performance Requirement shall be deemed to have been met if one of the criteria referred to above is met over the whole of the term of office actually served by Jacques Blanchard;

 Apart from the assumption of a Forced Departure particularly, but without limitation, in case of the event of a revocation due to the Chief Executive Officer following a performance famously negative of the Company, or if the Chief Executive Officer left his functions on its own initiative to exercise a new position inside or outside the Group, no compensation of any kind whatsoever will be due to the Chief Executive Officer.

# 2.17 Participation of shareholders in the General Meeting

In accordance with the provisions of Article L. 225-37-8 of the French Commercial Code, the methods relating to shareholders' participation in the General Meeting are outlined in Article 16 of the Company's Articles of Association.

# 2.18 Capital structure – Factors likely to have an impact in the event of a public offering

The information relating to the Company's capital structure and the information specified in Article L. 225-100-3 of the French Commercial Code is published in the Board of directors' management report for the financial year ended 31 December 2015 and is included in chapter 3 of the 2015 Registration Document.

# 2.19 Resolutions concerning delegation of authority proposed at the General Meeting

Pursuant to the provisions of Article L. 225-129-6 of the French Commercial Code, as long as the shares held collectively by employees represent less than 3% of the Company's share capital, every three years a draft resolution must be proposed regarding a delegation of authority granted to the Board of directors in order to decide on a capital increase reserved for employees participating in a company savings plan.

This periodic obligation is scheduled to take place this year and such a draft resolution will thus be proposed to shareholders.

### 2.20 Management of conflicts of interest

The policy for managing conflicts of interest is included in section 4.3 of the 2015 Registration Document.

Given that the functions of Chief Executive Officer and Chairman of the Board are separate, and given that in the internal regulations, the Company has taken the step of setting out rules to prevent conflicts of interest, the Board of directors only found it necessary to appoint one Lead Director to handle conflicts of interest.

### 3. Internal control procedures

The Company and its subsidiaries, which are all included in the scope of consolidation, are subject to internal control.

### 3.1 Objectives of control procedures

The control procedures implemented by the M.R.M. group (i.e., the Company and all entities over which the Company directly or indirectly exercises control) aim to:

- ensure compliance with the established values, strategies and objectives and to ensure that management actions are consistent with the Company's corporate purpose and the strategic objectives defined by the Board of directors, in compliance with current laws and regulations, the Company's corporate interest and that of each of its subsidiaries;
- improve the efficiency of the Company's operations and enable the efficient use of resources;
- coordinate the successful communication of accounting, financial and management information between external parties and the management of the M.R.M. group companies; and

 prevent and manage risks associated with the M.R.M. group's activities, and the risks of errors or fraud, in particular in the fields of accounting and finance.

Internal control cannot however provide an absolute guarantee that the Company's objectives will be achieved.

### 3.2 Internal control parties

### 3.2.1 The Chief Executive Officer

The Chief Executive Officer is responsible for the communication and coordination of financial information between the various parties involved in pursuit of the defined strategy. This person ensures the quality of the internal control and risk management systems.

The Chief Executive Officer, the Chairman of the Board of directors and the Board of directors oversee the companies in the M.R.M. group in general and make sure that their legal, contractual, financial, fiscal and administrative obligations are fulfilled so that the Company is managed in the best and most efficient way.

In order to carry out his duties successfully, the Chief Executive Officer makes sure he is informed by the Head of Asset Management and CBRE Global Investors France about all matters relating to the M.R.M. group's buildings, takes any

steps necessary to collect such information, approves the decisions taken and alerts the competent bodies of the potentially unfavourable consequences of decisions left unresolved.

The Chief Executive Officer oversees the actions of the Head of Asset Management and CBRE Global Investors France and is responsible for the preparation and presentation of the general budget and business plan setting out the objectives and strategy in the short- and medium-term.

The Board of directors' annual management report to the General Meeting identifies and describes the management of the main risks that could impact the Company's activities and those of the M.R.M. group.

### 3.2.2 The Audit Committee

The Audit Committee monitors the processes used to prepare the separate and consolidated financial statements and assesses the validity of the methods selected to process significant transactions. It reports to the Board of directors.

This work is performed in conjunction with the work of the Statutory Auditors. It focuses primarily on the methods used to establish and examine the financial statements.

To perform its duties, the Audit Committee mainly:

- requests information of every person that it may wish to and, in particular, the Chief Executive Officer, Financial Management, the Head of Asset Management, the Statutory Auditors:
- accounting managers or property appraisers within the M.R.M. group;
- checks the existence of internal procedures used to maintain, prepare and check the financial statements and the existence of internal control systems and risk management systems; and
- verifies significant transactions when these could give rise to a conflict of interest.

In particular, the Audit Committee hears the Statutory Auditors on:

- their plan and methodology for auditing the financial statements;
- the main choices made in the preparation of the financial statements and, where possible, alternative options to accounting choices made by the Company, indicating, in the latter case, the accounting treatment which they prefer;
- the examinations, verifications and tests they have completed;
- the main risks not reflected in the financial statements (in particular, market risks and significant off-balance sheet commitments);

- the main problems encountered when performing their duties; and
- · any limitations placed on their audits.

The Audit Committee examines the main areas of risks and uncertainties on the separate and consolidated financial statements (including the interim statements) identified by the Statutory Auditors, their auditing approach and any difficulties encountered in the execution of their assignment.

The Audit Committee also examines the methods used to ensure the reliability of the accounting and financial information provided to shareholders and the market. The examination process differs depending on whether the financial information distributed is periodic or permanent information.

The examination of the methods used to ensure the reliability of the periodic financial information occurs in the context of the examination of the methods used to prepare and check the financial statements. This examination will in principle be conducted prior to any official announcement by the Company.

The speed at which the permanent information must be distributed usually prevents prior examination by the Audit Committee of the information distributed by the Company. This examination will therefore almost always be conducted a posteriori.

### 3.2.3 The Financial Management

The Chief Financial Officer is responsible for:

- gathering operational, financial and accounting information for the preparation of the activity reports and annual, interim, quarterly and monthly regulatory information, if necessary;
- coordinating and supervising the work of the different parties involved (chartered accountants, property managers, lawyers, consultants, etc.) with a view to establishing the said reports;
- supervising the preparation of the separate and consolidated financial statements, within the given deadlines, in accordance with the laws and accounting standards in force, in particular with IFRS;
- ensuring that the Company's financial and accounting information is comprehensive and consistent;
- · establishing and monitoring the Group's bank financing;
- participating in communications for investors and the financial markets (press releases, presentation of results, management of the Internet portal, etc.).

Concerning the administrative and financial management of the Company and the companies it owns, the Chief Financial Officer is responsible for:

- managing the cash and banking transactions of these companies;
- supervising the preparation of all tax and social security returns and legal disclosures of the Company and its subsidiaries:
- managing the administration of the companies and coordinating the work of various external consultants and auditors;
- conducting internal control assessments of the Company and its subsidiaries;
- informing the Audit Committee of the results of its internal control assessments;
- and, more generally, managing the relationship with third parties involved in the areas for which the Chief Financial Officer is responsible.

If necessary, the Chief Financial Officer participates in raising capital and similar transactions.

The Chief Financial Officer follows the instructions provided or authorised by the Board of directors, under the supervision of the Chief Executive Officer, and generally, must comply with all instructions provided to him.

As part of the reorganisation of the Company as regards the management of its property assets implemented in 2015, on 18 May 2015, the Finance department recruited a financial controller for the purposes, inter alia, of strengthening the Group's management procedures, monitoring the Group's investment budgets and measuring its real estate and financial performance.

#### 3.2.4 The Head of Asset Management

On 17 August 2015, the Company recruited a Head of Asset Management. The creation of this position is part of the new organisation of the Company, which decided in 2015, to move partially in-house the asset management of its properties in order to strengthen control of its operations and costs, and to optimally enhance the value its retail portfolio.

Reporting to the Chief Executive Officer, said party specifically undertakes the asset management of six shopping centres owned by the Group and is responsible for the following:

 analysis of the potential upgrading of retail properties, compatibility of forthcoming upgrades with expected profitability requirements and the proposal of upgrading projects;

- implementation of asset upgrading projects and management of all tasks involving marketing, project management, development, restructuring, legal and administrative authorisation;
- management of providers working on the operational management of assets (Property managers, brokers), external consultants and partners (joint owners, lawyers, notaries) by directly working on significant negotiations;
- relations with local authorities;
- in coordination with the Company's Finance Department, drawing up forecast cash flows per asset and the monitoring needed for end-of-period accounting formalities, as well as financial reporting to executive management and the Strategic Committee; and
- provision of all information necessary for appraisers in charge of half-yearly valuation estimates of the Company's property assets.

### 3.2.5 CBRE Global Investors France

M.R.M. and its subsidiaries signed a property asset management consultancy agreement on 29 May 2013 with CBRE Global Investors France. As part of the Company's reorganisation to manage its property assets implemented in 2015, the agreement of 29 May 2013 was terminated on 15 April 2015 and a new agreement was signed on the same day, to allow tasks hitherto performed by CBRE Global Investors France on all the Group's properties to continue to be performed exclusively on office assets and on the "independent store" retail portfolio.

Under the terms of this agreement, CBRE Global Investors France shall advise the Company and its subsidiaries with regard to its office properties and "independent store" retail properties, on:

- preparing, validating and implementing value-enhancement strategies;
- property and rental management;
- · the property rental policy; and
- disposals.

The agreement between CBRE Global Investors France and M.R.M. and its subsidiaries provides for and organises the information and reporting obligations to which CBRE Global Investors France is subject in carrying out its duties, along with its delegated powers of signature and expenditure commitments.

A liaison form process was implemented to formalise decisions related to the Company.

CBRE Global Investors France, the Chief Executive Officer, the Head of Asset Management and the Chief Financial Officer hold discussions on a daily basis and meet regularly to:

- track developments in the conduct and implementation of the upgrading strategies applicable to property assets, update the management objectives and commercial strategy, approve the different budgets and update them for the coming year;
- coordinate the participation of the Chief Executive Officer in key negotiations or with elected representatives;
- select the advisers and agents responsible for the disposal of assets, follow up on the progress of negotiations, and approve the terms and conditions of the transfer agreements;

The Chief Executive Officer intervenes directly in the negotiations and the signature of agreements with lessors or purchasers when he deems necessary.

### 3.2.6 The Property Managers

The Property Managers manage the receipts and expenditures relating to the properties, in accordance with the accounting regulations in force in France. They are responsible for the electronic recording of payments, payment reminders, settlements, disputes and their results, so that the Head of Asset Management and/or CBRE Global Investors can have access to clear and up-to-date information. Property Managers are also responsible for property and facilities management of the Company's buildings. In particular, they draw up budgets for operating charges and works and rebill these to tenants.

As part of the Company's reorganisation regarding the asset management of its properties implemented in 2015, the tasks entrusted to Property Managers were extended as of 1 April 2015, to include an "operational asset management" mission on a number of retail assets. As regards the relevant retail assets, Property Directors work alongside the Chief Executive Officer and the Head of Asset Management to draft and update upgrading plans and their implementation. The Property Managers have implemented an operational manager who liaises with various departments (rental management, property management, facility management, marketing) and coordinates their interventions.

The agreements between the Property Managers and the M.R.M. group subsidiaries provide for and organise the information and reporting obligations to which the Property Managers must adhere in performing their duties.

Whenever necessary, the Property Managers provide the Head of Asset Management and/or CBRE Global Investors France with the information required to prepare tax and social security

returns. Every month, the information required to ensure that the accounting records are properly maintained is sent to the Financial Management as soon as possible. This information is reviewed by Financial Management, which may approach the Property Managers directly for further details or clarifications.

The Head of Asset Management, CBRE Global Investors and the Property Managers meet as often as necessary to evaluate the management of the properties. At such meetings, the Property Managers provide a management report on the activity, any significant events that have occurred and the proposed actions in the following months.

### 3.3 Risk mapping

The following are the main risks to which the Company could be exposed:

### 3.3.1 Business risks

- Tougher economic environment;
- · Increasingly competitive environment;
- Unfavourable developments in applicable laws and regulations, in particular as regards commercial leases and listed real estate investment companies (SIIC);
- Non-renewal of leases and failure to vacate properties;
- Non-payment of rent;
- · Dependence on certain tenants;
- Failure of IT tools and information systems;
- Damaging financial impact of the acquisition of certain property assets by the Company;
- Damaging financial impact of the disposal of certain property assets by the Company;
- Late completion or non-completion of planned investments;
- Inaccurate valuation of the Company's property assets;
- Labour-related risks:
- Dependence on service providers involved in managing the Company's property assets.

### 3.3.2 Company risks

· Lack of liquidity of the Company's shares.

### 3.3.3 Legal risks

 Proceedings or litigation likely to have a significant impact on earnings.

### 3.3.4 Financial risks

- · Interest rates risk;
- · Liquidity risk;
- Risks associated with the pledging of property assets to banks

These risks and the associated hedging policies are presented in detail in chapter 2 of the 2015 Registration Document.

# 3.4 Preparation and monitoring of the accounting and financial information provided to shareholders

The preparation of the separate and consolidated financial statements is entrusted to chartered accountants working closely with the Chief Executive Officer, the Chief Financial Officer, the Audit Committee and the members of the Board of directors. The main options to be adopted in terms of the choice of accounting methods are discussed in advance between the chartered accountants, the Statutory Auditors, Executive and Financial Management, the Audit Committee and, if necessary, the Board of directors.

The preparation of the accounting and financial information distributed to shareholders relies on the collaboration between the Chief Executive Officer, the Chief Financial Officer, the Audit Committee, the Board of directors (if necessary), and the external parties involved (chartered accountants and Statutory Auditors).

The Chairman of the Board of directors, the Chief Financial Officer, the Audit Committee and the Board of directors are responsible for the preparation and monitoring of the accounting and financial information provided to the shareholders, in collaboration with the chartered accountants and under the supervision of the Statutory Auditors.

Regular meetings are organised between the Chief Executive Officer, the Chief Financial Officer and the chartered accountants in the context of the preparation of financial information.

# 3.5 Monitoring the effectiveness of the internal control and risk management systems

The Audit Committee questions the Chief Financial Officer and the Statutory Auditors on the internal procedures used to collect, record, report and review the information necessary to prepare the separate and consolidated financial statements or to prepare the press releases issued to the market.

The Committee evaluates the methods used to ensure permanent improvement, reliability and review of the application of these procedures.

It reports annually to the Board of directors on the evaluation of these procedures. It is informed of the Finance Director's work schedule.

\* \*

In accordance with Article L. 225-235 of the French Commercial Code, the Statutory Auditors present you with their observations on the internal procedures described above relating to the preparation and processing of accounting and financial information, in a report attached to this report.

Paris, 25 February 2016.

François de Varenne

Chairman of the Board of directors

# **4.6** Statutory auditors' report on the report prepared by the Chairman of the Board of directors

This is a free translation into English of a report issued in French and is provided solely for the convenience of English-speaking readers. This report should be read in conjunction and construed in accordance with French law and the relevant professional auditing standards applicable in France.

To the Shareholders,

In our capacity as Statutory Auditors of M.R.M. SA, and in accordance with Article L.225-235 of the French Commercial Code ("Code de commerce"), we hereby report on the report prepared by the Chairman of your company in accordance with Article L.225-37 of the French Commercial Code for the year ended 31 December 2015.

It is the Chairman's responsibility to prepare, and submit to the Board of directors for approval, a report on the internal control and risk management procedures implemented by the company and containing the other disclosures required by Article L.225-37 particularly in terms of the corporate governance measures.

It is our responsibility:

- to report to you on the information contained in the Chairman's report in respect of the internal control and risk management procedures relating to the preparation and processing of the accounting and financial information, and
- to attest that this report contains the other disclosures required by Article L.225-37 of the French Commercial Code, it being specified that we are not responsible for verifying the fairness of these disclosures.

We conducted our work in accordance with professional standards applicable in France.

## Information on the internal control and risk management procedures relating to the preparation and processing of accounting and financial information

These standards require that we perform the necessary procedures to assess the fairness of the information provided in the Chairman's report in respect of the internal control and risk management procedures relating to the preparation and processing of the accounting and financial information. These procedures consisted mainly in:

- obtaining an understanding of the internal control and risk management procedures relating to the preparation and processing
  of the accounting and financial information on which the information presented in the Chairman's report is based and existing
  documentation:
- · obtaining an understanding of the work involved in the preparation of this information and existing documentation;
- determining if any significant weaknesses in the internal control procedures relating to the preparation and processing of
  the accounting and financial information that we would have noted in the course of our engagement are properly disclosed
  in the Chairman's report.

On the basis of our work, we have nothing to report on the information in respect of the company's internal control and risk management procedures relating to the preparation and processing of accounting and financial information contained in the report prepared by the Chairman of the Board in accordance with Article L.225-37 of the French Commercial Code.

## 2. Other disclosures

We hereby attest that the Chairman's report includes the other disclosures required by Article L.225-37 of the French Commercial Code.

Paris La Défense and Lyon, 8 April 2016

The statutory auditors

French original signed by

For KPMG Audit FS 1 Isabelle Goalec Partner

For RSM Rhône Alpes Gaël Dhalluin Partner

# 4.7 Statutory auditors' report on regulated agreements and commitments

This is a free translation into English of a report issued in French and provided solely for the convenience of English-speaking readers. This report should be read in conjunction and construed in accordance with French law and the relevant professional auditing standards applicable in France.

To the Shareholders,

As statutory auditors of your Company, we hereby present our report on regulated agreements and commitments.

It is our responsibility to inform you, on the basis of the information provided to us, of the terms and conditions, the purpose, and the benefits to the Company of the agreements and commitments of which we were informed or became aware during our engagement. It is not our role to determine whether they are beneficial or appropriate or to ascertain whether any other agreements and commitments exist. It is your responsibility, in accordance with Article R. 225-31 of the French Commercial Code (Code de Commerce), to assess the merit of these agreements and commitments with a view to approving them.

In addition, it is our responsibility to inform you, where appropriate, in accordance with Article R. 225-31 of the French Commercial Code (Code de Commerce), of the agreements and commitments that were approved in prior years and continued to apply during the period.

We performed the procedures that we deemed necessary in accordance with the professional guidance issued by the French institute of statutory auditors (Compagnie nationale des commissaires aux comptes) for such engagements. Our work entailed verifying that the information provided is consistent with the documents from which it was derived.

# Agreements and commitments submitted for the approval of the general meeting of shareholders

## Agreements and commitments approved during the period

We inform you that it was given to us no notice of any agreement or commitments authorized in this fiscal year to be submitted to the approval of the annual general meeting in application of article L. 225-38 of the French Commercial Code.

## Agreements and commitments approved since the end of the fiscal year

It was given to us indice of the following agreements and commitments, approved since the end of the fiscal year, that have been previously authorised by your Board of directors.

Pledge of shares and guarantee at first request:

- · With: SCOR SE;
- Date of authorisation: Board of directors of 14 January 2016

- Person concerned: SCOR SE shareholder with more than 10% of the voting rights of your company and member of the Board of directors.
- Nature and purpose: In the context of the intra-group loan agreement between SCI Noratlas and SCOR SE, your company pledged the SCI Noratlas securities for the benefit of SCOR SE. Your company has also agreed a guarantee at first request. His term is one month after the date of the maturity of the intra-group loan, i.e. 16 February 2017, for a maximum amount of 24 200 000 euros.
- Terms and conditions: This agreement had no impact in the financial statements of the previous financial year.
- Justification of the benefit for the company: Your Board considered that it was in the interest of the company that the financial debt due by the SCI Noratlas to the Bank HSH is repaid in a timely manner, and furthermore that the signature of this loan agreement has saved significant transactions costs.

# Agreements and commitments already approved by the shareholders' meeting

We have been informed that the following agreement, already approved by the Shareholder Meeting in previous years, remained in force, but was not applied during the fiscal year.

#### Severance pay of the Chief Executive Officer:

- · With: Jacques Blanchard.
- Person concerned: Jacques Blanchard, Chief Executive Officer of your company.
- Nature and purpose: The Board of directors authorized on July 31, 2013 the payment of a severance pay for the benefit of the Chief Executive Officer in the event of a forced departure before the end of his mandate.
- Terms and conditions: In case of the end of his Chief Executive Officer duties related to a change of controls or strategy of the group M.R.M. (a "Forced Departure"), Jacques Blanchard will receive a severance pay limited to an amount of 200,000 euros, i.e. one time his fixed gross annual remuneration as Chief Executive Officer as decided by the Board of directors of May 29, 2013 (the 'allowance'). This allowance will be subject to prior verification of the Performance Requirement defined below.

The Performance Requirement (the "Performance Requirement") will be carried out in respect of an exercise given if one of the following criteria is matched consecutively during the two years immediately preceding the date of departure of the Chief Executive Officer:

- 1 The Internal Rate of Return of the M.R.M. group must be at least 5%; or
- 2 The evolution of the M.R.M.'s stock on the reference period must not be below than ten per cent of the evolution of the IEIF SIIC France index.

In the event of a forced departure, the Board of directors will decide if the Performance Requirement is realized. If the Board observes the realization of the Performance Requirement, the allowance shall be paid to the Chief Executive Officer as soon as possible. In the case of a forced departure before the expiration of a period of two years after the taking of duties as Chief Executive Officer by Jacques Blanchard, the Performance Requirement will be considered as completed if one of the above criteria is verified on the entirety of the duration of the mandate of Jacques Blanchard.

Apart from the assumption of a forced departure particularly, but without limitation, in case of the event of a revocation due to the Chief Executive Officer following a performance famously negative of the company, or if the Chief Executive Officer left his functions on its own initiative to exercise a new position inside or outside the group, no compensation of any kind whatsoever will be due to the Chief Executive Officer.

Paris La Défense and Lyon, 8 April 2016

The statutory auditors

French original signed by

For KPMG AUDIT FS I

Isabelle Goalec Partner For RSM Rhône Alpes Gaël Dhalluin Partner

## **4.8** Statutory Auditors

#### **Permanent Statutory Auditors**

#### KPMG Audit FS I SAS

Tour Eqho

2, avenue Gambetta

CS 60055

92066 Paris-La Défense

Represented by Isabelle Goalec.

Date of first appointment: Combined General Meeting of 9 June 2011.

Date of expiry of term of office: The General Meeting called to approve the financial statements for the financial year ended 31 December 2016.

#### **RSM Rhône-Alpes**

2 bis, rue Tête-d'Or

69006 Lyon

Represented by Gaël Dhalluin.

Date of first appointment: Ordinary General Meeting of 29 June 2005.

Date of expiry of term of office: The General Meeting called to approve the financial statements for the financial year ended 31 December 2016.

## **Deputy Statutory Auditors**

#### **KPMG Audit FS II SAS**

Tour Eqho

2, avenue Gambetta

CS 60055

92066 Paris-La Défense

Represented by Malcolm McLarty.

Date of first appointment: Combined General Meeting of 9 June 2011.

Date of expiry of term of office: The General Meeting called to approve the financial statements for the financial year ended 31 December 2016.

#### **Roland Carrier**

2 bis, rue Tête-d'Or

69006 Lyon

Date of first appointment: Ordinary General Meeting of 29 June 2005.

Renewal date: Combined General Meeting of 9 June 2011.

Date of expiry of term of office: The General Meeting called to approve the financial statements for the financial year ended 31 December 2016.

## 4.9 Fees paid to the Statutory Auditors

#### ► FINANCIAL YEARS COVERED: 2015 AND 2014

	KPMG			RSM				
	Amount e	_	9/	ó	Amo excludi		%	,
(in thousands of euros)	N	N-1	N	N-1	N	N-1	N	N-1
Auditing, certifying and examining the separate and consolidated financial statements (1) (2):								
• Issuer	85.5	128.7	52%	63%	56.6	63.8	100%	100%
Fully consolidated subsidiaries	71.5	68.5	43%	33%	-	-	-	-
Other services directly associated with duties as a Statutory Auditor (3):								
• Issuer	8.0	8.0	5%	4%	-	-	-	-
Fully consolidated subsidiaries								
SUB-TOTAL	165.0	205.2	100%	100%	56.6	63.8	100%	100%
Other services provided by the network to fully consolidated subsidiaries (4):								
Legal, tax and social	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-
SUB-TOTAL	-	-	-	-	-	-	-	-
TOTAL	165.0	205.2	100%	100%	56.6	63.8	100%	100%

<sup>(1)</sup> In the period in question, these are services provided during an accounting year and recognised in the income statement.

## 4.10 Operations with affiliated companies

### 4.10.1 Regulated agreements

See the Statutory Auditors' special report on regulated agreements and commitments, presented in section 4.7 of this Registration Document.

## 4.10.2 Other agreements with related parties

None.

<sup>(2)</sup> Including the services of independent experts or members of the Statutory Auditors' network that the Statutory Auditor may call upon in the certification of the financial statements

<sup>(3)</sup> This heading includes diligence and directly related services provided to the issuer or to its subsidiaries:

<sup>•</sup> provided by the Statutory Auditor pursuant to the provisions of Article 10 of the Code of professional conduct;

<sup>•</sup> provided by a member of the network pursuant to the provisions of Articles 23 and 24 of the Code of professional conduct.

<sup>(4)</sup> These are non-auditing services provided pursuant to the provisions of Article 24 of the Code of professional conduct by a member of the network to the subsidiaries of the issuer whose financial statements are certified.

## SIGNIFICANT CONTRACTS

M.R.M. and some of its subsidiaries are bound to CBRE Global Investors by a property asset management consultancy agreement.

For reference, CBRE Global Investors, the Company's leading shareholder until 29 May 2013, used to manage property transactions for the Company's subsidiaries under agreements signed with said subsidiaries between 2004 and 2007, prior to said subsidiaries being consolidated by the M.R.M. Group.

The scope of action of CBRE Global Investors and fee structure were amended for the first time on 29 May 2013, in line with the M.R.M. Group's change in strategic direction in 2013, to focus on holding and managing retail property assets, whilst planning the gradual disposal of its office building assets.

On 15 April 2015, the agreement of 29 May 2013 was terminated and a new agreement was signed on the same day, such that the duties and responsibilities carried out until then by CBRE Global Investors on the entire property portfolio of M.R.M., with an initial expiry date of 31 May 2016, will be (i) continued for office properties and those parts of the retail portfolio classified as independent stores only, and (ii) extended to 31 December 2017 for retail properties and to 31 December 2016 for one office property. These amendments took effect as of 15 April 2015, as set out hereafter.

# Until 15 April 2015, the duties and responsibilities of CBRE Global Investors, as advisor in asset management, were as follows:

- to advise the Company on (i) the preparation, validation and implementation of property valuation strategies, (ii) day-today property management policy (iii) property rental policy;
- to propose a Business Plan for each property asset;
- to assist the Company in preparing property investment budgets and in ensuring that the works specified in valueenhancement plans are performed, assisting solely with project management;
- to select a property manager and negotiate a property management contract;
- to supervise the property manager in the day-to-day management of the properties, to ensure the quality of the service providers used and the successful provision of building operation and maintenance and building works and to note failures on the part of the property manager or service providers;

- to supervise the property manager with regard to property rentals and, in particular, to monitor tenants' fulfilment of all their contractual obligations, to ensure the introduction and monitoring of a procedure for collecting and issuing receipts for rental payments;
- with regard to the marketing of properties:
  - to select estate agents, to negotiate and sign, on behalf of the subsidiaries, mandates for the marketing of rental properties based on assumptions made in the Business Plan, particularly in terms of remuneration and asking price,
  - to assist the Company and its subsidiaries in the negotiation and signing of property leases,
  - to monitor tenant relations and lease renegotiations and renewals;
- to fine-tune leases and their annexes using standard leases, ensuring completeness and consistency with the schedule of works agreed with the tenant;
- to ensure that the Company fulfils its contractual obligations under the terms of such leases;
- · to monitor disputes with tenants and companies;
- to prepare and update detailed inventories of fixtures and fittings;
- to supervise the technical management provided by the property manager and to ensure, if necessary by calling on qualified professionals, that regulatory requirements are met in terms of safety, environmental standards, protection from hazardous materials (asbestos compliance testing, ICPE listing as an environmentally-sensitive installation) and the fight against illegal work;
- to monitor and manage procedures to obtain environmental certificates for properties;
- with regard to shopping centres, to ensure that the property manager implements a policy of retail promotions, advertising campaigns and customer service so that shopping centre tenants benefit from a dynamic retail environment;
- to advise the Company in the negotiation and monitoring of insurance policies covering the properties;
- to keep files and archives of any property-related items of information, in particular, a property file for each tenant (leases, correspondence, inventories, administrative authorisations) if necessary, by outsourcing;

 to assist the Company in the preparation of half-yearly property appraisals by providing it with up-to-date inventories, to monitor capex commitments, as well as the progress of ongoing discussions with prospective clients, as well as all the information usually required by experts and in its possession.

From 15 April 2015, the above-mentioned property asset management consultancy role will continue, in relation to a reduced property portfolio, with the following amendments:

- the Company is henceforth responsible for selecting the property manager and negotiating its contract;
- CBRE Global Investors will no longer provide project management assistance; this will instead be entrusted to third parties by the Company, where appropriate;
- as CBRE Global Investors is no longer involved in shopping centre property assets, it will no longer ensure that the property manager implements a policy of retail promotions, advertising campaigns and customer service so that shopping centre tenants benefit from a dynamic retail environment.

CBRE Global Investors' duties and responsibilities in terms of providing advice and assistance in relation to property disposals, are as follows (unchanged as of 15 April 2015):

- to propose the property disposal process to the Company, then organise and supervise said process;
- to select estate agents, to negotiate, on behalf of the subsidiaries, mandates to sell properties based on assumptions made in the Business Plan, particularly in terms of remuneration and agency fees;
- to advise the Company on its choice of external advisors (in particular, legal counsel);
- to create property details and set up a data room;
- to help the Company in the negotiation and contractual documentation relating to the disposal of properties or subsidiaries.

#### CBRE Global Investors is remunerated as follows:

- · asset management fees, calculated as follows:
  - 8.5%, on a quarterly basis, excluding taxes, of the rents, excluding taxes, received by the Company or its subsidiaries in respect of leased properties (gross rents received – non-recoverable property expenses or property expenses not recovered), given that charges appertaining to vacant properties are not taken into consideration in this calculation.
  - 0.025%, on a quarterly basis, excluding taxes, of the gross asset value, given that the gross asset value corresponds to the latest expert property appraisal published, excluding transfer taxes.

These asset management fees are payable quarterly, in arrears

- fees for the provision of advice and assistance in respect of the sale of properties or the sale of company holdings or shares, calculated as follows:
  - 1.0%, excluding taxes, of the net sale price (excluding transfer taxes, costs and legal and brokerage fees, and net of any fees for which the seller is liable or any rent guarantees, or where appropriate, net of the contractual value of the properties used to calculate the share price of the Company which directly, or indirectly, owns such properties).

These fees for the provision of advice and assistance in respect of the sale of properties, are payable on the date of the actual sale of the properties or the actual transfer of the holdings or shares in the company which, directly, or indirectly, owns such properties.

The remuneration paid to CBRE Global Investors upon the occasion of the transfer of ownership shall be supplemented, where appropriate, at the end of the rent guarantee period, by 1.0% of the portion of said guarantee not used by the purchaser, and/or, where appropriate, upon payment by the purchaser of any 1.0% price supplement.

The acquisition of property assets does not result in the payment of fees.

The obligations of CBRE Global Investors are set out below:

- to perform its duties conscientiously and with due diligence in the best interest of the Company and in accordance with (i) standard professional practice, and (ii) professional standards of property asset management;
- to act in accordance with (i) current legislation and regulations and (ii) the authorisations and licences with which it has been granted in order to provide its services;
- to devote the time, and allocate all the resources, needed to successfully fulfil its obligations under the agreement and to designate appropriate resources and skills with a view to fulfilling its duties.

Services charged to M.R.M. subsidiaries totalled €1.1 million in 2015, compared with €1.6 million in 2014 and €2 million in 2013. These break down as follows:

in millions of euros	2015	2014	2013 (1)
Asset management fees	0.9	1.4	1.9
Consultancy fees for sales	0.2	0.2	0.1
TOTAL	1.1	1.6	2.0

<sup>(1)</sup> The terms and conditions of previous management agreements, signed by M.R.M. subsidiaries and CBRE Global Investors and ending on 29 May 2013, are summarised in section 1.6 "Group organisation" of the 2012 Registration Document.

#### Termination

In the six months prior to the expiry of this contract, the parties shall come together to discuss the possible renewal of the contract. The contract shall be automatically terminated:

- upon expiry of the contractual term, should the parties fail to agree to renew the contract. In this case, the contract shall be terminated without compensation for either party;
- in the event of one or other of the parties' failure to fulfil its
  obligations under this document, should such default fail
  to be remedied within 30 calendar days of formal notice
  to comply being served by means of recorded delivery
  letter and without the need for any prior legal formality
  and without prejudice to any damages claimed against
  the defaulting party;

 in the event of the sale of the last property owned by the Company or its subsidiary or in the event of the sale of the company which directly, or indirectly, owns the last property.

As of 15 April 2015, a provision was added enabling the Company to terminate the contract in the event of a change of control, subject to six months' notice and the payment of compensation amounting to 20% of the fees outstanding for the remainder of the contract term.

In the event of termination for whatever reason, the Company agrees to pay CBRE Global Investors any and all sums owing under the contract on the termination date.



# INFORMATION ON INVESTMENTS

The list of the companies included within the scope of consolidation for the M.R.M. group appears in section 3.1 of the notes to the consolidated financial statements for the year ended 31 December 2015, in section 3.7 of this Registration Document.

The Group's subsidiaries are also presented in section 1.5 of this Registration Document, entitled "Group ownership structure".

PERSON RESPONSIBLE
FOR FINANCIAL INFORMATION

#### Jacques Blanchard

Chief Executive Officer.

8.

# FINANCIAL CALENDAR

12 May 2016	Financial information for 1st quarter 2016
2 June 2016	Combined General Meeting of Shareholders
29 July 2016	2016 interim results
10 November 2016	Financial information for 3 <sup>rd</sup> quarter 2016

DOCUMENTS ACCESSIBLE TO THE PUBLIC

Hard copies of this Registration Document are available free of charge from the Company, on its website (www.mrminvest.com) and from the AMF website (www.amf-france.org).

All legal and financial documents that must be made available to shareholders, in accordance with applicable regulations, may be consulted at M.R.M.'s registered office: 5 avenue Kléber, Paris (75016), France.

In particular, the following documents can be consulted:

- (a) the issuer's Articles of Association;
- (b) any reports, letters and other documents, historic financial information, valuations and declarations prepared by an expert at the issuer's request, part of which is included or referred to in the Registration Document; and
- (c) historic financial information of the issuer and its subsidiaries for each of the two financial years preceding the publication of the Registration Document.

The "Regulated information" section of the Company's website is available at the following address: http://ir.finance.mrminvest.com.

This section includes all the regulated information distributed by M.R.M. in accordance with the provisions of articles 221-1 et seq. of the General Regulation of the AMF. 10.

# STATEMENT BY THE PERSON RESPONSIBLE FOR THE REGISTRATION DOCUMENT

## 10.1 Person responsible for the Registration Document

Jacques Blanchard, Chief Executive Officer of M.R.M.

# 10.2 Statement by the person responsible for the Registration Document

Having taken all reasonable steps for this purpose, I hereby certify that the information contained in this Registration Document is, to the best of my knowledge, true and that it does not contain any omissions likely to alter its scope.

I also certify that, to the best of my knowledge, the financial statements have been prepared in accordance with the applicable accounting standards and provide a fair view of the asset portfolio, financial position and results of the Company and the companies included within the scope of consolidation, and that the management report (included in section 3.6) presents a fair view of the evolution of the business, results and financial position of the Company and the companies included within the scope of consolidation included, as well as a description of the main risks and uncertainties facing these.

I have received a letter from the Statutory Auditors confirming that they have completed their work and stating that they have verified the information relating to the financial position and the financial statements provided in this Registration Document, which they have read in full.

The historic financial information presented in this document is the subject of Statutory Auditors' reports, included on pages 103 and 115.

The separate and consolidated historical financial information for the year ended 31 December 2014 is made available on M.R.M.'s website (www.mrminvest.com) and was filed with the AMF (the French Financial Markets Authority). These financial statements formed the subject of the Statutory Auditors' reports included on pages 100 and 113 of the 2014 Registration Document.

The separate and consolidated historical financial information for the year ended 31 December 2013 are made available on M.R.M.'s website (http://www.mrminvest.com) and were filed with the AMF (the French Financial Markets Authority). These financial statements formed the subject of the Statutory Auditors' reports included on pages 108 and 121 of the 2013 Registration Document.

Jacques Blanchard

Chief Executive Officer

11.

# CONCORDANCE TABLE

No.	INFORMATION	SECTIONS
1.	Persons responsible	
1.1.	Person responsible for the Registration Document	10.1
1.2.	Certification by the person responsible for the Registration Document	10.2
2.	Statutory Auditors of the accounts	
2.1.	Name and address of the Statutory Auditors	4.8
2.2.	Statutory Auditors that have resigned, been removed or have not been reappointed	N/A
3.	Selected financial information	
3.1.	Selected financial information for each financial year of the period covered	1.2.2
3.2.	Selected financial information for interim periods	N/A
4.	Risk factors	2
5.	Information about the issuer	
5.1.	History and development	1.3; 1.4
5.1.1.	Company and trade name	3.1.1
5.1.2.	Place and number of registration	3.1.2
5.1.3.	Date of incorporation and term of Company	3.1.5
5.1.4.	Head office and legal structure, legislation applicable to businesses, country of origin, registered office address and telephone number	3.1.3
5.1.5.	Significant events in the development of the issuer's activities	1.4.6; 1.4.8
5.2.	Investments	
5.2.1.	Investments made during the last three financial years	1.4.7
5.2.2.	Principal current investments	N/A
5.2.3.	Principal future investments that have been the subject of a firm commitment by management bodies	N/A
6.	Overview of businesses	
6.1.	Principal businesses	
6.1.1.	Nature of transactions carried out by the issuer and principal businesses	1.4.1
6.1.2.	New products or services launched on the market and that have been advertised	N/A
6.2.	Principal markets	1.4.2
6.3.	Exceptional events	N/A
6.4.	Dependence on patents or licences, industrial, commercial or financial contracts or new manufacturing processes	N/A
6.5.	Factors on which any declaration made by the issuer concerning its competitive position is based	N/A
7.	Ownership structure	
7.1.	Group ownership structure	1.5
7.2.	List of major subsidiaries	3.7 Section 3
8.	Real estate, factories and equipment	
8.1.	Significant property, plant and equipment	1.4.5
8.2.	Description of any environmental issue that could affect the use of property, plant and equipment	1.9, 3.6 Section 4.2
9.	Examination of the financial position and results	
9.1.	Financial position	3.6
9.2.	Operating income	3.6
9.2.1.	Major factors having a significant impact on operating revenue	N/A
9.2.2.	Basis of and significant changes in revenue	N/A
9.2.3.	Strategy or factors of a governmental, economic, budgetary, monetary or political nature that have significantly influenced or could significantly influence the issuer's operations, directly or indirectly	N/A

No.	INFORMATION	SECTIONS
10.	Cash and capital	
10.1.	The issuer's capital (short-term and long-term)	3.7
10.2.	Cash flow	3.7
10.3.	Terms of the issuer's borrowing and financing structure	2.3; 3.7
10.4.	Restrictions on the use of capital that has significantly or could significantly influence the issuer's operations, directly or indirectly	N/A
10.5.	Expected sources of finance	N/A
11.	Research and development, patents and licences	N/A
12.	Information on trends	
12.1.	Principal trends since the end of the financial year	1.4.2
12.2.	Known trends or events liable to have an effect on the issuer's prospects	1.4.2
13.	Profit forecasts or estimates	N/A
13.1.	Main assumptions on which the issuer has based its forecasts or estimates	
13.2.	Report by independent Statutory Auditors on the profit forecast or estimate	
13.3.	Comparability of forecasts or estimates with historical information	
13.4.	Declaration as to the validity of the forecasts	
<b>14.</b>	Administrative, management, supervisory and general management bodies	41.40
14.1. 14.2.	Administrative, management and supervisory bodies  Conflicts of interest at the level of administrative, management and supervisory bodies	4.1; 4.2 4.3; 4.5
14.∠. <b>15.</b>	Remuneration and benefits	4.3, 4.3
15.1.	Remuneration and benefits in kind	4.4
15.2.	Total amount provided or otherwise accounted for by the issuer or its subsidiaries for the	N/A
	purposes of paying pensions or retirement or other benefits	14/71
<b>16.</b>	Functioning of administrative and management bodies	404
16.1.	Date of expiry of terms of office	4.2.1
16.2.	Service contracts linking members of the administrative, management or supervisory bodies and the issuer or any of its subsidiaries, which make provision for benefits	4.7
16.3.	Information on the Audit and Remuneration Committee	4.2.1; 4.5.1.1, 4.5.2.10 to 12
16.4.	Compliance with the corporate governance regime in France	4.5
17.	Employees	1.0
17.1.	Number of employees	1.7
17.2.	Profit-sharing and stock options	N/A
17.3.	Agreement providing for employees' investment in the issuer's share capital	N/A
18.	Principal shareholders	
18.1.	Significant shareholders not represented on the Board of directors	3.2.12
18.2.	Different voting rights	3.2.11; 3.2.12
18.3.	Control	1.5; 3.2.12
18.4.	Agreement likely to result in a change of control of the issuer	N/A
19.	Operations with affiliated companies	4.10
20.	Financial information regarding the issuer's assets, financial position and results	
20.1.	Historical financial information	3.7; 3.9
20.2.	Pro forma financial information	N/A
20.3.	Financial statements	3.7; 3.9
20.4.	Verification of historic annual financial information	0.0.0.10
20.4.1. 20.4.2.	Certificate of the Statutory Auditors concerning historical financial information Other information verified by the Statutory Auditors	3.8; 3.10 N/A
20.4.2.	Sources and information on the verification of information not derived from the verified	N/A N/A
	financial statements	
20.5.	Date of the latest financial information	3.7; 3.9
20.6.	Interim and other financial information	N/A
20.6.1.	Quarterly and half-yearly information	
20.6.2.	Interim financial information	0 = 0 0
20.7.	Dividend payout policy	3.5; 3.6
20.8.	Judicial and arbitration proceedings	2.1
20.9.	Significant changes in the financial or commercial position	N/A

No.	INFORMATION	SECTIONS
21.	Additional information	
21.1.	Share capital	3.2.1
21.1.1.	Amount of the share capital subscribed and for each class of share	
(a)	Number of authorised shares	
(b)	Number of shares issued, and fully paid-up and non-fully paid-up	
(c)	Par value per share	
(d)	Reconciliation of the number of shares in circulation on the opening date and closing date of the financial year	
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21.1.3.	Number, book value and par value of treasury shares	3.2.7
21.1.4.	Amount of convertible or exchangeable securities, or securities with warrants attached	N/A
21.1.5.	Information on the conditions governing any right to purchase and/or any obligation attached to share capital subscribed but not fully paid	N/A
21.1.6.	Information on the share capital of any member of the Group that is the subject of an option or conditional or unconditional agreement providing for it to be made subject to an option	N/A
21.1.7.	History of the share capital	3.2.11
21.2.	Deed of incorporation and Articles of Association	
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21.2.2.	Any provisions contained in the Articles of Association, a charter or regulations concerning the members of the administrative, management and supervisory bodies	3.1.9
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21.2.4.	Actions necessary to change shareholder rights	3.1.11
21.2.5.	Method for convening General Meetings and conditions of admission	3.1.10
21.2.6.	Any provisions contained in the Articles of Association, a charter or regulations which could have the effect of delaying, deferring or preventing a change of control	N/A
21.2.7.	Any provisions contained in the Articles of Association, a charter or regulations fixing the threshold above- which any investment must be disclosed	3.1.11
21.2.8.	Conditions imposed in the Articles of Association, a charter or regulations governing changes to the share capital, when such conditions are stricter than those provided by law	N/A
22.	Substantial contracts	5
23.	Information derived from third parties, experts' declarations and statements of interest	N/A
24.	Documents accessible to the public	9
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To facilitate the reading of this Document, the concordance table below allows you to identify, in this Registration Document, the information comprising the annual financial report that must be published by listed companies in accordance with Articles L. 451-1-2 of the French Monetary and Financial Code and 222-3 of the General Regulations of the French Financial Markets Authority (*Autorité des Marchés Financiers*).

No.	INFORMATION	SECTIONS
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3.1.	Information contained in Article L. 225-100 of the French Commercial Code	
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	Principal risks and uncertainties	Paragraph 1.6
	• Table summarising current authorisations granted by the General Meeting of Shareholders to the Board of directors relating to capital increases	Paragraph 3.3
3.2.	Information contained in Article L. 225-100-3 of the French Commercial Code	
	<ul> <li>Elements likely to have an impact in the event of a public offering</li> </ul>	Paragraph 3.6
3.3.	Information contained in Article L. 225-211 of the French Commercial Code	
	Repurchases of treasury shares by the Company	Paragraph 3.2
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6.	Communication relating to Statutory Auditors' fees	4.9
7.	Chairman's report on internal control	4.5
8.	Statutory Auditors' report on the Chairman's report on internal control	4.6



#### MRM

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